# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

| /B #    |      | $\sim$  |             |
|---------|------|---|-------------|
| ( N/I o | 14 7 | ( In  | $^{\prime}$ |
| (Ma     | 1 K  | <b>\</b> //////////////////////////////////// | CI          |

✓ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
 For the quarterly period ended March 31, 2021

 OR
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
 For the transition period from \_\_\_\_\_\_\_\_ to \_\_\_\_\_\_\_
 Commission file number 0-11733

City Holding Company

# CITY HOLDING COMPANY

(Exact name of registrant as specified in its charter)

West Virginia

(State or other jurisdiction of incorporation or organization)

**55-0619957** (I.R.S. Employer Identification No.)

25 Gatewater Road, Charleston,

West Virginia

**25313** (Zip Code)

(Address of Principal Executive Offices)

(304) 769-1100

Registrant's telephone number, including area code

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class            | Trading Symbol(s) | Name of each exchange on which registered |
|--------------------------------|-------------------|---|
| Common Stock, \$2.50 par value | CHCO              | NASDAQ Global Select Market               |

| Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during t | ne |
|--|----|
| preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the |    |
| past 90 days. Yes ⊠ No □   |    |

| S-T (§232.405 of this chapter) during the preceding  | 12 months (or for such | h shorter period that the registrant was requ | uired to submit such files). Yes ⊠ N | 1o □    |  |  |
|--|------------------------|---|--------------------------------------|---------|--|--|
| Indicate by check mark whether the registrant is a definitions of "large accelerated filer," "accelerated  | C                      |   | , , , , , ,                          | See the |  |  |
| Large Accelerated Filer  | $\boxtimes$            | Accelerated filer                             |                                      |         |  |  |
| Non accelerated filer  |                        | Smaller reporting company                     |                                      |         |  |  |
|  |                        | Emerging growth company                       |                                      |         |  |  |
| If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. |                        |   |                                      |         |  |  |
| Indicate by check mark whether the registrant is a sl  | nell company (as defin | ted in Rule 12b-2 of the Act). Yes $\Box$     | No ⊠                                 |         |  |  |
| The registrant had outstanding 15,681,947 shares of  | common stock as of M   | May 5, 2021.                                  |                                      |         |  |  |

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation

#### FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-O contains certain forward-looking statements that are included pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements express only management's beliefs regarding future results or events and are subject to inherent uncertainty, risks, and changes in circumstances, many of which are outside of management's control. Uncertainty, risks, changes in circumstances and other factors could cause the Company's (as hereinafter defined) actual results to differ materially from those projected in the forward-looking statements. Factors that could cause actual results to differ from those discussed in such forward-looking statements include, but are not limited to, those set forth in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020 under "ITEM 1A Risk Factors" and the following: (1) general economic conditions, especially in the communities and markets in which we conduct our business; (2) the uncertainties on the Company's business, results of operations and financial condition, caused by the COVID-19 pandemic, which will depend on several factors, including the scope and duration of the pandemic, its continued influence on financial markets, the effectiveness of the Company's work from home arrangements and staffing levels in operational facilities, the impact of market participants on which the Company relies and actions taken by governmental authorities and other third parties in response to the pandemic; (3) credit risk, including risk that negative credit quality trends may lead to a deterioration of asset quality, risk that our allowance for credit losses may not be sufficient to absorb actual losses in our loan portfolio, and risk from concentrations in our loan portfolio; (4) changes in the real estate market, including the value of collateral securing portions of our loan portfolio; (5) changes in the interest rate environment; (6) operational risk, including cybersecurity risk and risk of fraud, data processing system failures, and network breaches; (7) changes in technology and increased competition, including competition from non-bank financial institutions; (8) changes in consumer preferences, spending and borrowing habits, demand for our products and services, and customers' performance and creditworthiness; (9) difficulty growing loan and deposit balances; (10) our ability to effectively execute our business plan, including with respect to future acquisitions; (11) changes in regulations, laws, taxes, government policies, monetary policies and accounting policies affecting bank holding companies and their subsidiaries; (12) deterioration in the financial condition of the U.S. banking system may impact the valuations of investments the Company has made in the securities of other financial institutions; (13) regulatory enforcement actions and adverse legal actions; (14) difficulty attracting and retaining key employees; (15) the Company's ability to pursue available remedies in the event of a loan default for loans under the Paycheck Protection Program, ("PPP"), and the risk of holding the PPP loans at unfavorable interest rates and on terms that are less favorable than those with customers to whom the Company would have otherwise lent; and (16) other economic, competitive, technological, operational, governmental, regulatory, and market factors affecting our operations. Forward-looking statements made herein reflect management's expectations as of the date such statements are made. Such information is provided to assist stockholders and potential investors in understanding current and anticipated financial operations of the Company and is included pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances that arise after the date such statements are made.

# Index City Holding Company and Subsidiaries

| PART I            | Financial Information   | Pages                |
|-------------------|---|----------------------|
| Item 1.           | Financial Statements (Unaudited)  | <u>1</u>             |
|                   | Consolidated Balance Sheets   | <u>2</u>             |
|                   | Consolidated Statements of Income   |                      |
|                   | Consolidated Statements of Comprehensive Income                                       | <u>3</u><br><u>5</u> |
|                   | Consolidated Statements of Changes in Shareholders' Equity                            | <u>6</u>             |
|                   | Consolidated Statements of Cash Flows   | <u>7</u>             |
|                   | Notes to Consolidated Financial Statements  | 9                    |
| Item 2.           | Management's Discussion and Analysis of Financial Condition and Results of Operations | <u>34</u>            |
| Item 3.           | Quantitative and Qualitative Disclosures about Market Risk                            | <u>50</u>            |
| Item 4.           | Controls and Procedures   | <u>50</u>            |
| PART II           | Other Information   |                      |
| Item 1.           | Legal Proceedings   | <u>50</u>            |
| Item 1A.          | Risk Factors  | <u>50</u>            |
| Item 2.           | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                    | <u>51</u>            |
| Item 3.           | Defaults Upon Senior Securities   | <u>51</u>            |
| Item 4.           | Mine Safety Disclosures   | <u>51</u>            |
| Item 5.           | Other Information   | <u>51</u>            |
| Item 6.           | <u>Exhibits</u>   | <u>52</u>            |
| <b>Signatures</b> |   | <u>53</u>            |

# Part I - FINANCIAL INFORMATION

**Item 1 - Financial Statements** 

# Consolidated Balance Sheets

City Holding Company and Subsidiaries

(in thousands)

|  | Ma |              |    |                   |
|--|----|--------------|----|-------------------|
|  |    | rch 31, 2021 |    | December 31, 2020 |
| Assets   | ø. | 07.700       | ø. | 77.412            |
| Cash and due from banks  | \$ | 97,709       | \$ | 77,412            |
| Interest-bearing deposits in depository institutions   |    | 659,090      |    | 451,247           |
| Cash and Cash Equivalents  |    | 756,799      |    | 528,659           |
| Investment securities available for sale, at fair value  |    | 1,185,245    |    | 1,178,789         |
| Other securities   |    | 27,182       |    | 27,372            |
| Total Investment Securities  |    | 1,212,427    |    | 1,206,161         |
| Gross loans  |    | 3,546,723    |    | 3,622,119         |
| Allowance for credit losses  |    | (24,076)     |    | (24,549)          |
| Net Loans  |    | 3,522,647    |    | 3,597,570         |
| Bank owned life insurance  |    | 118,976      |    | 118,243           |
| Premises and equipment, net  |    | 76,529       |    | 76,925            |
| Accrued interest receivable  |    | 16,231       |    | 15,793            |
| Net deferred tax asset   |    | 1,395        |    |                   |
| Goodwill and other intangible assets, net  |    | 118,224      |    | 118,592           |
| Other assets   |    | 71,142       |    | 96,697            |
| Total Assets   | \$ |              | \$ | 5,758,640         |
| Liabilities  |    |              |    |                   |
| Deposits:  |    |              |    |                   |
| Noninterest-bearing  | \$ | 1,244,175    | \$ | 1,176,990         |
| Interest-bearing:  | Ψ  | 1,244,173    | Ψ  | 1,170,270         |
| Demand deposits  |    | 1,077,749    |    | 1,027,201         |
| Savings deposits   |    | 1,265,038    |    | 1,188,003         |
| Time deposits  |    | 1,209,873    |    | 1,260,022         |
| Total Deposits   |    | 4,796,835    |    | 4,652,216         |
| Short-term borrowings:   |    |              |    |                   |
| Securities sold under agreements to repurchase   |    | 316,003      |    | 295,956           |
| Net deferred tax liability   |    | 510,005      |    | 3,202             |
| Other liabilities  |    | 89,847       |    | 106,160           |
| Total Liabilities  |    | 5,202,685    |    | 5,057,534         |
|  |    |              |    |                   |
| Commitments and contingencies - see Note H   |    |              |    |                   |
| Shareholders' Equity   |    |              |    |                   |
| Preferred stock, par value \$25 per share: 500,000 shares authorized; none issued  |    | _            |    | _                 |
| Common stock, par value \$2.50 per share: 50,000,000 shares authorized; 19,047,548 shares issued at March 31 2021 and December 31, 2020, less 3,323,801 and 3,280,040 shares in treasury, respectively | ,  | 47,619       |    | 47,619            |
| Capital surplus  |    | 170,526      |    | 171,304           |
| Retained earnings  |    | 600,396      |    | 589,988           |
| Cost of common stock in treasury   |    | (142,484)    |    | (139,038)         |
| Accumulated other comprehensive income:  |    |              |    |                   |
| Unrealized gain on securities available-for-sale   |    | 21,289       |    | 36,894            |
| Underfunded pension liability  |    | (5,661)      |    | (5,661)           |
| Total Accumulated Other Comprehensive Income   |    | 15,628       |    | 31,233            |
| Total Shareholders' Equity   |    | 691,685      |    | 701,106           |
| Total Liabilities and Shareholders' Equity   | \$ | 5,894,370    | \$ | 5,758,640         |

## Consolidated Statements of Income (Unaudited) City Holding Company and Subsidiaries

(in thousands, except earnings per share data)

|   | Three months en | *       |
|---|-----------------|---------|
| Interest Income   | 2021            | 2020    |
| Interest and fees on loans  | \$ 34,324 \$    | 41,335  |
| Interest and dividends on investment securities:                    | ψ 54,524 ψ      | 41,555  |
| Taxable   | 5,242           | 5,871   |
| Tax-exempt  | 1,253           | 707     |
| Interest on deposits in depository institutions                     | 1,233           | 304     |
| Total Interest Income   | 40,937          | 48,217  |
| Total interest income   | 40,937          | 40,217  |
| Interest Expense  |                 |         |
| Interest on deposits  | 3,280           | 7,238   |
| Interest on short-term borrowings                                   | 117             | 464     |
| Interest on long-term debt  | _               | 100     |
| Total Interest Expense  | 3,397           | 7,802   |
| Net Interest Income   | 37,540          | 40,415  |
| (Recovery of) provision for credit losses                           | (440)           | 7,972   |
| Net Interest Income After (Recovery of) Provision for Credit Losses | 37,980          | 32,443  |
| Non-Interest Income   |                 |         |
| Gains on sale of investment securities, net                         | 283             | 62      |
| ,   |                 | 63      |
| Unrealized losses recognized on equity securities still held        | (51)            | (2,402) |
| Service charges   | 5,881           | 7,723   |
| Bankcard revenue  | 6,213           | 5,115   |
| Trust and investment management fee income                          | 2,033           | 1,799   |
| Bank owned life insurance   | 1,460           | 1,676   |
| Sale of VISA shares   | _               | 17,837  |
| Other income  | 811             | 1,536   |
| Total Non-Interest Income   | 16,630          | 33,347  |
| Non-Interest Expense  |                 |         |
| Salaries and employee benefits                                      | 15,671          | 15,851  |
| Occupancy related expense   | 2,622           | 2,488   |
| Equipment and software related expense                              | 2,544           | 2,429   |
| FDIC insurance expense  | 405             |         |
| Advertising   | 881             | 843     |
| Bankcard expenses   | 1,584           | 1,435   |
| Postage, delivery, and statement mailings                           | 592             | 616     |
| Office supplies   | 392             | 394     |
| Legal and professional fees   | 675             | 601     |
| Telecommunications  | 690             | 511     |
| Repossessed asset losses, net of expenses                           | 79              | 198     |
| Other expenses  | 3,674           | 4,102   |
| Total Non-Interest Expense  | 29,809          | 29,468  |
| Income Before Income Taxes  | 24,801          | 36,322  |
| Income tax expense  | 4,987           | 7,322   |
| Net Income Available to Common Shareholders                         | \$ 19,814 \$    |         |
| Net Income Available to Common Shareholders                         | φ 12,014 φ      | 27,000  |

| Average shares outstanding, basic   | 15 | <b>,656</b> 16,080  |
|-------------------------------------|----|---------------------|
| Effect of dilutive securities       |    | <b>31</b> 21        |
| Average shares outstanding, diluted | 15 | <b>,687</b> 16,101  |
| Basic earnings per common share     | \$ | <b>1.25</b> \$ 1.79 |
| Diluted earnings per common share   | \$ | <b>1.25</b> \$ 1.78 |

# Consolidated Statements of Comprehensive Income (Unaudited) City Holding Company and Subsidiaries (in thousands)

|   | Three Months Ended |           |         |
|---|--------------------|-----------|---------|
|   | March 31,          |           | ,       |
|   |                    | 2021      | 2020    |
|   |                    |           | _       |
| Net income available to common shareholders   | \$                 | 19,814 \$ | 29,000  |
|   |                    |           |         |
| Available-for-Sale Securities   |                    |           |         |
| Unrealized (losses) gains on available-for-sale securities arising during the period      |                    | (20,240)  | 26,714  |
| Reclassification adjustment for gains   |                    | (283)     | (63)    |
| Reclassification of unrealized gains on held-to-maturity securities to available-for-sale |                    | _         | 1,562   |
| Other comprehensive (loss) income before income taxes                                     |                    | (20,523)  | 28,213  |
| Tax effect  |                    | 4,918     | (6,593) |
| Other comprehensive (loss) income, net of tax   |                    | (15,605)  | 21,620  |
|   |                    |           |         |
| Comprehensive Income, Net of Tax  | \$                 | 4,209 \$  | 50,620  |

Consolidated Statements of Changes in Shareholders' Equity (Unaudited) City Holding Company and Subsidiaries
Three Months Ended March 31, 2021 and 2020

(in thousands, except share amounts)

|  |     |            |                 |                          |                | Accumulated Other Comprehensive | Total Shareholders' |
|--|-----|------------|-----------------|--------------------------|----------------|---------------------------------|---------------------|
|  | Con | nmon Stock | Capital Surplus | <b>Retained Earnings</b> | Treasury Stock | Income (Loss)                   | Equity              |
| Balance at December 31, 2019               | \$  | 47,619     | 170,309         | \$ 539,253               | (105,038) \$   | 5,840                           | \$ 657,983          |
| Cumulative change in accounting principle  |     | _          | _               | (2,335)                  | _              | _                               | (2,335)             |
| Balance at January 1, 2020                 |     | 47,619     | 170,309         | 536,918                  | (105,038)      | 5,840                           | 655,648             |
| Net income                                 |     | _          | _               | 29,000                   | _              | _                               | 29,000              |
| Other comprehensive income                 |     | _          | _               | _                        | _              | 21,620                          | 21,620              |
| Cash dividends declared (\$0.57 per share) |     | _          | _               | (9,200)                  | _              | _                               | (9,200)             |
| Stock-based compensation expense           |     | _          | 1,009           | _                        | _              | _                               | 1,009               |
| Restricted awards granted                  |     | _          | (1,154)         | _                        | 1,154          | _                               | _                   |
| Exercise of 2,650 stock options            |     | _          | (68)            | _                        | 190            | _                               | 122                 |
| Purchase of 181,899 treasury shares        |     | _          | _               | _                        | (12,971)       | _                               | (12,971)            |
| Balance at March 31, 2020                  | \$  | 47,619 \$  | 170,096         | \$ 556,718 5             | (116,665) \$   | 27,460                          | \$ 685,228          |

|  | Accumulated Other |            |                 |                   |                |                         |                               |
|--|-------------------|------------|-----------------|-------------------|----------------|-------------------------|-------------------------------|
|  | Co                | mmon Stock | Capital Surplus | Retained Earnings | Treasury Stock | Comprehensive<br>Income | Total Shareholders'<br>Equity |
| Balance at December 31, 2020               | \$                | 47,619 \$  | 171,304         | \$ 589,988        | (139,038) 5    | 31,233                  | \$ 701,106                    |
| Net income                                 |                   | _          | _               | 19,814            | _              | _                       | 19,814                        |
| Other comprehensive loss                   |                   | _          | _               | _                 | _              | (15,605)                | (15,605)                      |
| Cash dividends declared (\$0.58 per share) |                   | _          | _               | (9,406)           | _              | _                       | (9,406)                       |
| Stock-based compensation expense           |                   | _          | 1,153           | _                 | _              | _                       | 1,153                         |
| Restricted awards granted                  |                   | _          | (464)           | _                 | 464            | _                       | _                             |
| Exercise of 8,769 stock options            |                   | _          | (1,467)         | _                 | 1,852          | _                       | 385                           |
| Purchase of 75,110 treasury shares         |                   | _          | _               | _                 | (5,762)        | _                       | (5,762)                       |
| Balance at March 31, 2021                  | \$                | 47,619 \$  | 170,526         | \$ 600,396        | § (142,484) S  | 15,628                  | \$ 691,685                    |

# Consolidated Statements of Cash Flows (Unaudited) City Holding Company and Subsidiaries (in thousands)

| Thron    | months | andad | More  | h. | 21         |
|----------|--------|-------|-------|----|------------|
| - i nree | monins | enaea | VIATO | ·n | <b>١</b> ١ |

|   | 2021 2020            |          |  |  |  |
|---|----------------------|----------|--|--|--|
| Net income  | \$ 19,814 \$         | 29,000   |  |  |  |
| Adjustments to reconcile net income to net cash provided by operating activities: | φ 12,014 ψ           | 27,000   |  |  |  |
| Amortization and (accretion), net   | 1,990                | (422)    |  |  |  |
| (Recovery of) provision for credit losses   | (440)                | 7,972    |  |  |  |
| Depreciation of premises and equipment  | 1,440                | 1,325    |  |  |  |
| Deferred income tax expense (benefit)   | 427                  | (824)    |  |  |  |
| Net periodic employee benefit cost  | 158                  | 181      |  |  |  |
| Pension contributions   | (1,000)              | _        |  |  |  |
| Unrealized and realized investment securities (gains) losses, net                 | (232)                | 2,339    |  |  |  |
| Gain from the sale of VISA shares   | (202)<br>—           | (17,837) |  |  |  |
| Stock-compensation expense  | 1,153                | 1,009    |  |  |  |
| Excess tax benefit from stock-compensation expense                                | (56)                 | (121)    |  |  |  |
| Increase in value of bank-owned life insurance                                    | (1,460)              | (1,676)  |  |  |  |
| Loans held for sale   | (-,)                 | (-,-,-)  |  |  |  |
| Loans originated for sale   | (4,682)              | (2,327)  |  |  |  |
| Proceeds from the sale of loans originated for sale                               | 4,733                | 2,229    |  |  |  |
| Gain on sale of loans   | (51)                 | (77)     |  |  |  |
| Change in accrued interest receivable   | (438)                | (1,001)  |  |  |  |
| Change in other assets  | 1,318                | (5,580)  |  |  |  |
| Change in other liabilities   | (3,273)              | 8,937    |  |  |  |
| Net Cash Provided by Operating Activities   | 19,401               | 23,127   |  |  |  |
| The cash Provided by Operating Retrifies  | 12,101               | 23,127   |  |  |  |
| Net decrease in loans   | 75,822               | 6,442    |  |  |  |
| Securities available-for-sale   |                      |          |  |  |  |
| Purchases   | (66,424)             | (94,151) |  |  |  |
| Proceeds from sales   | <del>_</del>         | 26,090   |  |  |  |
| Proceeds from maturities and calls  | 49,368               | 20,644   |  |  |  |
| Other investments   |                      |          |  |  |  |
| Purchases   | (24)                 | (1,357)  |  |  |  |
| Proceeds from sales   | 452                  | 624      |  |  |  |
| Proceeds from the sale of VISA shares   | <del>-</del>         | 17,837   |  |  |  |
| Purchases of premises and equipment   | (1,048)              | (3,329)  |  |  |  |
| Proceeds from the disposals of premises and equipment                             | <u> </u>             | 119      |  |  |  |
| Proceeds from the disposition of assets held-for-sale                             | _                    | 440      |  |  |  |
| Proceeds from bank-owned life insurance policies                                  | 1,723                | 1,412    |  |  |  |
| Payments for low income housing tax credits                                       | (1,218)              | (346)    |  |  |  |
| Net Cash Provided by (Used in) Investing Activities                               | 58,651               | (25,575) |  |  |  |
| Net increase in non-interest-bearing deposits                                     | 67,185               | 52,414   |  |  |  |
| Net increase (decrease) in interest-bearing deposits                              | 77,482               | (76,100) |  |  |  |
| Net increase in short-term borrowings   | 20,047               | 22,892   |  |  |  |
| Repayment of long-term debt   | <del>-</del>         | (4,124)  |  |  |  |
| Purchases of treasury stock   | (5,762)              | (12,971) |  |  |  |
| Proceeds from exercise of stock options   | 385                  | 122      |  |  |  |
| Dividends paid  | (9,249)              | (9,293)  |  |  |  |
| Net Cash Provided by (Used in) Financing Activities                               | 150,088              | (27,060) |  |  |  |
| Increase (Decrease) in Cash and Cash Equivalents                                  | 228,140              | (29,508) |  |  |  |
| Cash and cash equivalents at beginning of period                                  | 528,659              | 140,144  |  |  |  |
| Cash and Cash Equivalents at End of Period  | \$ 756,799 <b>\$</b> | 110,636  |  |  |  |

# **Supplemental Cash Flow Information:**

| Cash paid for interest     | \$<br>3,863 \$ | 8,118 |
|----------------------------|----------------|-------|
| Cash naid for income taxes |                | _     |

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2021

#### Note A – Background and Basis of Presentation

City Holding Company ("City Holding"), a West Virginia corporation headquartered in Charleston, West Virginia, is a registered financial holding company under the Bank Holding Company Act and conducts its principal activities through its wholly-owned subsidiary, City National Bank of West Virginia ("City National"). City National is a retail and consumer-oriented community bank with 94 banking offices in West Virginia (58), Kentucky (19), Virginia (13) and southeastern Ohio (4). City National provides credit, deposit, and trust and investment management services to its customers in a broad geographical area that includes many rural and small community markets in addition to larger cities including Charleston (WV), Huntington (WV), Martinsburg (WV), Ashland (KY), Lexington (KY), Winchester (VA) and Staunton (VA). In addition to its branch network, City National's delivery channels include automated-teller-machines ("ATMs"), interactive-teller machines ("ITMs"), mobile banking, debit cards, interactive voice response systems, and Internet technology. The Company's business activities are currently limited to one reportable business segment, which is community banking.

The accompanying consolidated financial statements, which are unaudited, include all of the accounts of City Holding and its wholly-owned subsidiaries (collectively, the "Company"). All material intercompany transactions have been eliminated. The consolidated financial statements include all adjustments that, in the opinion of management, are necessary for a fair presentation of the results of operations and financial condition for each of the periods presented. Such adjustments are of a normal recurring nature. The results of operations for the three months ended March 31, 2021 are not necessarily indicative of the results of operations that can be expected for the year ending December 31, 2021. The Company's accounting and reporting policies conform with generally accepted accounting principles for interim financial information, with the instructions to Form 10-Q and Article 10 of Regulation S-X, and with Industry Guide 3, Statistical Disclosure by Bank Holding Companies. Such policies require management to make estimates and develop assumptions that affect the amounts reported in the consolidated financial statements and related footnotes. Actual results could differ from management's estimates.

The consolidated balance sheet as of December 31, 2020 has been derived from audited financial statements included in the Company's 2020 Annual Report to Shareholders. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles have been omitted. These financial statements should be read in conjunction with the financial statements and notes thereto included in the 2020 Annual Report of the Company.

Certain amounts in the financial statements have been reclassified. Such reclassifications had no impact on shareholders' equity or net income for any period.

#### Note B - Recent Accounting Pronouncements

#### **Recently Adopted:**

In October 2018, the FASB issued ASU No. 2018-16, "Derivatives and Hedging (Topic 815): Inclusion of the Secured Overnight Financing Rate (SOFR) Overnight Index Swap (OIS) Rate as a Benchmark Interest Rate for Hedge Accounting Purposes." This amendment permits the use of the OIS rate based on SOFR as a U.S. benchmark interest rate for hedge accounting purposes under Topic 815 in addition to the UST, the LIBOR swap rate, the OIS rate based on the Federal Funds Effective Rate, and the SIFMA Municipal Swap Rate. This ASU became effective for the Company on January 1, 2019 with anticipation the LIBOR index will be phased out by the end of 2021. In March 2020, the FASB issued ASU No. 2020-04, "Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting." This amendment provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships, and other transactions that reference LIBOR or another reference rate expected to be discontinued because of reference rate reform and is effective as of March 12, 2020 through December 31, 2022. Management has reviewed the loan portfolio and taken the appropriate steps to prepare for the change from LIBOR to SOFR.

In December 2019, the FASB issued ASU No. 2019-12, "Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes." The amendments in this update simplify the accounting for income taxes by removing certain exceptions to the general principles in Topic 740 and clarifying and amending existing guidance. This ASU became effective for the Company on January 1, 2021. The adoption of ASU No. 2019-12 did not have a material impact on the Company's financial statements.

#### Note C – Investments

The aggregate carrying and approximate fair values of investment securities follow (in thousands). Fair values are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable financial instruments.

|   | March 31, 2021    |                              |                               |                         | December 31, 2020 |                              |                               |                         |
|---|-------------------|------------------------------|-------------------------------|-------------------------|-------------------|------------------------------|-------------------------------|-------------------------|
|   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated Fair<br>Value | Amortized Cost    | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated Fair<br>Value |
| Securities available-for-sale:              |                   |                              |                               |                         |                   |                              |                               |                         |
| Obligations of states and                   |                   |                              |                               |                         |                   |                              |                               |                         |
| political subdivisions                      | 273,855           | 7,082                        | 1,184                         | 279,753                 | 266,483           | 11,467                       | 139                           | 277,811                 |
| Mortgage-backed securities:                 |                   |                              |                               |                         |                   |                              |                               |                         |
| U.S. government agencies                    | 834,608           | 24,328                       | 3,382                         | 855,554                 | 815,682           | 34,807                       | 105                           | 850,384                 |
| Private label                               | 9,691             | 705                          | _                             | 10,396                  | 9,976             | 916                          | _                             | 10,892                  |
| Trust preferred securities                  | 4,560             | _                            | 285                           | 4,275                   | 4,557             | _                            | 457                           | 4,100                   |
| Corporate securities                        | 32,421            | 857                          | 3                             | 33,275                  | 31,465            | 2,146                        | 1                             | 33,610                  |
| <b>Total Debt Securities</b>                | 1,155,135         | 32,972                       | 4,854                         | 1,183,253               | 1,128,163         | 49,336                       | 702                           | 1,176,797               |
| Certificates of deposit held for investment | 1,992             | _                            | _                             | 1,992                   | 1,992             | _                            | _                             | 1,992                   |
| Total Securities Available-for-Sale         | \$ 1,157,127      | \$ 32,972                    | \$ 4,854                      | \$ 1,185,245            | \$ 1,130,155 \$   | 49,336 \$                    | 702                           | \$ 1,178,789            |

The Company's other investment securities include marketable and non-marketable equity securities. At both March 31, 2021 and December 31, 2020, the Company held \$11.8 million in marketable equity securities. Marketable equity securities mainly consist of investments made by the Company in equity positions of various community banks. Included within this portfolio are ownership positions in the following community bank holding companies: First National Corporation (FXNC) (3.7%) and Eagle Financial Services, Inc. (EFSI) (1.5%). Changes in the fair value of the marketable equity securities are recorded in "unrealized losses recognized on equity securities still held" in the consolidated statements of income. The Company's non-marketable securities consist of securities with limited marketability, such as stock in the Federal Reserve Bank ("FRB") or the Federal Home Loan Bank ("FHLB"). At March 31, 2021 and December 31, 2020, the Company held \$15.4 million and \$15.5 million, respectively, in non-marketable equity securities. These securities are carried at cost due to the restrictions placed on their transferability.

The Company's mortgage-backed U.S. government agency securities consist of both residential and commercial securities, all of which are guaranteed by Fannie Mae ("FNMA"), Freddie Mac ("FHLMC"), or Ginnie Mae ("GNMA"). At March 31, 2021 and December 31, 2020 there were no securities of any non-governmental issuer whose aggregate carrying value or estimated fair value exceeded 10% of shareholders' equity.

Certain investment securities owned by the Company were in an unrealized loss position (i.e., amortized cost basis exceeded the estimated fair value of the securities) as of March 31, 2021 and December 31, 2020. The following table shows the gross unrealized losses and fair value of the Company's investments aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position (in thousands):

|  | March 31, 2021 |                        |                 |                         |                        |                         |                 |
|--|----------------|------------------------|-----------------|-------------------------|------------------------|-------------------------|-----------------|
|  |                | Less Than T            | welve Months    | Twelve Mon              | ths or Greater         | Total                   |                 |
|  | Es             | stimated Fair<br>Value | Unrealized Loss | Estimated Fair<br>Value | <b>Unrealized Loss</b> | Estimated Fair<br>Value | Unrealized Loss |
| Securities available-for-sale:                   |                |                        |                 |                         |                        |                         |                 |
| Obligations of states and political subdivisions | \$             | 97,157                 | \$ 1,086        | \$ 2,386                | \$ 98                  | \$ 99,543               | \$ 1,184        |
| Mortgage-backed securities:                      |                |                        |                 |                         |                        |                         |                 |
| U.S. Government agencies                         |                | 225,763                | 3,366           | 13,290                  | 16                     | 239,053                 | 3,382           |
| Trust preferred securities                       |                | _                      | _               | 4,275                   | 285                    | 4,275                   | 285             |
| Corporate securities                             |                | 998                    | 2               | 488                     | 1                      | 1,486                   | 3               |
| Total available-for-sale                         | \$             | 323,918                | \$ 4,454        | \$ 20,439               | \$ 400                 | \$ 344,357              | \$ 4,854        |

|  | December 31, 2020 |                        |                 |                         |                  |                         |                 |
|--|-------------------|------------------------|-----------------|-------------------------|------------------|-------------------------|-----------------|
|  |                   | Less Than Tv           | velve Months    | Twelve Mo               | onths or Greater | To                      | otal            |
|  | E                 | stimated Fair<br>Value | Unrealized Loss | Estimated Fair<br>Value | Unrealized Loss  | Estimated Fair<br>Value | Unrealized Loss |
| Securities available-for-sale:                   |                   |                        |                 |                         |                  |                         |                 |
| Obligations of states and political subdivisions | \$                | 10,578                 | 3 139           | \$ —                    | - \$             | \$ 10,578               | \$ 139          |
| Mortgage-backed securities:                      |                   |                        |                 |                         |                  |                         |                 |
| U.S. Government agencies                         |                   | 62,412                 | 105             | 35                      | _                | 62,447                  | 105             |
| Trust preferred securities                       |                   | _                      | _               | 4,100                   | 457              | 4,100                   | 457             |
| Corporate securities                             |                   | 488                    | 1               | _                       | _                | 488                     | 1               |
| Total available-for-sale                         | \$                | 73,478                 | 3 245           | \$ 4,135                | \$ 457           | \$ 77,613               | \$ 702          |

The Company incurred no credit-related investment impairment losses in either the three months ended March 31, 2021 or March 31, 2020.

As of March 31, 2021, management does not intend to sell any impaired security and it is not more than likely that it will be required to sell any impaired security before the recovery of its amortized cost basis. The unrealized losses on debt securities are primarily the result of interest rate changes, credit spread fluctuations on agency-issued mortgage-related securities, general financial market uncertainty and unprecedented market volatility. These conditions should not prohibit the Company from receiving its contractual principal and interest payments on its debt securities. The fair value is expected to recover as the securities approach their maturity date or repricing date. As of March 31, 2021, management believes the unrealized losses detailed in the table above are temporary and therefore no allowance for credit losses has been recognized on the Company's securities. Should the impairment of any of these securities become other-than-temporary, the cost basis of the investment will be reduced and the resulting loss will be recognized in net income in the period the other-than-temporary impairment is identified, while any noncredit loss will be recognized in other comprehensive income. During the three months ended March 31, 2021 and 2020, the Company had no credit-related net investment impairment losses.

The amortized cost and estimated fair value of debt securities at March 31, 2021, by contractual maturity, is shown in the following table (in thousands). Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties. Mortgage-backed securities have been allocated to their respective maturity groupings based on their contractual maturity.

|  | <br>Amortized Cost | Estimated Fair Value |
|--|--------------------|----------------------|
| Available-for-Sale Debt Securities     |                    |                      |
| Due in one year or less                | \$<br>16,063 \$    | 4,470                |
| Due after one year through five years  | 33,304             | 34,628               |
| Due after five years through ten years | 292,485            | 303,519              |
| Due after ten years                    | 813,283            | 840,636              |
| Total                                  | \$<br>1,155,135 \$ | 1,183,253            |

Gross gains and gross losses recognized by the Company from investment security transactions are summarized in the table below (in thousands):

|  | · · | Three months ended | March 31, |
|--|-----|--------------------|-----------|
|  |     | 2021               | 2020      |
| Gross realized gains on securities sold                            | \$  | 283 \$             | 134       |
| Gross realized losses on securities sold                           |     | _                  | (71)      |
| Net investment security gains                                      | \$  | 283 \$             | 63        |
|  |     |                    |           |
| Gross unrealized gains recognized on equity securities still held  | \$  | — \$               | 24        |
| Gross unrealized losses recognized on equity securities still held |     | (51)               | (2,426)   |
| Net unrealized losses recognized on equity securities still held   | \$  | (51) \$            | (2,402)   |

During January 2020, the Company sold the entirety of its Visa Inc. Class B common shares (86,605) in a cash transaction which resulted in a pre-tax gain of \$17.8 million. The carrying value of the Visa Class B shares on the Company's balance sheet was \$0, as the Company had no historical cost basis in the shares.

The carrying value of securities pledged to secure public deposits and for other purposes as required or permitted by law approximated \$641 million and \$644 million at March 31, 2021 and December 31, 2020, respectively.

#### Note D - Loans

The following table summarizes the Company's major classifications for loans (in thousands):

|                                    | March 31, 2021 | December 31, 2020  |
|------------------------------------|----------------|--------------------|
| Commercial and industrial          | 371,19         | 5 372,989          |
|                                    |                |                    |
| 1-4 Family                         | 108,13         | 1 109,812          |
| Hotels                             | 293,17         | 6 294,464          |
| Multi-family                       | 212,56         | <b>1</b> 215,671   |
| Non Residential Non-Owner Occupied | 649,68         | <b>3</b> 641,351   |
| Non Residential Owner Occupied     | 199,13         | 0 213,484          |
| Commercial real estate             | 1,462,68       | 1,474,782          |
|                                    |                |                    |
| Residential real estate            | 1,532,90       | 7 1,587,694        |
| Home equity                        | 130,00         | 9 136,469          |
| Consumer                           | 47,22          | <b>4</b> 47,688    |
| DDA overdrafts                     | 2,70           | 7 2,497            |
| Gross loans                        | 3,546,72       | 3,622,119          |
| Allowance for credit losses        | (24,07)        | <b>6)</b> (24,549) |
| Net loans                          | \$ 3,522,64    | 7 \$ 3,597,570     |
|                                    |                |                    |
| Construction loans included in:    |                |                    |
| Commercial real estate             | \$ 39,10       | 1 \$ 40,449        |
| Residential real estate            | 22,12          | 9 27,078           |

The Company's commercial and residential real estate construction loans are primarily secured by real estate within the Company's principal markets. These loans were originated under the Company's loan policies, which are focused on the risk characteristics of the loan portfolio, including construction loans. In the judgment of the Company's management, adequate consideration has been given to these loans in establishing the Company's allowance for credit losses.

#### Paycheck Protection Program

The Company originated loans to its customers under the Paycheck Protection Program ("PPP") administered by the Small Business Administration ("SBA") under the provisions of the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"). Loans covered by the PPP may be eligible for loan forgiveness. The remaining loan balances, if any, after the loan forgiveness, are fully guaranteed by the SBA. Through March 31, 2021, the Company has funded approximately \$128 million of SBA-approved PPP loans to over 2,800 customers. The Company started submitting forgiveness applications on behalf of its customers during the fourth quarter of 2020 and as of March 31, 2021, has received forgiveness proceeds of approximately \$65 million.

#### Note E – Allowance For Credit Losses

The following table summarizes the activity in the allowance for credit losses, by portfolio loan classification, for the three months ended March 31, 2021 and 2020 (in thousands). The allocation of a portion of the allowance in one portfolio segment does not preclude its availability to absorb losses in other portfolio segments.

|   | Commercial and | Commercial  | Residential |             |          | DDA        |         |
|---|----------------|-------------|-------------|-------------|----------|------------|---------|
|   | Industrial     | Real Estate | Real Estate | Home Equity | Consumer | Overdrafts | Total   |
| Three months ended March 31, 2021         |                |             |             |             |          |            |         |
| Beginning balance                         | \$ 3,644 \$    | 10,997 \$   | 8,093 \$    | 630 \$      | 163 \$   | 1,022 \$   | 24,549  |
| Charge-offs                               | (34)           | (1)         | (93)        | (64)        | (147)    | (453)      | (792)   |
| Recoveries                                | 46             | 164         | 74          | 23          | 39       | 413        | 759     |
| (Recovery of) provision for credit losses | (131)          | (293)       | (14)        | 19          | 96       | (117)      | (440)   |
| Ending balance                            | \$ 3,525 \$    | 10,867 \$   | 8,060 \$    | 608 \$      | 151 \$   | 865 \$     | 24,076  |
|   |                |             |             |             |          |            |         |
| Three months ended March 31, 2020         |                |             |             |             |          |            |         |
| Beginning balance                         | \$ 2,059 \$    | 2,606 \$    | 3,448 \$    | 1,187 \$    | 975 \$   | 1,314      | 11,589  |
| Impact of adopting CECL                   | 1,715          | 3,254       | 2,139       | (598)       | (810)    | 60         | 5,760   |
| Charge-offs                               | (77)           | (383)       | (483)       | (45)        | (55)     | (703)      | (1,746) |
| Recoveries                                | 9              | 203         | 95          | 47          | 13       | 451        | 818     |
| Provision for credit losses               | 2,149          | 3,709       | 1,759       | 111         | 110      | 134        | 7,972   |
| Ending balance                            | \$ 5,855 \$    | 9,389 \$    | 6,958 \$    | 702 \$      | 233 \$   | 1,256 \$   | 24,393  |

Management systematically monitors the loan portfolio and the appropriateness of the allowance for credit losses on a quarterly basis to provide for expected losses inherent in the portfolio. Management assesses the risk in each loan type based on historical trends, the general economic environment of its local markets, individual loan performance and other relevant factors. The provision for credit losses recorded during the three months ended March 31, 2021 largely reflects the expected economic impact from the COVID-19 pandemic. The Company's estimate of future economic conditions utilized in its provision estimate is primarily dependent on expected unemployment ranges over a two-year period. Beyond two years, a straight line reversion to historical average loss rates is applied over the life of the loan pool in the migration methodology. The vintage methodology applies future average loss rates based on net losses in historical periods where the unemployment rate was within the forecasted range. As a result of COVID-19, expected unemployment ranges significantly increased during the quarter ended March 31, 2020 and resulted in an increase in the Company's provision for credit losses. During the quarter ended March 31, 2021 no significant unemployment factor adjustments were necessary, resulting in minimal impact to the Company's provision for credit losses.

Individual credits in excess of \$1 million are selected at least annually for detailed loan reviews, which are utilized by management to assess the risk in the portfolio and the appropriateness of the allowance.

#### Non-Performing Loans

Interest income on loans is accrued and credited to operations based upon the principal amount outstanding, using methods that generally result in level rates of return. Loan origination fees, and certain direct costs, are deferred and amortized as an adjustment to the yield over the term of the loan. The accrual of interest generally is discontinued when a loan becomes 90 days past due as to principal or interest for all loan types. However, any loan may be placed on non-accrual status if the Company receives information that indicates a borrower is unable to meet the contractual terms of its respective loan agreement. Other indicators considered for placing a loan on non-accrual status include the borrower's involvement in bankruptcies, foreclosures, repossessions, litigation and any other situation resulting in doubt as to whether full collection of contractual principal and interest is attainable. When interest accruals are discontinued, unpaid interest recognized in income in the current year is reversed, and interest accrued in prior years is charged to the allowance for credit losses. Management may elect to continue the accrual of interest when the net realizable value of collateral exceeds the principal balance and related accrued interest, and the loan is in the process of collection.

Generally for all loan classes, interest income during the period the loan is non-performing is recorded on a cash basis after recovery of principal is reasonably assured. Cash payments received on nonperforming loans are typically applied directly

against the outstanding principal balance until the loan is fully repaid. Generally, loans are restored to accrual status when the obligation is brought current, the borrower has performed in accordance with the contractual terms for a reasonable period of time, and the ultimate collectability of the total contractual principal and interest is no longer in doubt.

## Non-Performing Loans

The following table presents the amortized cost basis of loans on non-accrual status and loans past due over 90 days still accruing as of March 31, 2021 (in thousands):

|                                    | <br>-accrual With No<br>Allowance for<br>Credit Losses | Non-accrual With<br>Allowance for<br>Credit Losses | Loans Past Due<br>Over 90 Days<br>Still Accruing |
|------------------------------------|--|--|--|
| Commercial & Industrial            | \$<br>172 \$   | 1,028  | \$ 295   |
|                                    |  |  |  |
| 1-4 Family                         | _  | 1,996  | _  |
| Hotels                             | _  | 2,748  | <del>-</del>                                     |
| Multi-family                       | _  | _  | _  |
| Non Residential Non-Owner Occupied | _  | 749  | _  |
| Non Residential Owner Occupied     | <br>1,922  | 377  | _  |
| Commercial Real Estate             | 1,922  | 5,870  | <u> </u>   |
|                                    |  |  |  |
| Residential Real Estate            | 1  | 3,003  | _  |
| Home Equity                        | _  | 88   | _  |
| Consumer                           | _  | _  | <del></del>                                      |
| Total                              | \$<br>2,095 \$   | 9,989  | \$ 295   |

The following table presents the amortized cost basis of loans on non-accrual status and loans past due over 90 days still accruing as of December 31, 2020 (in thousands):

|                                    | A  | accrual With No<br>.llowance for<br>Credit Losses | Non-accrual With<br>Allowance for<br>Credit Losses | Loans Past Due<br>Over 90 Days<br>Still Accruing |
|------------------------------------|----|---|--|--|
| Commercial & Industrial            | \$ | 172 \$  | 596  | \$   |
|                                    |    |   |  |  |
| 1-4 Family                         |    | _   | 2,056  | _  |
| Hotels                             |    | _   | 2,951  | _  |
| Multi-family                       |    | _   | _  | <u> </u>   |
| Non Residential Non-Owner Occupied |    | _   | 508  | <u> </u>   |
| Non Residential Owner Occupied     |    | 2,297   | 589  |  |
| Commercial Real Estate             |    | 2,297   | 6,104  |  |
|                                    |    |   |  |  |
| Residential Real Estate            |    | 21  | 2,947  | <u> </u>   |
| Home Equity                        |    | _   | 95   |  |
| Consumer                           |    | _   | _  |  |
| Total                              | \$ | 2,490 \$  | 9,742  | \$   |

The Company recognized less than \$0.1 million of interest income on nonaccrual loans during each of the three months ended March 31, 2021 and 2020.

The following table presents the amortized cost basis of individually evaluated impaired collateral-dependent loans as of March 31, 2021 and December 31, 2020 (in thousands). Changes in the fair value of the collateral for collateral-dependent loans are reported as credit loss expense or a reversal of credit loss expense in the period of change.

|                                    | March 31, 2021 |             |             | December 31, 2020 |           |  |
|------------------------------------|----------------|-------------|-------------|-------------------|-----------|--|
|                                    |                | Secured     | l by        | Secured by        |           |  |
|                                    |                | Real Estate | Equipment   | Real Estate       | Equipment |  |
| Commercial and industrial          | \$             | 172 \$      | <b>—</b> \$ | 173 \$            | _         |  |
|                                    |                |             |             |                   |           |  |
| 1-4 Family                         |                | _           | _           | _                 | _         |  |
| Hotels                             |                | 2,863       | _           | 2,837             | _         |  |
| Multi-family                       |                | _           | _           | _                 | _         |  |
| Non Residential Non-Owner Occupied |                | _           | _           | _                 | _         |  |
| Non Residential Owner Occupied     |                | 1,922       | _           | 2,296             | _         |  |
| Commercial real estate             |                | 4,785       | _           | 5,133             | _         |  |
| Total                              | \$             | 4,957 \$    | <b>—</b> \$ | 5,306 \$          | _         |  |

The Company would have recognized less than \$0.1 million of interest income during each of the three months ended March 31, 2021 and 2020 if such loans had been current in accordance with their original terms. There were no significant commitments to provide additional funds on non-accrual or impaired loans at March 31, 2021.

Generally, all loan types are considered past due when the contractual terms of a loan are not met and the borrower is 30 days or more past due on a payment. Furthermore, residential and home equity loans are generally subject to charge-off when the loan becomes 120 days past due, depending on the estimated fair value of the collateral less cost to dispose, versus the outstanding loan balance. Commercial loans are generally charged off when the loan becomes 120 days past due. Open-end consumer loans are generally charged off when the loan becomes 180 days past due.

The following tables present the aging of the amortized cost basis in past-due loans as of March 31, 2021 and December 31, 2020 by class of loan (in thousands):

|                                    | March 31, 2021 |          |             |          |          |              |           |           |  |  |
|------------------------------------|----------------|----------|-------------|----------|----------|--------------|-----------|-----------|--|--|
|                                    |                | 30-59    | 60-89       | 90+      | Total    | Current      | Non-      | Total     |  |  |
|                                    | Pa             | ast Due  | Past Due    | Past Due | Past Due | Loans        | accrual   | Loans     |  |  |
| Commercial and industrial          | \$             | 1,063 \$ | <b>— \$</b> | 295 \$   | 1,358 \$ | 368,637 \$   | 1,200 \$  | 371,195   |  |  |
|                                    |                |          |             |          |          |              |           |           |  |  |
| 1-4 Family                         |                | _        | 42          | _        | 42       | 106,093      | 1,996     | 108,131   |  |  |
| Hotels                             |                | _        | _           | _        | _        | 290,428      | 2,748     | 293,176   |  |  |
| Multi-family                       |                | _        | _           | _        | _        | 212,561      | _         | 212,561   |  |  |
| Non Residential Non-Owner Occupied |                | 219      | 18          | _        | 237      | 648,697      | 749       | 649,683   |  |  |
| Non Residential Owner Occupied     |                | 229      | _           | _        | 229      | 196,602      | 2,299     | 199,130   |  |  |
| Commercial real estate             |                | 448      | 60          | _        | 508      | 1,454,381    | 7,792     | 1,462,681 |  |  |
|                                    |                |          |             |          |          |              |           |           |  |  |
| Residential real estate            |                | 3,547    | 511         | _        | 4,058    | 1,525,845    | 3,004     | 1,532,907 |  |  |
| Home Equity                        |                | 390      | 93          | _        | 483      | 129,438      | 88        | 130,009   |  |  |
| Consumer                           |                | 10       | _           | _        | 10       | 47,214       | _         | 47,224    |  |  |
| Overdrafts                         |                | 210      | 2           | _        | 212      | 2,495        | _         | 2,707     |  |  |
| Total                              | \$             | 5,668 \$ | 666 \$      | 295 \$   | 6,629 \$ | 3,528,010 \$ | 12,084 \$ | 3,546,723 |  |  |

|                                    |    | December 31, 2020 |          |          |          |              |           |           |  |  |
|------------------------------------|----|-------------------|----------|----------|----------|--------------|-----------|-----------|--|--|
|                                    |    | 30-59             | 60-89    | 90+      | Total    | Current      | Non-      | Total     |  |  |
|                                    | Pa | ast Due           | Past Due | Past Due | Past Due | Loans        | accrual   | Loans     |  |  |
| Commercial and industrial          | \$ | 1,213 \$          | 27 \$    | — \$     | 1,240 \$ | 370,981 \$   | 768 \$    | 372,989   |  |  |
|                                    |    |                   |          |          |          |              |           |           |  |  |
| 1-4 Family                         |    | 484               | _        | _        | 484      | 107,272      | 2,056     | 109,812   |  |  |
| Hotels                             |    | _                 | _        | _        | _        | 291,513      | 2,951     | 294,464   |  |  |
| Multi-family                       |    | _                 | _        | _        | _        | 215,671      | _         | 215,671   |  |  |
| Non Residential Non-Owner Occupied |    | 119               | _        | _        | 119      | 640,724      | 508       | 641,351   |  |  |
| Non Residential Owner Occupied     |    | 23                | _        | _        | 23       | 210,575      | 2,886     | 213,484   |  |  |
| Commercial real estate             |    | 626               | _        | _        | 626      | 1,465,755    | 8,401     | 1,474,782 |  |  |
|                                    |    |                   |          |          |          |              |           |           |  |  |
| Residential real estate            |    | 5,177             | 816      | _        | 5,993    | 1,578,733    | 2,968     | 1,587,694 |  |  |
| Home Equity                        |    | 575               | _        | _        | 575      | 135,799      | 95        | 136,469   |  |  |
| Consumer                           |    | 63                | 50       | _        | 113      | 47,575       | _         | 47,688    |  |  |
| Overdrafts                         |    | 334               | 7        | _        | 341      | 2,156        | _         | 2,497     |  |  |
| Total                              | \$ | 7,988 \$          | 900 \$   | — \$     | 8,888 \$ | 3,600,999 \$ | 12,232 \$ | 3,622,119 |  |  |

## Troubled Debt Restructurings ("TDRs")

The Company's policy on loan modifications typically does not allow for modifications that would be considered a concession from the Company. However, when there is a modification, the Company evaluates each modification to determine if the modification constitutes a troubled debt restructuring ("TDR") in accordance with ASU 2011-02, whereby a modification of a loan would be considered a TDR when both of the following conditions are met: (1) a borrower is experiencing financial

difficulty and (2) the modification constitutes a concession. These modifications range from partial deferrals (interest only) to full deferrals (principal and interest). When determining whether the borrower is experiencing financial difficulties, the Company reviews whether the debtor is currently in payment default on any of its debt or whether it is probable that the debtor would be in payment default in the foreseeable future without the modification. Other indicators of financial difficulty include whether the debtor has declared or is in the process of declaring bankruptcy, the debtor's ability to continue as a going concern, or the debtor's projected cash flow to service its debt (including principal and interest) in accordance with the contractual terms for the foreseeable future, without a modification.

The following table sets forth the Company's TDRs (in thousands). Substantially all of the Company's TDRs are accruing interest.

|                                    | March 31, 202 | December 31, 2020 |        |
|------------------------------------|---------------|-------------------|--------|
| Commercial and industrial          | \$            | <b>—</b> \$       |        |
|                                    |               |                   |        |
| 1-4 Family                         |               | 119               | 121    |
| Hotels                             |               | 2,634             | 2,634  |
| Multi-family                       |               | 1,862             | 1,883  |
| Non Residential Non-Owner Occupied |               | _                 | _      |
| Non Residential Owner Occupied     |               | _                 | _      |
| Commercial real estate             |               | 4,615             | 4,638  |
|                                    |               |                   |        |
| Residential real estate            |               | 18,572            | 19,226 |
| Home equity                        |               | 1,956             | 2,001  |
| Consumer                           |               | 211               | 277    |
| Total                              | \$            | 25,354 \$         | 26,142 |

The Company has allocated \$1.6 million of the allowance for credit losses for these loans as of both March 31, 2021 and December 31, 2020. As of March 31, 2021, the Company has not committed to lend any additional amounts in relation to these loans.

The following table presents loans by class, modified as TDRs, that occurred during the three months ended March 31, 2021 and 2020, respectively (dollars in thousands):

| (dollars in thousands):      |             |                |              |                |              |              |  |
|------------------------------|-------------|----------------|--------------|----------------|--------------|--------------|--|
|                              |             | March 31, 2021 |              | March 31, 2020 |              |              |  |
|                              |             | Pre-           | Post-        |                | Pre-         | Post-        |  |
|                              |             | Modification   | Modification |                | Modification | Modification |  |
|                              |             | Outstanding    | Outstanding  |                | Outstanding  | Outstanding  |  |
|                              | Number of   | Recorded       | Recorded     | Number of      | Recorded     | Recorded     |  |
|                              | Contracts   | Investment     | Investment   | Contracts      | Investment   | Investment   |  |
| Commercial and industrial    | <b>— \$</b> | <b>— \$</b>    | _            | <b>—</b> \$    | <b>—</b> \$  | _            |  |
|                              |             |                |              |                |              |              |  |
| 1-4 Family                   | _           | _              | _            | _              | _            | _            |  |
| Hotels                       | _           | _              | _            | _              | _            | _            |  |
| Multi-family                 | _           | _              | _            | _              | _            | _            |  |
| Non Owner Non-Owner Occupied | _           | _              | _            | _              | _            | _            |  |
| Non Owner Owner Occupied     | _           | _              | _            | _              | _            | _            |  |
| Commercial real estate       | _           | _              | _            | _              | _            |              |  |
|                              |             |                |              |                |              |              |  |
| Residential real estate      | 3           | 154            | 154          | 9              | 807          | 805          |  |
| Home equity                  | _           | _              | _            | 2              | 70           | 70           |  |
| Consumer                     | _           | _              | _            | _              | _            | _            |  |
| Total                        | 3 \$        | 154 \$         | 154          | 11 \$          | 877 \$       | 875          |  |

The TDRs above increased the allowance for credit losses by less than \$0.1 million in each of the three months ended of March 31, 2021 and 2020 and resulted in charge-offs of less than \$0.2 million during those same time periods.

The Company has had no significant TDRs that subsequently defaulted in 2020 or 2021.

Most TDRs above are reported due to filing Chapter 7 banktruptcy. Regulatory guidance requires that loans be accounted for as collateral-dependent loans when borrowers have filed Chapter 7 bankruptcy, the debt has been discharged by the bankruptcy court and the borrower has not reaffirmed the debt. The filing of bankruptcy is deemed to be evidence that the borrower is in financial difficulty and the discharge of debt by the bankruptcy court is deemed to be a concession granted to the borrower.

#### COVID-19 Pandemic

In March of 2020, in response to the COVID-19 pandemic, regulatory guidance was issued that clarified the accounting for loan modifications. Modifications of loan terms do not automatically result in a TDR. Short-term modifications made on a good faith basis in response to COVID-19 to borrowers who were current prior to any relief are not considered TDRs. This includes short-term (e.g., six months) modifications such as payment deferrals, fee waivers, extension of repayment terms, or other delays that are insignificant. Borrowers considered current are those that are less than 30 days past due on their contractual payments at the time of modification. In addition, modifications or deferrals pursuant to the CARES Act do not represent TDRs. However, these deferrals do not absolve the company from performing its normal risk rating and therefore a loan could be current and have a less than satisfactory risk rating.

Through March 31, 2021, the Company granted deferrals of approximately \$145 million to its mortgage customers. These deferral arrangements ranged from 30 days to 90 days. As of March 31, 2021, approximately \$3 million of these loans were still deferring, while approximately \$142 million have resumed making their normal loan payment. As of March 31, 2021, approximately \$4 million of these deferrals were previously and currently considered TDRs due to Chapter 7 bankruptcies.

Through March 31, 2021, the Company granted deferrals of approximately \$480 million to its commercial customers. These deferral arrangements ranged from one month to six months. As of March 31, 2021, approximately \$115 million of these loans were still deferring (including \$105 million for hotel and lodging related loans), while approximately \$365 million have resumed making their normal loan payment.

#### **Credit Quality Indicators**

All commercial loans within the portfolio are subject to internal risk rating. All non-commercial loans are evaluated based on payment history. The Company's internal risk ratings for commercial loans are: Exceptional, Good, Acceptable, Pass/Watch, Special Mention, Substandard and Doubtful. Each internal risk rating is defined in the loan policy using the following criteria: balance sheet yields; ratios and leverage; cash flow spread and coverage; prior history; capability of management; market position/industry; potential impact of changing economic, legal, regulatory or environmental conditions; purpose; structure; collateral support; and guarantor support. Risk grades are generally assigned by the primary lending officer and are periodically evaluated by the Company's internal loan review process. Based on an individual loan's risk grade, estimated loss percentages are applied to the outstanding balance of the loan to determine the amount of expected loss.

The Company categorizes loans into risk categories based on relevant information regarding the customer's debt service ability, capacity and overall collateral position, along with other economic trends and historical payment performance. The risk rating for each credit is updated when the Company receives current financial information, the loan is reviewed by the Company's internal loan review and credit administration departments, or the loan becomes delinquent or impaired. The risk grades are updated a minimum of annually for loans rated Exceptional, Good, Acceptable, or Pass/Watch. Loans rated Special Mention, Substandard or Doubtful are reviewed at least quarterly. The Company uses the following definitions for its risk ratings:

| Risk Rating     | Description  |
|-----------------|--|
| Pass Ratings:   |  |
| (a) Exceptional | Loans classified as exceptional are secured with liquid collateral conforming to the internal loan policy. Loans rated within this category pose minimal risk of loss to the bank.   |
| (b) Good        | Loans classified as good have similar characteristics that include a strong balance sheet, satisfactory debt service coverage ratios, strong management and/or guarantors, and little exposure to economic cycles. Loans in this category generally have a low chance of loss to the bank.   |
| (c) Acceptable  | Loans classified as acceptable have acceptable liquidity levels, adequate debt service coverage ratios, experienced management, and have average exposure to economic cycles. Loans within this category generally have a low risk of loss to the bank.  |
| (d) Pass/watch  | Loans classified as pass/watch have erratic levels of leverage and/or liquidity, cash flow is volatile and the borrower is subject to moderate economic risk. A borrower in this category poses a low to moderate risk of loss to the bank.  |
| Special mention | Loans classified as special mention have a potential weakness(es) that deserves management's close attention. The potential weakness could result in deterioration of the loan repayment or the bank's credit position at some future date. A loan rated in this category poses a moderate loss risk to the bank.                                |
| Substandard     | Loans classified as substandard reflect a customer with a well defined weakness that jeopardizes the liquidation of the debt. Loans in this category have the possibility that the bank will sustain some loss if the deficiencies are not corrected and the bank's collateral value is weakened by the financial deterioration of the borrower. |
| Doubtful        | Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristics that make collection of the full contract amount highly improbable. Loans rated in this category are most likely to cause the bank to have a loss due to a collateral shortfall or a negative capital position. |

Based on the most recent analysis performed, the risk category of loans by class of loans at March 31, 2021 is as follows (in thousands):

| based on the most recent and             | <br>,   |            |            |            | , |            | Revolving  |           |
|--|---|------------|------------|------------|---|------------|------------|-----------|
|  |   |            | Term Lo    |            |   |            | Loans      |           |
|  | <br>Amortized Cost Basis by Origination Year and Risk Level |            |            |            |   |            | Amortized  |           |
|  | <br>2021  | 2020       | 2019       | 2018       | 2017                                    | Prior      | Cost Basis | Total     |
| Commercial and industrial                |   |            |            |            |   |            |            |           |
| Pass                                     | \$<br>44,976 \$   | 95,266 \$  | 49,806 \$  | 56,963 \$  | 28,617 \$                               | 21,944 \$  | 64,848 \$  | 362,420   |
| Special mention                          | _   | 528        | 22         | 9          | 46                                      | _          | 174        | 779       |
| Substandard                              | <br>188   | 862        | 1,447      | 981        | 618                                     | 1,976      | 1,924      | 7,996     |
| Total                                    | \$<br>45,164 \$   | 96,656 \$  | 51,275 \$  | 57,953 \$  | 29,281 \$                               | 23,920 \$  | 66,946 \$  | 371,195   |
| Commercial real estate -                 |   |            |            |            |   |            |            |           |
| Total                                    |   |            |            |            |   |            |            |           |
| Pass                                     | \$<br>30,034 \$   | 308,186 \$ | 283,738 \$ | 175,371 \$ | 140,245 \$                              | 405,945    | 24,986 \$  | 1,368,505 |
| Special mention                          | 62  | 725        | 10,091     | 1,131      | 118                                     | 3,469      | · —        | 15,596    |
| Substandard                              | 803   | 1,186      | 21,422     | 1,827      | 13,560                                  | 39,231     | 551        | 78,580    |
| Total                                    | \$<br>30,899 \$   | 310,097 \$ | 315,251 \$ | 178,329 \$ | 153,923 \$                              | 448,645 \$ | 25,537 \$  | 1,462,681 |
| Commercial real estate -                 |   |            |            |            |   |            |            |           |
| 1-4 Family                               |   |            |            |            |   |            |            |           |
| Pass                                     | \$<br>4,258 \$  | 19,691 \$  | 16,058 \$  | 7,388 \$   | 6,978 \$                                | 36,788 \$  | 10,094 \$  | 101,255   |
| Special mention                          | 62  | 190        | _          | _          | _                                       | 613        | _          | 865       |
| Substandard                              | <br>  | 119        | 332        |            | 752                                     | 4,808      |            | 6,011     |
| Total                                    | \$<br>4,320 \$  | 20,000 \$  | 16,390 \$  | 7,388 \$   | 7,730 \$                                | 42,209 \$  | 10,094 \$  | 108,131   |
| Commercial real estate -<br>Hotels       |   |            |            |            |   |            |            |           |
| Pass                                     | \$<br>1,978 \$  | 21,400 \$  | 89,927 \$  | 26,301 \$  | 42,317 \$                               | 65,113     | s — \$     | 247,036   |
| Special mention                          |   | 114        | 5,170      |            |   |            | _          | 5,284     |
| Substandard                              | 34  | 343        | 15,413     | _          | 6,760                                   | 18,077     | 229        | 40,856    |
| Total                                    | \$<br>2,012 \$  | 21,857 \$  | 110,510 \$ | 26,301 \$  | 49,077 \$                               | 83,190     | \$ 229 \$  | 293,176   |
| Commercial real estate -<br>Multi-family |   |            |            |            |   |            |            |           |
| Pass                                     | \$<br>1,901 \$  | 80,624 \$  | 56,025 \$  | 2,620 \$   | 20,549 \$                               | 46,797     | 1,565 \$   | 210,081   |
| Special mention                          | _   | _          | 1,862      | 546        | <del></del>                             | <u> </u>   |            | 2,408     |
| Substandard                              |   |            |            |            | _                                       | 72         | _          | 72        |
| Total                                    | \$<br>1,901 \$  | 80,624 \$  | 57,887 \$  | 3,166 \$   | 20,549 \$                               | 46,869 \$  | 1,565 \$   | 212,561   |

|                                    |                 |               | Term Lo        | ans        |               |            | Revolving<br>Loans |           |
|------------------------------------|-----------------|---------------|----------------|------------|---------------|------------|--------------------|-----------|
|                                    | Amoi            | tized Cost Re | asis by Origin |            | nd Risk Level | <br>       | Amortized          |           |
|                                    | <br>2021        | 2020          | 2019           | 2018       | 2017          | Prior      | Cost Basis         | Total     |
| Commercial real estate -           | <br>            |               |                |            |               |            |                    |           |
| Non Residential Non-Owner Occupied |                 |               |                |            |               |            |                    |           |
| Pass                               | \$<br>16,067 \$ | 156,653 \$    | 96,180 \$      | 113,987 \$ | 50,396 \$     | 199,823 \$ | 8,480 \$           | 641,586   |
| Special mention                    | _               | 191           | 194            | 535        | 31            | 145        | _                  | 1,096     |
| Substandard                        | 769             | 568           | 1,384          | 1,143      | 34            | 2,943      | 160                | 7,001     |
| Total                              | \$<br>16,836 \$ | 157,412 \$    | 97,758 \$      | 115,665 \$ | 50,461 \$     | 202,911 \$ | 8,640 \$           | 649,683   |
| Commercial real estate -           |                 |               |                |            |               |            |                    |           |
| Non Residential Owner Occupied     |                 |               |                |            |               |            |                    |           |
| Pass                               | \$<br>5,830 \$  | 29,818 \$     | 25,548 \$      | 25,075 \$  | 20,005 \$     | 57,424     | \$ 4,847 \$        | 168,547   |
| Special mention                    | _               | 230           | 2,865          | 50         | 87            | 2,711      | _                  | 5,943     |
| Substandard                        | _               | 156           | 4,293          | 684        | 6,014         | 13,331     | 162                | 24,640    |
| Total                              | \$<br>5,830 \$  | 30,204 \$     | 32,706 \$      | 25,809 \$  | 26,106 \$     | 73,466     | 5,009 \$           | 199,130   |
| Residential real estate            |                 |               |                |            |               |            |                    |           |
| Performing                         | \$<br>60,244 \$ | 397,522 \$    | 206,429 \$     | 156,546 \$ | 120,857 \$    | 477,462 \$ | 110,843 \$         | 1,529,903 |
| Non-performing                     | _               | _             | _              | _          | 258           | 1,098      | 1,648              | 3,004     |
| Total                              | \$<br>60,244 \$ | 397,522 \$    | 206,429 \$     | 156,546 \$ | 121,115 \$    | 478,560 \$ | 5 112,491 \$       | 1,532,907 |
| Home equity                        |                 |               |                |            |               |            |                    |           |
| Performing                         | \$<br>1,376 \$  | 8,633 \$      | 5,736 \$       | 4,654 \$   | 1,858 \$      | 11,714     | 95,950 \$          | 129,921   |
| Non-performing                     | _               | _             | _              | _          | _             | _          | 88                 | 88        |
| Total                              | \$<br>1,376 \$  | 8,633 \$      | 5,736 \$       | 4,654 \$   | 1,858 \$      | 11,714     | 96,038 \$          | 130,009   |
| Consumer                           |                 |               |                |            |               |            |                    |           |
| Performing                         | \$<br>4,356 \$  | 14,613 \$     | 13,213 \$      | 8,016 \$   | 2,663 \$      | 2,668      | \$ 1,695 \$        | 47,224    |
| Non-performing                     |                 |               |                |            |               | _          |                    |           |
| Total                              | \$<br>4,356 \$  | 14,613 \$     | 13,213 \$      | 8,016 \$   | 2,663 \$      | 2,668      | \$ 1,695 \$        | 47,224    |
|                                    |                 |               |                |            |               |            |                    |           |

Based on the most recent analysis performed, the risk category of loans by class of loans at December 31, 2020 is as follows (in thousands):

|  | Revolving Term Loans Loans |            |            |            |            |            |            |            |           |
|--|----------------------------|------------|------------|------------|------------|------------|------------|------------|-----------|
|  |                            | Amo        | Amortized  |            |            |            |            |            |           |
|  |                            | 2020       | 2019       | 2018       | 2017       | 2016       | Prior      | Cost Basis | Total     |
| Commercial and industrial                |                            |            |            |            |            |            |            |            |           |
| Pass                                     | \$                         | 123,920 \$ | 51,972 \$  | 59,152 \$  | 30,440 \$  | 16,673 \$  | 6,942 \$   | 75,018 \$  | 364,117   |
| Special mention                          |                            | 72         | 27         | 13         | 47         |            | 433        | 508        | 1,100     |
| Substandard                              |                            | 783        | 1,553      | 918        | 589        | 268        | 1,733      | 1,928      | 7,772     |
| Total                                    | \$                         | 124,775 \$ | 53,552 \$  | 60,083 \$  | 31,076 \$  | 16,941 \$  | 9,108 \$   | 77,454 \$  | 372,989   |
| Commercial real estate -<br>Total        |                            |            |            |            |            |            |            |            |           |
| Pass                                     | \$                         | 312,363 \$ | 296,876 \$ | 179,038 \$ | 142,678 \$ | 147,772 \$ | 280,107 \$ | 25,560 \$  | 1,384,394 |
| Special mention                          |                            | 442        | 5,288      | 1,196      | 127        | 159        | 3,370      |            | 10,582    |
| Substandard                              |                            | 1,159      | 22,224     | 1,855      | 13,734     | 9,574      | 30,938     | 322        | 79,806    |
| Total                                    | \$                         | 313,964 \$ | 324,388 \$ | 182,089 \$ | 156,539 \$ | 157,505 \$ | 314,415 \$ | 25,882 \$  | 1,474,782 |
| Commercial real estate -<br>1-4 Family   |                            |            |            |            |            |            |            |            |           |
| Pass                                     | \$                         | 19,970 \$  | 17,540 \$  | 8,217 \$   | 7,444 \$   | 6,158 \$   | 33,075 \$  | 10,274 \$  | 102,678   |
| Special mention                          |                            | 192        |            |            |            | 159        | 753        | _          | 1,104     |
| Substandard                              |                            | 119        | 343        | _          | 863        | 102        | 4,603      | _          | 6,030     |
| Total                                    | \$                         | 20,281 \$  | 17,883 \$  | 8,217 \$   | 8,307 \$   | 6,419 \$   | 38,431 \$  | 10,274 \$  | 109,812   |
| Commercial real estate -<br>Hotels       |                            |            |            |            |            |            |            |            |           |
| Pass                                     | \$                         | 23,886 \$  | 95,269 \$  | 26,206 \$  | 42,593 \$  | 21,490 \$  | 43,686 \$  | - \$       | 253,130   |
| Substandard                              | Ψ                          | 343        | 15,412     | 20,200 ψ   | 6,750      | 4,465      | 14,364     | — Ψ        | 41,334    |
| Total                                    | \$                         | 24,229 \$  | 110,681 \$ | 26,206 \$  | 49,343 \$  | 25,955 \$  | 58,050 \$  | S — \$     | 294,464   |
| Total.                                   | Ė                          |            |            |            | 1,32 2 4   |            |            | <u> </u>   | ,         |
| Commercial real estate -<br>Multi-family |                            |            |            |            |            |            |            |            |           |
| Pass                                     | \$                         | 81,127 \$  | 56,371 \$  | 2,688 \$   | 20,730 \$  | 23,873 \$  | 27,009 \$  | 1,363 \$   | 213,161   |
| Special mention                          |                            | _          | 1,883      | 551        | _          | _          | _          | _          | 2,434     |
| Substandard                              |                            | _          | _          | _          | _          | _          | 76         |            | 76        |
| Total                                    | \$                         | 81,127 \$  | 58,254 \$  | 3,239 \$   | 20,730 \$  | 23,873 \$  | 27,085 \$  | 1,363 \$   | 215,671   |

|                                    |    |            |                |                |                |            |            | Revolving  |           |
|------------------------------------|----|------------|----------------|----------------|----------------|------------|------------|------------|-----------|
|                                    |    |            |                | Term Lo        |                |            |            | Loans      |           |
|                                    |    | Am         |                | asis by Origin | ation Year and |            |            | Amortized  |           |
|                                    |    | 2020       | 2019           | 2018           | 2017           | 2016       | Prior      | Cost Basis | Total     |
| Commercial real estate -           |    |            |                |                |                |            |            |            |           |
| Non Residential Non-Owner Occupied |    |            |                |                |                |            |            |            |           |
| Pass                               | \$ | 155,937 \$ | 101,011 \$     | 115,524 \$     | 51,329 \$      | 76,219 \$  | 125,349 \$ | 8,825 \$   | 634,194   |
| Special mention                    |    | 16         | 504            | 592            | 37             | _          | 147        | _          | 1,296     |
| Substandard                        |    | 580        | 1,385          | 1,159          | 52             | 1,187      | 1,338      | 160        | 5,861     |
| Total                              | \$ | 156,533 \$ | 102,900 \$     | 117,275 \$     | 51,418 \$      | 77,406 \$  | 126,834 \$ | 8,985 \$   | 641,351   |
|                                    |    |            |                |                |                |            |            |            |           |
| Commercial real estate -           |    |            |                |                |                |            |            |            |           |
| Non Residential Owner Occupied     | \$ | 21 442 6   | 26.695.6       | 26 402 6       | 20.592 6       | 20.022 6   | 50 000 ¢   | 5,000 €    | 101 221   |
| Pass                               | \$ | 31,443 \$  | 26,685 \$      | 26,403 \$      | 20,582 \$      | 20,032 \$  | 50,988 \$  | 5,098 \$   | 181,231   |
| Special mention Substandard        |    | 117        | 2,901<br>5,084 | 53<br>696      | 6,069          | 3,820      | 2,470      | 162        | 5,748     |
|                                    | Φ. |            |                |                | ,              |            | 10,557     |            | 26,505    |
| Total                              | \$ | 31,794 \$  | 34,670 \$      | 27,152 \$      | 26,741 \$      | 23,852 \$  | 64,015 \$  | 5,260 \$   | 213,484   |
|                                    |    |            |                |                |                |            |            |            |           |
| Residential real estate            |    |            |                |                |                |            |            |            |           |
| Performing                         | \$ | 407,135 \$ | 233,709 \$     | 176,523 \$     | 134,425 \$     | 102,828 \$ | 416,473 \$ | 113,633 \$ | 1,584,726 |
| Non-performing                     |    |            |                |                | 164            | 41         | 1,184      | 1,579      | 2,968     |
| Total                              | \$ | 407,135 \$ | 233,709 \$     | 176,523 \$     | 134,589 \$     | 102,869 \$ | 417,657 \$ |            | 1,587,694 |
| Total                              | Ė  | ,          | ,              | ,              | - 4 4          | . , ,      | .,         | -, -       | , ,       |
|                                    |    |            |                |                |                |            |            |            |           |
| Home equity                        |    |            |                |                |                |            |            |            |           |
| Performing                         | \$ | 9,038 \$   | 6,241 \$       | 5,375 \$       | 2,126 \$       | 1,309 \$   | 11,573 \$  | 100,712 \$ | 136,374   |
| Non-performing                     | Ψ  | σ,050 ψ    | σ,2 11 ψ       | υ,υ τυ ψ       | Σ,120 ψ        |            | —          | 95         | 95        |
| Total                              | \$ | 9,038 \$   | 6,241 \$       | 5,375 \$       | 2,126 \$       | 1,309 \$   | 11,573 \$  |            | 136,469   |
| Total                              | Ψ  | ν,030 φ    | σ,211 ψ        | υ,υ τυ ψ       | 2,120 ψ        | 1,505 ψ    | 11,575 φ   | 100,007 ψ  | 150,107   |
|                                    |    |            |                |                |                |            |            |            |           |
| Consumer                           |    |            |                |                |                |            |            |            |           |
| Performing                         | \$ | 15,342 \$  | 14,977 \$      | 9,229 \$       | 3,154 \$       | 1,688 \$   | 1,422 \$   | 1,876 \$   | 47,688    |
| Non-performing                     |    |            |                |                |                |            | _          | _          | _         |
| Total                              | \$ | 15,342 \$  | 14,977 \$      | 9,229 \$       | 3,154 \$       | 1,688 \$   | 1,422 \$   | 1,876 \$   | 47,688    |
| - * ****                           |    |            |                |                |                |            |            |            |           |

#### **Note F – Derivative Instruments**

As of March 31, 2021 and December 31, 2020, the Company primarily utilizes non-hedging derivative financial instruments with commercial banking customers to facilitate their interest rate management strategies. For these instruments, the Company acts as an intermediary for its customers and has offsetting contracts with financial institution counterparties. Changes in the fair value of these underlying derivative contracts generally offset each other and do not significantly impact the Company's results of operations.

Dagambar 21 2020

The following table summarizes the notional and fair value of these derivative instruments (in thousands):

|  |       | March 31, 2 | 2021       | December 31, 2020 |            |  |
|--|-------|-------------|------------|-------------------|------------|--|
|  | Notio | onal Amount | Fair Value | Notional Amount   | Fair Value |  |
|  |       |             |            |                   |            |  |
| Non-hedging interest rate derivatives: |       |             |            |                   |            |  |
| Customer counterparties:               |       |             |            |                   |            |  |
| Loan interest rate swap - assets       | \$    | 519,841 \$  | 23,299 \$  | 647,613 \$        | 52,364     |  |
| Loan interest rate swap - liabilities  |       | 167,663     | 6,250      | 37,721            | 562        |  |
|  |       |             |            |                   |            |  |
| Non-hedging interest rate derivatives: |       |             |            |                   |            |  |
|  |       |             |            |                   |            |  |
| Financial institution counterparties:  |       |             |            |                   |            |  |
| Loan interest rate swap - assets       |       | 177,540     | 6,677      | 37,721            | 562        |  |
| Loan interest rate swap - liabilities  |       | 523,894     | 23,433     | 661,866           | 52,607     |  |
|  |       |             |            |                   |            |  |
|  |       |             |            |                   |            |  |

The following table summarizes the change in fair value of these derivative instruments (in thousands):

|   | Three months ended March 31, |          |  |  |
|---|------------------------------|----------|--|--|
|   | 2021                         | 2020     |  |  |
| Change in Fair Value Non-Hedging Interest Rate Derivatives: |                              |          |  |  |
| Other (expense) income - derivative assets                  | \$<br>(22,994) \$            | 37,911   |  |  |
| Other expense (income) - derivative liabilities             | 22,994                       | (37,911) |  |  |
| Other expense - derivative liabilities                      | 385                          | 172      |  |  |

Certain financial instruments, including derivatives, may be eligible for offset in the consolidated balance sheet and/or subject to master netting arrangements. The Company's derivative transactions with financial institution counterparties are generally executed under International Swaps and Derivative Association ("ISDA") master agreements which include "right of setoff" provisions. In such cases there is generally a legally enforceable right to offset recognized amounts and there may be an intention to settle such amounts on a net basis. Nonetheless, the Company does not generally offset financial instruments for financial reporting purposes.

Pursuant to the Company's agreements with certain of its derivative financial institution counterparties, the Company may receive collateral or post collateral, which may be in the form of cash or securities, based upon mark-to-mark positions. The Company has posted collateral with a value of \$28.1 million as of March 31, 2021.

Loans associated with a customer counterparty loan interest rate swap agreement may be subject to a make whole penalty upon termination of the agreement. The dollar amount of the make whole penalty varies based on the remaining term of the agreement and market rates at that time. The make whole penalty is secured by equity in the specific collateral securing the loan. The Company estimates the make whole penalty when determining if there is sufficient collateral to pay off both the potential make whole penalty and the outstanding loan balance at the origination of the loan. In the event of a customer default, the make whole penalty is capitalized into the existing loan balance; however, no guarantees can be made that the collateral will be sufficient to cover both the make whole provision and the outstanding loan balance at the time of foreclosure.

During the year ended December 31, 2020, the Company entered into a series of fair value hedge agreements to reduce the interest rate risk associated with the change in fair value of certain securities. The total notional amount of these agreements was \$150 million. The gains or losses on these hedges are recognized in current earnings as fair value changes. The fair value of these hedges was \$3.5 million and \$0.2 million at March 31, 2021 and December 31, 2020, respectively.

#### Note G – Employee Benefit Plans

Restricted Shares, Restricted Stock Units, Performance Share Units

The Company records compensation expense with respect to restricted shares, restricted stock units and performance share units in an amount equal to the fair value of the common stock covered by each award on the date of grant. These awards become fully vested after various periods of continued employment from the respective dates of grant. The Company is entitled to an income tax deduction in an amount equal to the taxable income reported by the holders of the restricted shares when the restrictions are released and the shares are issued. Compensation is being charged to expense over the respective vesting periods.

Restricted shares are forfeited if the awardee officer or employee terminates his employment with the Company prior to the lapsing of restrictions. The Company records forfeitures of restricted stock as treasury share repurchases and any compensation cost previously recognized is reversed in the period of forfeiture. Recipients of restricted shares do not pay any cash consideration to the Company for the shares, and, except for restricted stock units and performance share units, have the right to vote all shares subject to such grant and receive all dividends with respect to such shares, whether or not the shares have vested. For restricted shares and performance share units that have performance-based criteria, management has evaluated those criteria and has determined that, as of March 31, 2021, the criteria were probable of being met.

A summary of the Company's restricted shares activity and related information is presented below:

Three months ended March 31, 2021 2020 Average Market Average Market Price **Restricted Awards Price at Grant** Restricted Awards at Grant Outstanding at January 1 158,554 \$ 67.40 148,083 \$ 62.62 70.66 Granted 20,536 23,028 70.36 Forfeited 71.43 Vested (36,685)66.32 (24,910)50.42 142,405 \$ 67.88 146.201 \$ 65.91 Outstanding at March 31

Information regarding stock-based compensation associated with restricted shares is provided in the following table (in thousands):

|   | Th    | Three months ended March 31, |      |  |  |
|---|-------|------------------------------|------|--|--|
|   | 2     | 021                          | 2020 |  |  |
| Stock-based compensation expense associated with restricted shares                        | \$    | 783 \$                       | 629  |  |  |
|   |       |                              |      |  |  |
| At period-end:  | March | March 31, 2021               |      |  |  |
| Unrecognized stock-based compensation expense associated with restricted shares           | \$    | 5,310                        |      |  |  |
| Weighted average period (in years) in which the above amount is expected to be recognized |       | 2.9                          |      |  |  |

Shares issued in conjunction with restricted stock awards are issued from available treasury shares. If no treasury shares are available, new shares would be issued from available authorized shares. During the three months ended March 31, 2021 and 2020, all shares issued in connection with restricted stock awards were issued from available treasury stock.

#### Benefit Plans

The Company provides retirement benefits to its employees through the City Holding Company 401(k) Plan and Trust (the "401(k) Plan"), which is intended to be compliant with Employee Retirement Income Security Act (ERISA) section 404(c). The Company also maintains a frozen defined benefit pension plan (the "Defined Benefit Plan"), which was inherited from the Company's acquisition of the plan sponsor (Horizon Bancorp, Inc.).

The following table presents the components of the Company's net periodic benefit cost, which is included in the line item "other expenses" in the consolidated statements of income, (in thousands):

|                                  | T  | Three months ended March 31, |       |  |
|----------------------------------|----|------------------------------|-------|--|
|                                  |    | 2021                         | 2020  |  |
| Components of net periodic cost: |    |                              |       |  |
| Interest cost                    | \$ | 83 \$                        | 112   |  |
| Expected return on plan assets   |    | (205)                        | (203) |  |
| Net amortization and deferral    |    | 280                          | 272   |  |
| Net Periodic Pension Cost        | \$ | 158 \$                       | 181   |  |

#### Note H – Commitments and Contingencies

#### COVID-19

The COVID-19 pandemic is creating extensive disruptions to the global economy and to the lives of individuals throughout the world. Governments, businesses, and the public are taking unprecedented actions to contain the spread of COVID-19 and to mitigate its effects, including quarantines, travel bans, shelter-in-place orders, closures of businesses and schools, fiscal stimulus, and legislation designed to deliver monetary aid and other relief. While the scope, duration, and full effects of COVID-19 are rapidly evolving and not fully known, the pandemic and related efforts to contain it have disrupted global economic activity, adversely affected the functioning of financial markets, impacted interest rates, increased economic and market uncertainty, and disrupted trade and supply chains. If these effects continue for a prolonged period or result in sustained economic stress or recession, the effects could have a material adverse impact on the Company in a number of ways related to credit, collateral, customer demand, funding, operations, interest rate risk, human capital and self-insurance, as well as financial statement related risk associated with critical accounting estimates such as the allowance for credit losses or valuation impairments on the Company's goodwill, intangible assets and deferred taxes.

#### Credit Related Financial Instruments

The Company is a party to certain financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. The Company has entered into agreements with certain customers to extend credit or provide a conditional commitment to provide payment on drafts presented in accordance with the terms of the underlying credit documents. The Company also provides overdraft protection to certain demand deposit customers that represent an unfunded commitment. Overdraft protection commitments, which are included with other commitments below, are uncollateralized and are paid at the Company's discretion. Conditional commitments generally include standby and commercial letters of credit. Standby letters of credit represent an obligation of the Company to a designated third party contingent upon the failure of a customer of the Company to perform under the terms of the underlying contract between the customer and the third party. Commercial letters of credit are issued specifically to facilitate trade or commerce. Under the terms of a commercial letter of credit, drafts will be drawn when the underlying transaction is consummated, as intended, between the customer and a third party. The funded portion of these financial instruments is reflected in the Company's balance sheet, while the unfunded portion of these commitments is not reflected in the balance sheet.

The table below presents a summary of the contractual obligations of the Company resulting from significant commitments (in thousands):

|                               | M  |            | December 31, 2020 |  |
|-------------------------------|----|------------|-------------------|--|
| Commitments to extend credit: | ·  |            |                   |  |
| Home equity lines             | \$ | 218,959 \$ | 215,619           |  |
| Commercial real estate        |    | 58,080     | 65,828            |  |
| Other commitments             |    | 242,843    | 245,647           |  |
| Standby letters of credit     |    | 7,769      | 6,460             |  |
| Commercial letters of credit  |    | 458        | 610               |  |

Loan commitments and standby and commercial letters of credit have credit risks essentially the same as those involved in extending loans to customers and are subject to the Company's standard credit policies. Collateral is obtained based on management's credit assessment of the customer. Management does not anticipate any material losses as a result of these commitments.

#### Litigation

In addition, the Company is engaged in various legal actions that it deems to be in the ordinary course of business. As these legal actions are resolved, the Company could realize positive and/or negative impact to its financial performance in the period in which these legal actions are ultimately resolved. There can be no assurance that current legal actions will have an immaterial impact on financial results, either positive or negative, or that no material legal actions may be presented in the future.

## Note I – Accumulated Other Comprehensive Income

The activity in accumulated other comprehensive income is presented in the tables below (in thousands). All amounts are shown net of tax, which is calculated using a combined federal and state income tax rate approximating 24%.

| carculated using a combined rederal and state income tax rate a   | іррголіпац   | IIg 2470.                           |          |                                |        | Three mor                             | nths ended Marc                       | :h 31,            |
|---|--------------|-------------------------------------|----------|--------------------------------|--------|---------------------------------------|---------------------------------------|-------------------|
|   |              |                                     |          |                                |        | Defined<br>Benefit<br>Pension<br>Plan | Securities<br>Available-<br>-for-Sale | Total             |
| 2021  |              |                                     |          |                                |        |                                       |                                       |                   |
| Beginning Balance   |              |                                     |          |                                | \$     | (5,661) \$                            | 36,894 \$                             | 31,233            |
| Other comprehensive loss before reclassifications<br>Amounts reclassified from other comprehensive income |              |                                     |          |                                | _      | _<br>                                 | (15,390)<br>(215)                     | (15,390)<br>(215) |
|   |              |                                     |          |                                |        | _                                     | (15,605)                              | (15,605)          |
| Ending Balance  |              |                                     |          |                                | \$     | (5,661) \$                            | 21,289 \$                             | 15,628            |
| 2020  |              |                                     |          |                                |        |                                       |                                       |                   |
| 2020<br>Beginning Balance   |              |                                     |          |                                | \$     | (6,270) \$                            | 12,110 \$                             | 5,840             |
| Other comprehensive income before reclassifications   |              |                                     |          |                                |        | _                                     | 20,471                                | 20,471            |
| Amounts reclassified from other comprehensive income  |              |                                     |          |                                |        | _                                     | (48)                                  | (48)              |
| Reclassification of unrealized gains on held-to-maturity securities                                       | to available | -for-sale                           |          |                                |        | _                                     | 1,197<br>21,620                       | 1,197<br>21,620   |
| Ending Balance  |              |                                     |          |                                | \$     | (6,270) \$                            | 33,730 \$                             | 27,460            |
| Ending balance  |              |                                     |          |                                | Ψ      | (0,270) \$                            | 33,730 ψ                              | 27,400            |
|   | An           | nounts reclassifie<br>Comprehensive |          | er                             |        |                                       |                                       |                   |
|   |              | Three months                        | ended    | Affected line item             |        |                                       |                                       |                   |
|   | ,            |                                     | in the C | in the Consolidated Statements |        |                                       |                                       |                   |
|   |              | 2021                                | 2020     |                                |        | of Income                             |                                       |                   |
| Securities available-for-sale:  |              |                                     |          |                                |        |                                       |                                       |                   |
| Net securities gains reclassified into earnings   | \$           | 283 \$                              |          | Gains on sale                  |        | ent securities,                       | net                                   |                   |
| Related income tax expense  |              | (68)                                |          | Income tax ex                  | xpense |                                       |                                       |                   |
| Net effect on accumulated other comprehensive income  | \$           | 215 \$                              | 4        | 2                              |        |                                       |                                       |                   |

#### Note J - Earnings per Share

The following table sets forth the computation of basic and diluted earnings per share using the two class method (in thousands, except per share data):

|  |                                       | Three months ended | ed March 31,                          |  |
|--|---------------------------------------|--------------------|---------------------------------------|--|
|  |                                       | 2021               | 2020                                  |  |
| Net income available to common shareholders          | \$                                    | 19,814 \$          | 29,000                                |  |
| Less: earnings allocated to participating securities |                                       | (179)              | (263)                                 |  |
| Net earnings allocated to common shareholders        | \$                                    | 19,635 \$          | 28,737                                |  |
|  |                                       |                    |                                       |  |
| Distributed earnings allocated to common stock       | \$                                    | 9,037 \$           | 9,117                                 |  |
| Undistributed earnings allocated to common stock     |                                       | 10,598             | 19,620                                |  |
| Net earnings allocated to common shareholders        | \$                                    | 19,635 \$          | 28,737                                |  |
|  |                                       |                    |                                       |  |
| Average shares outstanding                           |                                       | 15,656             | 16,080                                |  |
| Effect of dilutive securities:                       |                                       |                    |                                       |  |
| Employee stock awards                                |                                       | 31                 | 21                                    |  |
| Shares for diluted earnings per share                |                                       | 15,687             | 16,101                                |  |
|  |                                       |                    |                                       |  |
| Basic earnings per share                             | \$                                    | 1.25 \$            | 1.79                                  |  |
| Diluted earnings per share                           | \$                                    | 1.25 \$            | 1.78                                  |  |
|  | · · · · · · · · · · · · · · · · · · · | ·                  | · · · · · · · · · · · · · · · · · · · |  |

Anti-dilutive options are not included in the computation of diluted earnings per share because the options' exercise price was greater than the average market price of the common shares and therefore, the effect would have been anti-dilutive. Anti-dilutive options were not significant for any of the periods shown above.

## Note K - Fair Value Measurements

Fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC Topic 820 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

- Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the Company has the ability to access as of the measurement date.
- Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.
- Level 3: Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company bases fair value of assets and liabilities on quoted market prices, prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data. If such information is not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty creditworthiness, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Furthermore, the reported fair value amounts have not been comprehensively revalued since the presentation dates, and therefore, estimates of fair value after the balance sheet date may differ significantly from the amount presented herein. A more detailed description of the valuation methodologies used for assets and liabilities

measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

Financial Assets and Liabilities

The Company used the following methods and significant assumptions to estimate fair value for financial assets and liabilities measured on a recurring basis.

Securities Available for Sale. Securities available for sale are reported at fair value utilizing Level 1, Level 2, and Level 3 inputs. The fair value of securities available for sale is determined by utilizing a market approach by obtaining quoted prices on nationally recognized securities exchanges (other than forced or distressed transactions) that occur in sufficient volume or matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities. If such measurements are unavailable, the security is classified as Level 3. Significant judgment is required to make this determination.

The Company utilizes a third party pricing service provider to value its Level 1 and Level 2 investment securities. Annually, the Company obtains an independent auditor's report from its third party pricing service provider regarding its controls over investment securities. On a quarterly basis, the Company reprices its debt securities with a third party that is independent of the primary pricing service provider to verify the reasonableness of the fair values.

Derivatives. Derivatives are reported at fair value utilizing Level 2 inputs. The Company utilizes a market approach by obtaining dealer quotations to value its customer interest rate swaps. The Company's derivatives are included within "other assets" and "other liabilities" in the accompanying consolidated balance sheets. Derivative assets are typically secured through securities with financial counterparties or cross collateralization with a borrowing customer. Derivative liabilities are typically secured through the Company pledging securities to financial counterparties or, in the case of a borrowing customer, by the right of setoff. The Company considers factors such as the likelihood of default by itself and its counterparties, right of setoff, and remaining maturities in determining the appropriate fair value adjustments. All derivative counterparties approved by the Company's Asset and Liability Committee ("ALCO") are regularly reviewed, and appropriate business action is taken to adjust the exposure to certain counterparties, if necessary. Counterparty exposure is evaluated by netting positions that are subject to master netting agreements, as well as considering the amount of marketable collateral securing the position. This approach used to estimate impacted exposures to counterparties is also used by the Company to estimate its own credit risk in derivative liability positions. To date, no material losses have been incurred due to a counterparty's inability to pay any undercollateralized position. There was no significant change in the value of derivative assets and liabilities attributed to credit risk that would have resulted in a derivative credit risk valuation adjustment at March 31, 2021.

The Company may be required, from time to time, to measure certain financial assets and financial liabilities at fair value on a nonrecurring basis. Financial assets measured at fair value on a nonrecurring basis include impaired loans reported at the fair value of the underlying collateral if repayment is expected solely from the collateral. Collateral values are estimated using Level 3 inputs based on observable market data for both real estate collateral and nonreal estate collateral. The following table presents assets and liabilities measured at fair value (in thousands):

| e i  |    |            | ,           |             |          | <b>Total Gains</b> |  |
|--|----|------------|-------------|-------------|----------|--------------------|--|
|  |    | Total      | Level 1     | Level 2     | Level 3  | (Losses)           |  |
| March 31, 2021                                   |    |            |             |             |          |                    |  |
| Recurring fair value measurements                |    |            |             |             |          |                    |  |
| Financial Assets                                 |    |            |             |             |          |                    |  |
| Obligations of states and political subdivisions | \$ | 279,753 \$ | — \$        | 279,753 \$  | _        |                    |  |
| Mortgage-backed securities:                      |    |            |             |             |          |                    |  |
| U.S. Government agencies                         |    | 855,554    | _           | 855,554     | _        |                    |  |
| Private label                                    |    | 10,396     | _           | 5,786       | 4,610    |                    |  |
| Trust preferred securities                       |    | 4,275      | _           | 4,275       | _        |                    |  |
| Corporate securities                             |    | 33,275     | _           | 29,271      | 4,004    |                    |  |
| Marketable equity securities                     |    | 11,757     | 6,726       | 5,031       | _        |                    |  |
| Certificates of deposit held for investment      |    | 1,992      | _           | 1,992       | _        |                    |  |
| Derivative assets                                |    | 33,446     | _           | 33,446      | _        |                    |  |
| Financial Liabilities                            |    |            |             |             |          |                    |  |
| Derivative liabilities                           |    | 29,773     | _           | 29,773      | _        |                    |  |
|  |    |            |             |             |          |                    |  |
| Nonrecurring fair value measurements             |    |            |             |             |          |                    |  |
| Financial Assets                                 |    |            |             |             |          |                    |  |
| Loans individually evaluated                     | \$ | 7,475 \$   | — \$        | <b>— \$</b> | 7,475 \$ | 56                 |  |
| Non-Financial Assets                             |    |            |             |             |          |                    |  |
| Other real estate owned                          |    | 1,625      | _           | _           | 1,625    | (1)                |  |
|  |    |            |             |             |          |                    |  |
| December 31, 2020                                |    |            |             |             |          |                    |  |
| Recurring fair value measurements                |    |            |             |             |          |                    |  |
| Financial Assets                                 |    |            |             |             |          |                    |  |
| Obligations of states and political subdivisions | \$ | 277,811 \$ | — \$        | 277,811 \$  | _        |                    |  |
| Mortgage-backed securities:                      | ·  | ,.         | ·           | ,- ,        |          |                    |  |
| U.S. Government agencies                         |    | 850,384    | _           | 850,384     | _        |                    |  |
| Private label                                    |    | 10,892     | _           | 6,061       | 4,831    |                    |  |
| Trust preferred securities                       |    | 4,100      | _           | 4,100       |          |                    |  |
| Corporate securities                             |    | 33,610     | _           | 29,606      | 4,004    |                    |  |
| Marketable equity securities                     |    | 11,839     | 6,800       | 5,039       |          |                    |  |
| Certificates of deposit held for investment      |    | 1,992      | _           | 1,992       | _        |                    |  |
| Derivative assets                                |    | 53,166     | _           | 53,166      | _        |                    |  |
| Financial Liabilities                            |    | 22,200     |             | 22,200      |          |                    |  |
| Derivative liabilities                           |    | 53,288     | _           | 53,288      | _        |                    |  |
|  |    |            |             | 22,203      |          |                    |  |
| Nonrecurring fair value measurements             |    |            |             |             |          |                    |  |
| Financial Assets                                 |    |            |             |             |          |                    |  |
| Impaired loans                                   | \$ | 7.634 \$   | <b>—</b> \$ | — \$        | 7.634 \$ | (1,118)            |  |
| Non-Financial Assets                             | Ψ  | 7,054 \$   | — <b>y</b>  | — ф         | 7,054 \$ | (1,110)            |  |
| Other real estate owned                          |    | 1,650      |             |             | 1,650    | (292)              |  |
| Other real estate owned                          |    | 1,030      | _           |             | 1,030    | (292)              |  |

The Company's financial assets and liabilities measured at fair value on a nonrecurring basis using significant unobservable inputs (Level 3) include impaired loans that were remeasured and reported at fair value through a specific valuation allowance allocation of the allowance for credit losses based upon the fair value of the underlying collateral (in thousands). The fair value of impaired loans is estimated using one of several methods, including collateral value, liquidation value and discounted cash flows. The significant unobservable inputs used in the fair value measurement of collateral for collateral-dependent impaired loans primarily relate to discounts applied to the customers' reported amount of collateral. The amount of collateral discount depends upon the marketability of the underlying collateral. During the three months ended March 31, 2021 and 2020, collateral discounts ranged from 15% to 30%. During the three months ended March 31, 2021 and 2020, the Company had no Level 2 financial assets and liabilities that were measured on a nonrecurring basis.

#### Non-Financial Assets and Liabilities

The Company has no non-financial assets or liabilities measured at fair value on a recurring basis. Certain non-financial assets measured at fair value on a non-recurring basis include other real estate owned ("OREO"), which is measured at the lower of cost or fair value, and goodwill and other intangible assets, which are measured at fair value for impairment assessments.

#### Fair Value of Financial Instruments

ASC Topic 825 "Financial Instruments," as amended, requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including discount rates and estimate of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instrument. ASC Topic 825 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The following table represents the estimates of fair value of financial instruments (in thousands). For short-term financial assets such as cash and cash equivalents, the carrying amount is a reasonable estimate of fair value due to the relatively short time between the origination of the instrument and its expected realization. For financial liabilities such as noninterest-bearing demand, interest-bearing demand and savings deposits, the carrying amount is a reasonable estimate of fair value due to these products having no stated maturity.

|                               | Carrying Amount Fair Value |               | Level 1    | Level 2    | Level 3     |           |
|-------------------------------|----------------------------|---------------|------------|------------|-------------|-----------|
| March 31, 2021                |                            | •             |            |            |             |           |
| Assets:                       |                            |               |            |            |             |           |
| Cash and cash equivalents     |                            | \$ 756,799 \$ | 756,799 \$ | 756,799 \$ | <b>— \$</b> | _         |
| Securities available-for-sale |                            | 1,185,245     | 1,185,245  | _          | 1,176,631   | 8,614     |
| Marketable equity securities  |                            | 11,757        | 11,757     | 6,726      | 5,031       | _         |
| Net loans                     |                            | 3,522,647     | 3,473,330  | _          | _           | 3,473,330 |
| Accrued interest receivable   |                            | 16,231        | 16,231     | 16,231     | _           | _         |
| Derivative assets             |                            | 33,446        | 33,446     | _          | 33,446      | _         |
|                               |                            |               |            |            |             |           |
| Liabilities:                  |                            |               |            |            |             |           |
| Deposits                      |                            | 4,796,835     | 4,805,356  | 3,586,962  | 1,218,394   | _         |
| Short-term debt               |                            | 316,003       | 316,003    | · · · —    | 316,003     | _         |
| Accrued interest payable      |                            | 1,169         | 1,169      | 1,169      | _           | _         |
| Derivative liabilities        |                            | 29,773        | 29,773     | _          | 29,773      | _         |
|                               |                            |               |            |            |             |           |
| December 31, 2020             |                            |               |            |            |             |           |
| Assets:                       |                            |               |            |            |             |           |
| Cash and cash equivalents     |                            | \$ 528,659 \$ | 528,659 \$ | 528,659 \$ | <b>—</b> \$ | _         |
| Securities available-for-sale |                            | 1,178,789     | 1,178,789  |            | 1,169,954   | 8,835     |
| Marketable equity securities  |                            | 11,839        | 11,839     | 6,800      | 5,039       | _         |
| Net loans                     |                            | 3,597,570     | 3,578,013  | _          | _           | 3,578,013 |
| Accrued interest receivable   |                            | 15,793        | 15,793     | 15,793     | _           | _         |
| Derivative assets             |                            | 53,166        | 53,166     | _          | 53,166      | _         |
|                               |                            |               |            |            |             |           |
| Liabilities:                  |                            |               |            |            |             |           |
| Deposits                      |                            | 4,652,216     | 4,665,905  | 3,392,194  | 1,273,711   | _         |
| Short-term debt               |                            | 295,956       | 295,956    |            | 295,956     | _         |
| Accrued interest payable      |                            | 1,586         | 1,586      | 1,586      | _           | _         |
| Derivative liabilities        |                            | 53,288        | 53,288     | _          | 53,288      | _         |
|                               |                            | ,             | 22,233     |            | ,           |           |

#### Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **COVID-19 Pandemic/Update**

The COVID-19 pandemic has placed significant health, economic and other major pressure throughout the communities the Company serves, the United States and the entire world. The Company has implemented a number of procedures in response to the pandemic to support the safety and well-being of our employees, customers and shareholders that continue through the date of this report:

- We have addressed the safety of our branches by following recommended state mandates. During this time, we have found ways to service our customers based on their needs; in person, over the phone, and via digital banking access and our drive thru facilities. We have adapted our delivery channels to meet our customer's needs, including opening deposit accounts and closing loans in our drive thrus.
- Provided extensions and deferrals to loan customers affected by COVID-19 provided such customers were not 30 days past due at March 19, 2020. Through March 31, 2021, the Company granted deferrals of approximately \$145 million to its mortgage customers. These deferral arrangements ranged from 30 days to 90 days. As of March 31, 2021, approximately \$3 million of these loans were still deferring, while approximately \$142 million have resumed making their normal loan payment. Through March 31, 2021, the Company granted deferrals of approximately \$480 million to its commercial customers. These deferral arrangements ranged from one month to six months. As of March 31, 2021, approximately \$115 million of these loans were still deferring (including \$105 million for hotel and lodging related loans), while approximately \$365 million have resumed making their normal loan payment;
- We have chosen to participate in the CARES Act Paycheck Protection Program ("PPP") that will provide government guaranteed and forgivable loans to our customers. As of March 31, 2021, the Company has funded approximately \$128 million of SBA-approved PPP loans to over 2,800 customers. The Company started submitting forgiveness applications on behalf of its customers during the fourth quarter of 2020 and as of March 31, 2021, has received forgiveness proceeds of approximately \$65 million.

The Company continues to closely monitor this pandemic and expects to make future changes to respond to the pandemic as this situation continues to evolve.

#### **Critical Accounting Policies**

The accounting policies of the Company conform with U.S. generally accepted accounting principles and require management to make estimates and develop assumptions that affect the amounts reported in the financial statements and related footnotes. These estimates and assumptions are based on information available to management as of the date of the financial statements. Actual results could differ significantly from management's estimates. As this information changes, management's estimates and assumptions used to prepare the Company's financial statements and related disclosures may also change. The most significant accounting policies followed by the Company are presented in Note One to the audited financial statements included in the Company's 2020 Annual Report to Shareholders. The information included in this Quarterly Report on Form 10-Q, including the Consolidated Financial Statements, Notes to Consolidated Financial Statements, and Management's Discussion and Analysis of Financial Condition and Results of Operations, should be read in conjunction with the financial statements and notes thereto included in the 2020 Annual Report of the Company. Based on the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, management has identified the determination of the allowance for credit losses and income taxes to be the accounting areas that require the most subjective or complex judgments and, as such, could be most subject to revision as new information becomes available.

Allowance for Credit Losses - Loans: The allowance for credit losses is a valuation account that is deducted from the loans' amortized cost basis to present the net amount expected to be collected on the loans. Loans are charged off against the allowance when management believes the uncollectibility of a loan balance is confirmed. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off. Management estimates the allowance balance using relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. Historical credit loss experience provides the basis for the estimation of expected credit losses. Adjustments to historical loss information are made for differences in current loan-specific risk characteristics, such as differences in underwriting standards, portfolio mix, delinquency level, or term as well as for changes in environmental conditions, such as changes in unemployment rates, property values, or other relevant factors. These evaluations are conducted at least quarterly and more frequently if deemed necessary. Additionally, all commercial loans within the portfolio are subject to internal risk grading. Risk grades are generally assigned by the primary lending officer and are periodically evaluated by the Company's internal loan review process.

In evaluating the appropriateness of its allowance for credit losses, the Company stratifies the loan portfolio into six major groupings. The Company has identified the following portfolio segments and measures the allowance for credit losses using the following methods:

| Portfolio Segment                  | Measurement Method |
|------------------------------------|--------------------|
| Commercial and industrial          | Migration          |
| Commercial real estate:            |                    |
| 1-4 family                         | Migration          |
| Hotels                             | Migration          |
| Multi-family                       | Migration          |
| Non Residential Non-Owner Occupied | Migration          |
| Non Residential Owner Occupied     | Migration          |
| Residential real estate            | Vintage            |
| Home equity                        | Vintage            |
| Consumer                           | Vintage            |

Migration is an analysis that tracks a closed pool of loans for a configurable period of time and calculates a loss ratio on only those loans in the pool at the start date based on outstanding balance. Vintage is a predictive loss model that includes a reasonable approximation of probable and estimable future losses by tracking each loan's net losses over the life of the loan as compared to its original balance. For demand deposit overdrafts, the allowance for credit losses is measured using the historical loss rate. Loans that do not share risk characteristics are evaluated on an individual basis. Loans evaluated individually are not included in the collective evaluation. When management determines that foreclosure is probable, the expected credit losses are based on the fair value of the collateral at the reporting date, adjusted for selling costs as appropriate.

Expected credit losses are estimated over the contractual term of the loan, adjusted for expected prepayments when appropriate. The contractual term excludes expected extensions, renewals, and modifications unless either of the following applies: management has a reasonable expectation at the reporting date that a troubled-debt restructuring will be executed with an individual borrower or the extension or renewal options are included in the original or modified contract at the reporting date and are not unconditionally cancellable by the Company.

The Company is subject to federal and state income taxes in the jurisdictions in which it conducts business. In computing the provision for income taxes, management must make judgments regarding interpretation of laws in those jurisdictions. Because the application of tax laws and regulations for many types of transactions is susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determinations by taxing authorities. On a quarterly basis, the Company estimates its annual effective tax rate for the year and uses that rate to provide for income taxes on a year-to-date basis. The amount of unrecognized tax benefits could change over the next twelve months as a result of various factors. However, management cannot currently estimate the range of possible change. The Company is currently open to audit under the statute of limitations by the Internal Revenue Service for the years ended December 31, 2017 and forward.

#### **Financial Summary**

#### Three months ended March 31, 2021 vs. 2020

The Company's financial performance is summarized in the following table:

|  | -  | Three months ended March 31, |        |  |  |  |
|--|----|------------------------------|--------|--|--|--|
|  |    | 2021                         | 2020   |  |  |  |
|  |    |                              |        |  |  |  |
| Net income available to common shareholders (in thousands) | \$ | 19,814 \$                    | 29,000 |  |  |  |
| Earnings per common share, basic                           | \$ | 1.25 \$                      | 1.79   |  |  |  |
| Earnings per common share, diluted                         | \$ | 1.25 \$                      | 1.78   |  |  |  |
| Dividend payout ratio                                      |    | 46.3 %                       | 31.9 % |  |  |  |
| ROA*   |    | 1.38 %                       | 2.29 % |  |  |  |
| ROE*   |    | 11.2 %                       | 17.0 % |  |  |  |
| ROATCE*  |    | 13.5 %                       | 20.6 % |  |  |  |
| Average equity to average assets ratio                     |    | 12.3 %                       | 13.5 % |  |  |  |

<sup>\*</sup>ROA (Return on Average Assets) is a measure of the effectiveness of asset utilization. ROE (Return on Average Equity) is a measure of the return on shareholders' investment. ROATCE (Return on Average Tangible Common Equity) is a measure of the return on shareholders' equity, less intangible assets.

The Company's net interest income for the three months ended March 31, 2021 decreased \$2.9 million compared to the three months ended March 31, 2020 (see *Net Interest Income*). The Company recorded a recovery of credit losses of \$0.4 million for the three months ended March 31, 2021 compared to a provision for credit losses of \$8.0 million for the three months ended March 31, 2020 (see *Allowance for Credit Losses*). As further discussed under the caption *Non-Interest Income and Non-Interest Expense*, non-interest income decreased \$16.7 million and non-interest expense increased \$0.3 million for the three months ended March 31, 2021 from the three months ended March 31, 2020.

#### **Balance Sheet Analysis**

Selected balance sheet fluctuations from the year ended December 31, 2020 are summarized in the following table (in millions):

|                                | <br>March 31,<br>2021 | December 31,<br>2020 | \$ Change | % Change |
|--------------------------------|-----------------------|----------------------|-----------|----------|
| Cash and cash equivalents      | \$<br>756.8 \$        | 528.7 \$             | 228.1     | 43.1 %   |
| Gross loans                    | 3,546.7               | 3,622.1              | (75.4)    | (2.1)%   |
| Other assets                   | 71.1                  | 96.7                 | (25.6)    | (26.5)%  |
|                                |                       |                      |           |          |
| Total deposits                 | 4,796.8               | 4,652.2              | 144.6     | 3.1 %    |
| Customer repurchase agreements | 316.0                 | 296.0                | 20.0      | 6.8 %    |
| Other liabilities              | 89.8                  | 106.2                | (16.4)    | (15.4)%  |
| outer mannings                 | 07.0                  | 100.2                | (10.1)    | (15.1)70 |

Cash and cash equivalents increased \$228 million from December 31, 2020 to \$757 million at March 31, 2021, due to an increase in deposit balances primarily as a result of the third round of Economic Income Payments as part of the Coronavirus Response and Relief Supplemental Appropriations Act of 2021 and weak loan demand environment.

Gross loans decreased \$75 million (2.1%) from December 31, 2020 to \$3.55 billion at March 31, 2021. Net of forgiveness received from the SBA of approximately \$32 million of PPP loans from the first round, PPP loans increased \$7.4 million as a result of the Company's participation in the second round of the PPP lending. Excluding outstanding PPP

loans (included in the commercial and industrial loan category), total loans decreased \$82.8 million, (2.3%), from December 31, 2020 to \$3.48 billion at March 31, 2021. Residential real estate loans decreased \$54.8 million (3.5%); commercial real estate loans decreased \$12.1 million (0.8%); commercial and industrial loans decreased \$9.2 million (2.9%) (excluding PPP loans); and home equity loans decreased \$6.5 million (4.7%).

Other assets decreased \$26 million to \$71 million and other liabilities decreased \$16 million to \$90 million, respectively, at March 31, 2021, primarily as a result of market value changes in the Company's interest rate swap derivatives.

Total deposits increased \$145 million from December 31, 2020 to \$4.80 billion at March 31, 2021. This increase was largely attributable to the third round of Economic Impact Payments as part of the Coronavirus Response and Relief Supplemental Appropriations Act of 2021 (approximately \$180 million).

Customer repurchase agreements increased \$20 million to \$316 million at March 31, 2021 due to the liquidity needs of the Company's customers, specifically customers leaving monies in these deposit accounts due to the security of these deposits.

#### **Net Interest Income**

### Three months ended March 31, 2021 vs. 2020

The Company's tax equivalent net interest income decreased \$2.7 million, or 6.7%, from \$40.6 million for the three months ended March 31, 2020 to \$37.9 million for the three months ended March 31, 2021. Excluding the impact of accretion from fair value adjustments, net interest income decreased \$1.7 million for the three months ended March 31, 2021. Lower loan yields (56 basis points) and lower average loan balances (\$23 million) decreased interest income by \$5.5 million and \$0.2 million, respectively, as compared to the quarter ended March 31, 2020. This decrease was partially offset by lower rates paid on interest-bearing liabilities (primarily time deposits) that lowered interest expense by \$3.9 million during the quarter ended March 31, 2021. The Company's reported net interest margin decreased from 3.54% for the three months ended March 31, 2020 to 2.91% for the three months ended March 31, 2021.

As a result of the COVID-19 crisis on March 15, 2020, the Federal Reserve cut the target range for the Fed Funds Rate to a range of 0-25 basis points, which had the impact of lowering interest rates on variable rates tied to Prime, LIBOR or Fed Funds, as well as the decreases in deposit rates. The Company's loan portfolio has historically included a significant portion of adjustable rate residential mortgage loans made in markets where the Company has a presence, and significant commercial loans collateralized with real estate.

# **Table One Average Balance Sheets and Net Interest Income**(in thousands)

Three months ended March 31,

|   |    |                    |          | Timee months end | cu march 51,       |          |                |
|---|----|--------------------|----------|------------------|--------------------|----------|----------------|
|   |    |                    | 2021     |                  |                    | 2020     |                |
|   |    | Average<br>Balance | Interest | Yield/<br>Rate   | Average<br>Balance | Interest | Yield/<br>Rate |
| Assets  |    |                    |          |                  |                    |          |                |
| Loan portfolio <sup>(1)</sup> :                     |    |                    |          |                  |                    |          |                |
| Residential real estate <sup>(2)</sup>              | \$ | 1,696,064 \$       | 16,853   | 4.03 % \$        | 1,780,473 \$       | 19,881   | 4.49 %         |
| Commercial, financial, and agriculture(2)           |    | 1,838,928          | 16,542   | 3.65             | 1,770,178          | 20,476   | 4.65           |
| Installment loans to individuals <sup>(2),(3)</sup> |    | 50,798             | 713      | 5.69             | 58,217             | 863      | 5.96           |
| Previously securitized loans(4)                     |    | ***                | 215      | ***              | ***                | 115      | ***            |
| Total loans   | _  | 3,585,790          | 34,323   | 3.88             | 3,608,868          | 41,335   | 4.61           |
| Securities:   |    |                    |          |                  |                    |          |                |
| Taxable   |    | 945,177            | 5,242    | 2.25             | 810,766            | 5,871    | 2.91           |
| Tax-exempt <sup>(5)</sup>                           |    | 239,589            | 1,585    | 2.68             | 94,591             | 895      | 3.81           |
| Total securities                                    |    | 1,184,766          | 6,827    | 2.34             | 905,357            | 6,766    | 3.01           |
| Deposits in depository institutions                 |    | 513,469            | 118      | 0.09             | 102,932            | 304      | 1.19           |
| Total interest-earning assets                       |    | 5,284,025          | 41,268   | 3.17             | 4,617,157          | 48,405   | 4.22           |
| Cash and due from banks                             |    | 79,683             |          |                  | 70,763             |          |                |
| Bank premises and equipment                         |    | 76,837             |          |                  | 77,368             |          |                |
| Goodwill and intangible assets                      |    | 118,453            |          |                  | 120,091            |          |                |
| Other assets  |    | 217,453            |          |                  | 195,875            |          |                |
| Less: allowance for credit losses                   |    | (24,909)           |          |                  | (15,905)           |          |                |
| Total assets  | \$ | 5,751,542          |          | \$               | 5,065,349          |          |                |
| Liabilities   |    |                    |          |                  |                    |          |                |
| Interest-bearing demand deposits                    | \$ | 1,008,283 \$       | 124      | 0.05 % \$        | 869,976 \$         | 468      | 0.22 %         |
| Savings deposits                                    |    | 1,221,169          | 183      | 0.06             | 1,005,829          | 700      | 0.28           |
| Time deposits <sup>(2)</sup>                        |    | 1,236,197          | 2,973    | 0.98             | 1,365,268          | 6,070    | 1.79           |
| Short-term borrowings                               |    | 290,766            | 117      | 0.16             | 209,010            | 464      | 0.89           |
| Long-term debt                                      |    | _                  | _        | _                | 3,340              | 100      | 12.04          |
| Total interest-bearing liabilities                  |    | 3,756,415          | 3,397    | 0.37             | 3,453,423          | 7,802    | 0.91           |
| Noninterest-bearing demand deposits                 |    | 1,197,910          |          |                  | 852,384            |          |                |
| Other liabilities                                   |    | 89,695             |          |                  | 75,922             |          |                |
| Shareholders' equity                                |    | 707,522            |          |                  | 683,620            |          |                |
| Total liabilities and shareholders' equity          | \$ | 5,751,542          |          | \$               | 5,065,349          |          |                |
| Net interest income                                 |    | \$                 | 37,871   |                  | \$                 | 40,603   |                |
| Net yield on earning assets                         |    | _                  |          | 2.91 %           | _                  |          | 3.54 %         |
|   |    |                    |          |                  |                    |          |                |

(1) For purposes of this table, non-accruing loans have been included in average balances and the following amounts (in thousands) of net loan fees have been included in interest income:

Loan fees, net \$ 835 \$ 116

(2) Included in the above table are the following amounts (in thousands) for the accretion of the fair value adjustments related to the Company's acquisitions:

| 2  | 2021           | 2               | 020                 |   |
|----|----------------|-----------------|---------------------|---|
| \$ | 106            | \$              | 151                 |   |
|    | 325            |                 | 1,240               |   |
|    | 28             |                 | 39                  |   |
|    | 48             |                 | 155                 |   |
| \$ | 507            | \$              | 1,585               |   |
|    | \$<br>\$<br>\$ | 325<br>28<br>48 | \$ 106 \$ 325 28 48 | \$ 106 \$ 151<br>325 1,240<br>28 39<br>48 155 |

- (3) Includes the Company's consumer and DDA overdrafts loan categories.
- (4) Effective January 1, 2012, the carrying value of the Company's previously securitized loans was reduced to \$0.
- (5) Computed on a fully federal tax-equivalent basis assuming a tax rate of 21%.

Table Two
Rate/Volume Analysis of Changes in Interest Income and Interest Expense
(in thousands)

|  | Three months ended March 31, 2021 vs. 2020 |             |         |  |  |
|--|--|-------------|---------|--|--|
|  | <br>Increase (Decrease) Due to Change In:  |             |         |  |  |
|  | <br>Volume                                 | Rate        | Net     |  |  |
| Interest-earning assets:               |  |             |         |  |  |
| Loan portfolio                         |  |             |         |  |  |
| Residential real estate                | \$<br>(935) \$                             | (2,093) \$  | (3,028) |  |  |
| Commercial, financial, and agriculture | 789  | (4,723)     | (3,934) |  |  |
| Installment loans to individuals       | (109)                                      | (41)        | (150)   |  |  |
| Previously securitized loans           | <br>                                       | 100         | 100     |  |  |
| Total loans                            | (255)                                      | (6,757)     | (7,012) |  |  |
| Securities:                            |  |             |         |  |  |
| Taxable                                | 965  | (1,594)     | (629)   |  |  |
| Tax-exempt <sup>(1)</sup>              | <br>1,361                                  | (671)       | 690     |  |  |
| Total securities                       | 2,326                                      | (2,265)     | 61      |  |  |
| Deposits in depository institutions    | <br>1,202                                  | (1,388)     | (186)   |  |  |
| Total interest-earning assets          | \$<br>3,273 \$                             | (10,410) \$ | (7,137) |  |  |
| Interest-bearing liabilities:          |  |             |         |  |  |
| Interest-bearing demand deposits       | \$<br>74 \$                                | (418) \$    | (344)   |  |  |
| Savings deposits                       | 149  | (666)       | (517)   |  |  |
| Time deposits                          | (569)                                      | (2,528)     | (3,097) |  |  |
| Short-term borrowings                  | 180  | (527)       | (347)   |  |  |
| Long-term debt                         | <br>(99)                                   | (1)         | (100)   |  |  |
| Total interest-bearing liabilities     | \$<br>(265) \$                             | (4,140) \$  | (4,405) |  |  |
| Net Interest Income                    | \$<br>3,538 \$                             | (6,270) \$  | (2,732) |  |  |

<sup>(1)</sup> Computed on a fully federal taxable equivalent using a tax rate of 21%.

# **Non-GAAP Financial Measures**

Management of the Company uses measures in its analysis of the Company's performance other than those in accordance with generally accepted accounting principles in the United States of America ("GAAP"). These measures are useful when evaluating the underlying performance of the Company's operations. The Company's management believes that these non-GAAP measures enhance comparability of results with prior periods and demonstrate the effects of significant gains and charges in the current period. The Company's management believes that investors may use these non-GAAP financial measures to evaluate the Company's financial performance without the impact of those items that may obscure trends in the Company's performance. These disclosures should not be viewed as a substitute for financial measures determined in accordance with GAAP, nor are they comparable to non-GAAP financial measures that may be presented by other companies. The following table reconciles fully taxable equivalent net interest income with net interest income as derived from the Company's financial statements, as well as other non-GAAP measures (in thousands):

|  | Three months | March 31, |         |
|--|--------------|-----------|---------|
|  | <br>2021     |           | 2020    |
|  |              |           |         |
| Net interest income (GAAP)                               | \$<br>37,540 | \$        | 40,415  |
| Taxable equivalent adjustment                            | <br>331      |           | 188     |
| Net interest income, fully taxable equivalent            | \$<br>37,871 | \$        | 40,603  |
| Less accretion income                                    | <br>(507)    |           | (1,585) |
| Net interest income excluding accretion income           | \$<br>37,364 | \$        | 39,018  |
|  |              |           |         |
| Equity to assets (GAAP)                                  | 11.74 %      | ó         | 13.47 % |
| Effect of goodwill and other intangibles, net            | <br>(1.81)   |           | (2.09)  |
| Tangible common equity to tangible assets                | 9.93 %       | ó         | 11.38 % |
|  |              |           |         |
| Return on tangible equity (GAAP)                         | 13.5 %       | o<br>O    | 20.6 %  |
| Impact of sale of VISA shares                            | _            |           | (9.70)  |
| Return on tangible equity, excluding sale of VISA shares | <br>13.5 %   | o<br>O    | 10.9 %  |
|  |              |           |         |
| Return on assets (GAAP)                                  | 1.38 %       | o<br>O    | 2.29 %  |
| Impact of sale of VISA shares                            | _            |           | (1.08)  |
| Return on assets, excluding sale of VISA shares          | 1.38 %       | ,<br>0    | 1.21 %  |
|  |              |           |         |

#### Loans

#### Table Three Loan Portfolio

The composition of the Company's loan portfolio as of the dates indicated follows (in thousands):

| The composition of the Company's foun portions as of the dates indicated follows (in thousands). |                |                   |                |  |  |  |  |  |
|--|----------------|-------------------|----------------|--|--|--|--|--|
|  | March 31, 2021 | December 31, 2020 | March 31, 2020 |  |  |  |  |  |
| Commercial and industrial  | 371,195        | 372,989           | 308,567        |  |  |  |  |  |
|  |                |                   |                |  |  |  |  |  |
| 1-4 Family   | 108,131        | 109,812           | 120,852        |  |  |  |  |  |
| Hotels   | 293,176        | 294,464           | 294,072        |  |  |  |  |  |
| Multi-family   | 212,561        | 215,671           | 205,684        |  |  |  |  |  |
| Non Residential Non-Owner Occupied   | 649,683        | 641,351           | 627,852        |  |  |  |  |  |
| Non Residential Owner Occupied   | 199,130        | 213,484           | 222,489        |  |  |  |  |  |
| Commercial real estate   | 1,462,681      | 1,474,782         | 1,470,949      |  |  |  |  |  |
|  |                |                   |                |  |  |  |  |  |
| Residential real estate  | 1,532,907      | 1,587,694         | 1,629,578      |  |  |  |  |  |
| Home equity  | 130,009        | 136,469           | 146,034        |  |  |  |  |  |
| Consumer   | 47,224         | 47,688            | 54,749         |  |  |  |  |  |
| DDA overdrafts   | 2,707          | 2,497             | 3,173          |  |  |  |  |  |
| Total loans \$   | 3,546,723 \$   | 3,622,119 \$      | 3,613,050      |  |  |  |  |  |

Loan balances decreased \$75.4 million from December 31, 2020 to March 31, 2021.

The commercial and industrial ("C&I") loan portfolio consists of loans to corporate borrowers that are primarily in small to mid-size industrial and commercial companies. Collateral securing these loans includes equipment, machinery, inventory, receivables and vehicles. C&I loans are considered to contain a higher level of risk than other loan types, although care is taken to minimize these risks. Numerous risk factors impact this portfolio, including industry specific risks such as the economy, new technology, labor rates and cyclicality, as well as customer specific factors, such as cash flow, financial structure, operating controls and asset quality. Included in C&I loans are PPP loans of \$62.8 million at March 31, 2021, which increased \$7.4 million from December 31, 2020. Excluding PPP loans, C&I loans decreased \$9.2 million from December 31, 2020 to March 31, 2021, primarily due to seasonal loan needs of customers.

Commercial real estate loans consist of commercial mortgages, which generally are secured by nonresidential and multi-family residential properties, including hotel/motel and apartment lending. Commercial real estate loans are to many of the same customers and carry similar industry risks as C&I loans. Commercial real estate loans decreased \$12.1 million from December 31, 2020 to March 31, 2021. At March 31, 2021, \$39.1 million of the commercial real estate loans were for commercial properties under construction.

In order to group loans with similar risk characteristics, the portfolio is further segmented by product types:

- Commercial 1-4 Family loans decreased \$1.7 million from December 31, 2020 to March 31, 2021. Commercial 1-4 Family loans consist of residential single-family, duplex, triplex, and fourplex rental properties and totaled \$108.1 million as of March 31, 2021. Risk characteristics are driven by rental housing demand as well as economic and employment conditions. These properties exhibit greater risk than multi-family properties due to fewer income sources.
- Hotel loans decreased \$1.3 million from December 31, 2020 to March 31, 2021. The Hotel portfolio is comprised of all lodging establishments and totaled \$293.2 million as of March 31, 2021. Risk characteristics relate to the demand for travel.
- Multi-family loans decreased \$3.1 million from December 31, 2020 to March 31, 2021. Multi-family consists of 5 or more family residential apartment lending. The portfolio totaled \$212.6 million as of March 31, 2021. Risk characteristics are driven by rental housing demand as well as economic and employment conditions.
- Non-residential commercial real estate includes properties such as retail, office, warehouse, storage, healthcare, entertainment, religious, and other nonresidential commercial properties. The non-residential product type is further segmented into owner- and non-owner occupied properties. Nonresidential non-owner occupied commercial real estate

totaled \$649.7 million at March 31, 2021 and increased \$8.3 million from December 31, 2020 to March 31, 2021. Nonresidential owner-occupied commercial real estate totaled \$199.1 million at March 31, 2021 and decreased \$14.4 million from December 31, 2020 to March 31, 2021. Risk characteristics relate to levels of consumer spending and overall economic conditions.

Residential real estate loans decreased \$54.8 million from December 31, 2020 to March 31, 2021. Residential real estate loans represent loans to consumers that are secured by a first lien on residential property. Residential real estate loans provide for the purchase or refinance of a residence and first-lien home equity loans allow consumers to borrow against the equity in their home. These loans primarily consist of single family 3 and 5 year adjustable rate mortgages with terms that amortize up to 30 years. The Company also offers fixed-rate residential real estate loans that are sold in the secondary market that are not included on the Company's balance sheet; the Company does not retain the servicing rights to these loans. Residential mortgage loans are generally underwritten to comply with Fannie Mae guidelines, while the home equity loans are underwritten with typically less documentation, but with lower loan-to-value ratios and shorter maturities. At March 31, 2021, \$22.1 million of the residential real estate loans were for properties under construction.

Home equity loans decreased \$6.5 million during the first three months of 2021. The Company's home equity loans represent loans to consumers that are secured by a second (or junior) lien on a residential property. Home equity loans allow consumers to borrow against the equity in their home without paying off an existing first lien. These loans consist of home equity lines of credit ("HELOC") and amortized home equity loans that require monthly installment payments. Home equity loans are underwritten with less documentation, lower loan-to-value ratios and for shorter terms than residential mortgage loans. The amount of credit extended is directly related to the value of the real estate at the time the loan is made.

Consumer loans may be secured by automobiles, boats, recreational vehicles and other personal property or they may be unsecured. The Company monitors the risk associated with these types of loans by monitoring such factors as portfolio growth, lending policies and economic conditions. Underwriting standards are continually evaluated and modified based upon these factors. Consumer loans decreased \$0.5 million during the first three months of 2021.

#### Allowance for Credit Losses

The Company adopted ASU No. 2016-13, "Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments" effective January 1, 2020, using the modified retrospective method for all financial assets measured at amortized cost and off-balance sheet credit exposures. ASU No. 2016-13 replaced the incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The new current expected credit losses model ("CECL") will apply to the allowance for credit losses, available-for-sale and held-to-maturity debt securities, purchased financial assets with credit deterioration and certain off-balance sheet credit exposures. As a result of adopting CECL, the Company increased its allowance for credit losses ("ACL") by \$3.0 million and decreased retained earnings by \$2.3 million on January 1, 2020. In addition, the adoption required the Company to "gross up" its previously purchased credit impaired loans through the allowance at January 1, 2020. As a result, the Company increased its ACL and loan balances as of January 1, 2020 by \$2.7 million.

Management systematically monitors the loan portfolio and the appropriateness of the allowance for credit losses on a quarterly basis to provide for expected losses inherent in the portfolio. Management assesses the risk in each loan type based on historical trends, the general economic environment of its local markets, individual loan performance and other relevant factors. The Company's estimate of future economic conditions utilized in its provision estimate is primarily dependent on expected unemployment ranges over a two-year period. Beyond two years, a straight line reversion to historical average loss rates is applied over the life of the loan pool in the migration methodology. The vintage methodology applies future average loss rates based on net losses in historical periods where the unemployment rate was within the forecasted range. As a result of COVID-19, expected unemployment ranges significantly increased during the quarter ended March 31, 2020 and resulted in an increase in the Company's provision for credit losses. During the quarter ended March 31, 2021 no significant unemployment factor adjustments were necessary, resulting in minimal impact to the Company's provision for credit losses.

Individual credits in excess of \$1 million are selected at least annually for detailed loan reviews, which are utilized by management to assess the risk in the portfolio and the appropriateness of the allowance.

Determination of the ACL is subjective in nature and requires management to periodically reassess the validity of its assumptions. Differences between actual losses and estimated losses are assessed such that management can timely modify its evaluation model to ensure that adequate provision has been made for risk in the total loan portfolio.

As a result of the Company's quarterly analysis of the adequacy of the ACL, the Company recorded a recovery of credit losses of \$0.4 million during the three months ended March 31, 2021, compared to a provision of \$8.0 million for the comparable period in 2020. The recovery of credit losses recorded in the first quarter of 2021 largely reflects the decline in loan balances (\$83 million) from the quarter ended December 31, 2020 which resulted in the release of \$0.5 million from the allowance for credit losses during the first quarter of 2021. As a result of an improvement in economic conditions in the Company's footprint, net charge-offs for the quarter ended March 31, 2021 were negligible.

Based on the Company's analysis of the adequacy of the allowance for credit losses and in consideration of the known factors utilized in computing the allowance, management believes that the allowance for credit losses as of March 31, 2021 is adequate to provide for expected losses inherent in the Company's loan portfolio. Future provisions for credit losses will be dependent upon trends in loan balances including the composition of the loan portfolio, changes in loan quality and loss experience trends, and recoveries of previously charged-off loans, among other factors.

**Table Four Analysis of the Allowance for Credit Losses** 

An analysis of changes in the Company's allowance for credit losses follows (dollars in thousands):

|  |           | Three months ended March 31, |           |          |
|--|-----------|------------------------------|-----------|----------|
|  |           | 2021                         | 2020      | 2020     |
| Balance at beginning of period                         | \$        | 24,549 \$                    | 11,589 \$ | 11,589   |
| Charge-offs:   |           |                              |           |          |
| Commercial and industrial                              |           | (34)                         | (77)      | (843)    |
| Commercial real estate                                 |           | (1)                          | (383)     | (1,113)  |
| Residential real estate                                |           | (93)                         | (483)     | (1,250)  |
| Home equity  |           | (64)                         | (45)      | (420)    |
| Consumer   |           | (147)                        | (55)      | (192)    |
| DDA overdrafts   |           | (453)                        | (703)     | (2,345)  |
| Total charge-offs                                      |           | (792)                        | (1,746)   | (6,163)  |
| Recoveries:  |           |                              |           |          |
| Commercial and industrial                              |           | 46                           | 9         | 91       |
| Commercial real estate                                 |           | 164                          | 203       | 525      |
| Residential real estate                                |           | 74                           | 95        | 184      |
| Home equity  |           | 23                           | 47        | 136      |
| Consumer   |           | 39                           | 13        | 238      |
| DDA overdrafts   |           | 413                          | 451       | 1,467    |
| Total recoveries                                       |           | 759                          | 818       | 2,641    |
| Net charge-offs  |           | (33)                         | (928)     | (3,522)  |
| Impact of adopting CECL                                |           | _                            | 5,760     | 5,760    |
| (Recovery of) provision for credit losses              |           | (440)                        | 7,972     | 10,722   |
| Balance at end of period                               | <u>\$</u> | 24,076 \$                    | 24,393 \$ | 24,549   |
| As a Percent of Average Total Loans:                   |           |                              |           |          |
| Net charge-offs (annualized)                           |           | <u> </u>                     | 0.10 %    | 0.10 %   |
| Provision for (recovery of) credit losses (annualized) |           | (0.05)%                      | 0.88 %    | 0.29 %   |
| As a Percent of Non-Performing Loans:                  |           |                              |           |          |
| Allowance for credit losses                            |           | 194.49 %                     | 202.20 %  | 200.69 % |
| As a Percent of Total Loans:                           |           |                              |           |          |
| Allowance for credit losses                            |           | 0.68 %                       | 0.68 %    | 0.68 %   |

# Table Five Allocation of the Allowance for Credit Losses

The allocation of the allowance for credit losses is shown in the table below (in thousands). The allocation of a portion of the allowance in one portfolio loan classification does not preclude its availability to absorb losses in other portfolio segments.

|                             | As of March 31, |           | As of December 31, |  |  |
|-----------------------------|-----------------|-----------|--------------------|--|--|
|                             | 2021            | 2020      | 2020               |  |  |
| Commercial and industrial   | \$<br>3,525 \$  | 5,855 \$  | 3,644              |  |  |
| Commercial real estate      | 10,867          | 9,389     | 10,997             |  |  |
| Residential real estate     | 8,060           | 6,958     | 8,093              |  |  |
| Home equity                 | 608             | 702       | 630                |  |  |
| Consumer                    | 151             | 233       | 163                |  |  |
| DDA overdrafts              | <br>865         | 1,256     | 1,022              |  |  |
| Allowance for Credit Losses | \$<br>24,076 \$ | 24,393 \$ | 24,549             |  |  |

The ACL decreased from \$24.5 million at December 31, 2020 to \$24.1 million at March 31, 2021. Below is a summary of the changes in the components of the ACL from December 31, 2020 to March 31, 2021.

The allowance related to the commercial and industrial loan portfolio decreased from \$3.6 million at December 31, 2020 to \$3.5 million at March 31, 2021 due to a decline in loan balances.

The allowance allocated to the commercial real estate portfolio decreased from \$11.0 million at December 31, 2020 to \$10.9 million at March 31, 2021 due to a decline in loan balances.

The allowance related to the residential real estate loan portfolio remained consistent at \$8.1 million at December 31, 2020 and March 31, 2021.

## Table Six Non-Performing Loans

The Company's nonperforming assets and past-due loans are shown below (dollars in thousands):

|  | March 31, 2021 |          | March 31, 2020 |          | December 31, 2020 |
|--|----------------|----------|----------------|----------|-------------------|
|  |                |          |                |          | December 51, 2020 |
| Non-accrual loans with allowance for credit losses \$  | 9,989          | \$       | 8,833          | \$       | 9,742             |
| Non-accrual loans with no allowance for credit losses  | 2,095          | \$       | 3,207          | \$       | 2,490             |
| Total non-accrual loans                                | 12,084         |          | 12,040         |          | 12,232            |
| Accruing loans past due 90 days or more                | 295            |          | 26             |          | _                 |
| Total non-performing loans                             | 12,379         |          | 12,066         |          | 12,232            |
| Other real estate owned ("OREO")                       | 1,625          |          | 3,922          |          | 1,650             |
| Total non-performing assets                            | 14,004         | \$       | 15,988         | \$       | 13,882            |
| Non-performing assets (as a percent of loans and OREO) | 0.39 %         | <b>6</b> | 0.44 %         | <b>6</b> | 0.38 %            |
| Past-due loans \$                                      | 6,629          | \$       | 9,981          | \$       | 8,888             |
| Past-due loans (as a percentage of total loans)        | 0.19 %         |          | 0.28 %         |          | 0.25 %            |

# Table Seven Troubled Debt Restructurings ("TDRs")

The following table sets forth the Company's troubled debt restructurings ("TDRs") (in thousands):

| 1 2 | 2 ( | , ( | /              |   |   |
|-----|-----|-----|----------------|---|---|
|     |     |     | As of March 31 | ,   | December 31,  |
|     |     |     | 2021           | 2020  | 2020  |
|     |     |     |                |   |   |
|     |     | \$  | <b>—</b> \$    | — \$  | _   |
|     |     |     |                |   |   |
|     |     |     | 119            | 128   | 121   |
|     |     |     | 2,634          | 2,861   | 2,634   |
|     |     |     | 1,862          | 1,940   | 1,883   |
|     |     |     | _              | _   | _   |
|     |     |     | _              | 234   | _   |
|     |     |     | 4,615          | 5,163   | 4,638   |
|     |     |     |                |   |   |
|     |     |     | 18,572         | 21,413  | 19,226  |
|     |     |     | 1,956          | 2,294   | 2,001   |
|     |     |     | 211            | 184   | 277   |
|     |     | \$  | 25,354 \$      | 29,054 \$   | 26,142  |
|     |     |     |                | As of March 31 2021  \$ - \$  119 2,634 1,862 - 4,615  18,572 1,956 211 | As of March 31,  2021  2021  2020  \$ -\$ -\$  119 128 2,634 2,861 1,862 1,940 234 4,615 5,163  18,572 21,413 1,956 2,294 211 184 |

Regulatory guidance requires that loans be accounted for as collateral-dependent loans when borrowers have filed Chapter 7 bankruptcy, the debt has been discharged by the bankruptcy court and the borrower has not reaffirmed the debt. The filing of bankruptcy is deemed to be evidence that the borrower is in financial difficulty and the discharge of debt by the bankruptcy court is deemed to be a concession granted to the borrower.

The Company's troubled debt restructurings ("TDRs") related to its borrowers who had filed for Chapter 7 bankruptcy protection make up 78% of the Company's total TDRs as of March 31, 2021. The average age of these TDRs was 13.4 years; the average current balance as a percentage of the original balance was 68.7%; and the average loan-to-value ratio was 63.7% as of March 31, 2021. Of the total 391 Chapter 7 related TDRs, 32 had an estimated loss exposure based on the current balance and appraised value at March 31, 2021.

#### COVID-19 Pandemic

In March of 2020, in response to the COVID-19 pandemic, regulatory guidance was issued that clarified the accounting for loan modifications. Modifications of loan terms do not automatically result in a TDR. Short-term modifications made on a good faith basis in response to COVID-19 to borrowers who were current prior to any relief, are not TDRs. This includes short-term (e.g., six months) modifications such as payment deferrals, fee waivers, extension of repayment terms, or other delays that are insignificant. Borrowers considered current are those that are less than 30 days past due on their contractual payments at the time of modification. In addition, modifications or deferrals pursuant to the CARES Act do not represent TDRs. However, these deferrals do not absolve the company from performing its normal risk rating and therefore a loan could be current and have a less than satisfactory risk rating.

Through March 31, 2021, the Company granted deferrals of approximately \$145 million to its mortgage customers. These deferral arrangements ranged from 30 days to 90 days. As of March 31, 2021, approximately \$3 million of these loans were still deferring, while approximately \$142 million have resumed making their normal loan payment. As of March 31 31, 2021, approximately \$4 million of these deferrals were previously and currently considered TDRs due to Chapter 7 bankruptcies.

Through March 31, 2021, the Company granted deferrals of approximately \$480 million to its commercial customers. These deferral arrangements ranged from one month to six months. As of March 31, 2021, approximately \$115 million of these loans were still deferring (including \$105 million for hotel and lodging related loans), while approximately \$365 million have resumed making their normal loan payment.

### Non-Interest Income and Non-Interest Expense

Three months ended March 31, 2021 vs. 2020 (in millions)

|  | Three months ended March 31, |        |          |           |          |
|--|------------------------------|--------|----------|-----------|----------|
|  | 2021                         | l      | 2020     | \$ Change | % Change |
| Net investment securities gains (losses)   | \$                           | 0.2 \$ | (2.3) \$ | 2.5       | 108.7 %  |
| Sale of VISA shares  |                              | _      | 17.8     | (17.8)    | (100.0)% |
| Non-interest income, excluding net investment securities gains and sale of VISA shares |                              | 16.4   | 17.8     | (1.4)     | (7.9)%   |
| Non-interest expense   |                              | 29.8   | 29.5     | 0.3       | 1.0 %    |

Non-Interest Income: During the quarter ended March 31, 2020, the Company sold the entirety of its Visa Inc. Class B common shares (86,605) in a cash transaction which resulted in a pre-tax gain of \$17.8 million, or \$0.84 diluted per share on an after-tax basis. Additionally, the Company reported \$0.1 million of unrealized fair value losses on the Company's equity securities during the first quarter of 2021 compared to \$2.4 million of unrealized fair value losses on the Company's equity securities during the first quarter of 2020. The Company's portfolio of equity securities consists primarily of holdings in First National Corporation ("FXNC") (a commercial banking company headquartered in Strasburg, VA) and Eagle Financial Services (a commercial banking company headquartered in Berryville, VA). In the first quarter of 2021, the Company sold shares of FXNC and realized a gain of \$0.3 million. Exclusive of these items, non-interest income decreased from \$17.9 million for the first quarter of 2020 to \$16.4 million for the first quarter of 2021. This decrease was largely attributable to a decrease of \$1.8 million, or 23.9%, in service charges. In addition, other income, primarily due to lower fees from loan interest rate swap originations, decreased \$0.7 million. These decreases were partially offset by higher bankcard revenues (\$1.1 million, or 21.5%) compared to the quarter ended March 31, 2020. Bankcard revenue of \$6.2 million in the quarter ended March 31, 2021, represents the highest quarterly total in the Company's history as spending by our customers increased significantly in the month of March.

**Non-Interest Expense:** Non-interest expenses increased \$0.3 million (1.0%), from \$29.5 million in the first quarter of 2020 to \$29.8 million in the first quarter of 2021. This increase was primarily due to an increase in FDIC insurance expense of \$0.4 million due to credits utilized in the first quarter of 2020.

**Income Tax Expense:** The Company's effective income tax rate for the three months ended March 31, 2021 was 20.1% compared to 20.2% for the three months ended March 31, 2020.

# Risk Management

Market risk is the risk of loss due to adverse changes in current and future cash flows, fair values, earnings or capital due to adverse movements in interest rates and other factors, including foreign exchange rates, underlying credit risk and commodity prices. Because the Company has no significant foreign exchange activities and holds no commodities, interest rate risk represents the primary risk factor affecting the Company's balance sheet and net interest margin. Significant changes in interest rates by the Federal Reserve could result in similar changes in LIBOR interest rates, prime rates, and other benchmark interest rates that could affect the estimated fair value of the Company's investment securities portfolio, interest paid on the Company's short-term and long-term borrowings, interest earned on the Company's loan portfolio and interest paid on its deposit accounts.

The Company's Asset and Liability Committee ("ALCO") has been delegated the responsibility of managing the Company's interest-sensitive balance sheet accounts to maximize earnings while managing interest rate risk. ALCO, comprised of various members of executive and senior management, is also responsible for establishing policies to monitor and limit the Company's exposure to interest rate risk and to manage the Company's liquidity position. ALCO satisfies its responsibilities through quarterly meetings during which product pricing issues, liquidity measures, and interest sensitivity positions are monitored.

In order to measure and manage its interest rate risk, the Company uses an asset/liability management and simulation software model to periodically update the interest sensitivity position of the Company's balance sheet. The model is also used to perform analyses that measure the impact on net interest income and capital as a result of various changes in the interest rate environment. Such analyses quantify the effects of various interest rate scenarios on projected net interest income.

The Company's policy objective is to avoid negative fluctuations in net income or the economic value of equity of more than 15% within a 12-month period, assuming an immediate parallel increase of 300 points or decrease of 200 basis points. The Company measures the long-term risk associated with sustained increases and decreases in rates through analysis of the impact to changes in rates on the economic value of equity.

The following table summarizes the sensitivity of the Company's net income to various interest rate scenarios. The results of the sensitivity analyses presented below differ from the results used internally by ALCO in that, in the analyses below, interest rates are assumed to have an immediate and sustained parallel shock. The Company recognizes that rates are volatile, but rarely move with immediate and parallel effects. Internally, the Company considers a variety of interest rate scenarios that are deemed possible while considering the level of risk it is willing to assume in "worst-case" scenarios such as shown by the following:

| Immediate Basis Point Change in Interest Rates | Implied Federal Funds Rate Associated with Change in Interest Rates | Estimated Increase (Decrease) in Net<br>Income Over 12 Months |
|--|---|---|
| March 31, 2021                                 |   |   |
| +4   | 4.25 %  | +27.5 %   |
| +;   | 3.25  | +25.3   |
| +2   | 2.25  | +20.5   |
|  | +100 1.25   | +12.1   |
|  |   |   |
| December 31, 2020                              |   |   |
| +4   | 4.25 %  | +22.1 %   |
| +:   | 3.25  | +21.5   |
| +2   | 200 2.25  | +17.9   |
| +:   | 00 1.25   | +12.0   |

These estimates are highly dependent upon assumptions made by management, including, but not limited to, assumptions regarding the manner in which interest-bearing demand deposit and savings deposit accounts reprice in different interest rate scenarios, changes in the composition of deposit balances, pricing behavior of competitors, prepayments of loans and deposits under alternative rate environments, and new business volumes and pricing. As a result, there can be no assurance that the estimates above will be achieved in the event that interest rates increase or decrease during the remainder of 2021 and beyond. The estimates above do not necessarily imply that the Company will experience increases in net income if market interest rates rise. The table above indicates how the Company's net income behaves relative to an increase in rates compared to what would otherwise occur if rates remain stable.

Based upon the estimates above, the Company believes that its net income is positively correlated with increasing rates as compared to the level of net income the Company would expect if interest rates remain flat.

# Liquidity

The Company evaluates the adequacy of liquidity at both the City Holding level and at the City National level. At the City Holding level, the principal source of cash is dividends from City National. Dividends paid by City National to City Holding are subject to certain legal and regulatory limitations. Generally, any dividends in amounts that exceed the earnings retained by City National in the current year plus retained net profits for the preceding two years must be approved by regulatory authorities. At March 31, 2021, City National could pay dividends up to \$55.1 million plus net profits for the remainder of 2021, as defined by statute, up to the dividend declaration date without prior regulatory permission.

Additionally, City Holding anticipates continuing the payment of dividends on its common stock, which are expected to approximate \$36.5 million on an annualized basis over the next 12 months based on common shares outstanding at March 31, 2021. However, dividends to shareholders can, if necessary, be suspended. In addition to these anticipated cash needs, City Holding has operating expenses and other contractual obligations, which are estimated to require \$1.3 million of additional cash over the next 12 months. As of March 31, 2021, City Holding reported a cash balance of \$18.9 million and management believes that City Holding's available cash balance, together with cash dividends from City National, will be adequate to satisfy its funding and cash needs over the next 12 months.

City National manages its liquidity position in an effort to effectively and economically satisfy the funding needs of its customers and to accommodate the scheduled repayment of borrowings. Funds are available to City National from a number of sources, including depository relationships, sales and maturities within the investment securities portfolio, and borrowings from the FHLB and other financial institutions. As of March 31, 2021, City National's assets are significantly funded by deposits and capital. Additionally, City National maintains borrowing facilities with the FHLB and other financial institutions that are accessed as necessary to fund operations and to provide contingency funding mechanisms. As of March 31, 2021, City National has the capacity to borrow \$2.0 billion from the FHLB and other financial institutions under existing borrowing facilities. City National maintains a contingency funding plan, incorporating these borrowing facilities, to address liquidity needs in the event of an institution-specific or systemic financial industry crisis. Also, although it has no current intention to do so, City National could liquidate its unpledged securities, if necessary, to provide an additional funding source. City National also segregates certain mortgage loans, mortgage-backed securities, and other investment securities in a separate subsidiary so that it can separately monitor the asset quality of these primarily mortgage-related assets, which could be used to raise cash through securitization transactions or obtain additional equity or debt financing if necessary.

The Company manages its asset and liability mix to balance its desire to maximize net interest income against its desire to minimize risks associated with capitalization, interest rate volatility, and liquidity. With respect to liquidity, the Company has chosen a conservative posture and believes that its liquidity position is strong. The Company's net loan to asset ratio is 59.8% as of March 31, 2021 and deposit balances fund 81.4% of total assets. The Company has obligations to extend credit, but these obligations are primarily associated with existing home equity loans that have predictable borrowing patterns across the portfolio. The Company has investment security balances with carrying values that totaled \$1.21 billion at March 31, 2021, and that exceeded the Company's non-deposit sources of borrowing, which totaled \$316.0 million. Further, the Company's deposit mix has a high proportion of transaction and savings accounts that fund 60.9% of the Company's total assets.

As illustrated in the consolidated statements of cash flows, the Company generated \$19.4 million of cash from operating activities during the first three months of 2021, primarily from interest income received on loans and investments, net of interest expense paid on deposits and borrowings. The Company generated \$58.7 million of cash in investing activities during the first three months of 2021, primarily due to a net decrease in loans of \$75.8 million and proceeds from maturities and calls of securities available-for-sale of \$49.4 million. These increases were partially offset by purchases of securities available-for-sale of \$66.4 million. The Company generated \$150.1 million of cash in financing activities during the first three months of 2021, principally as a result of an increase in interest-bearing deposits of \$77.5 million, non-interest-bearing deposits of \$67.2 million, and short-term borrowings of \$20.0 million. These increases were partially offset by dividends paid to the Company's common stockholders of \$9.2 million and purchases of treasury stock of \$5.8 million.

#### **Capital Resources**

Shareholders' equity decreased \$9.4 million for the three months ended March 31, 2021 due to other comprehensive loss of \$15.6 million, cash dividends declared of \$9.4 million, and the repurchase of 75,110 common shares at a weighted average price of \$76.71 per share (\$5.8 million) as part of a one million share repurchase plan authorized by the Board of Directors in February 2019. These decreases were partially offset by net income of \$19.8 million and stock based related compensation expense of \$1.2 million.

As of January 1, 2019, the Basel III Capital Rules require City Holding and City National to maintain minimum CET 1, Tier 1 and Total Capital ratios, along with a capital conservation buffer, effectively resulting in new minimum capital ratios (which are shown in the table below). The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of CET 1 capital to risk-weighted assets above the minimum but below the conservation buffer (or below the combined capital conservation buffer and countercyclical capital buffer, when the latter is applied) will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall. The Basel III Capital Rules also provide for a "countercyclical capital buffer" that is applicable to only certain covered institutions and does not have any current applicability to City Holding Company or City National Bank.

The Company's regulatory capital ratios for both City Holding and City National are illustrated in the following tables (in thousands):

|                       | _  | Actu              | al M      | inimum Requi      | ired - Basel III | Required to be<br>Well Cap |        |
|-----------------------|----|-------------------|-----------|-------------------|------------------|----------------------------|--------|
| March 31, 2021        | _  | Capital<br>Amount | Ratio     | Capital<br>Amount | Ratio            | Capital<br>Amount          | Ratio  |
| CET I Capital         |    |                   |           |                   |                  |                            |        |
| City Holding Company  | \$ | 563,523           | 16.8 % \$ | 235,382           | 7.0 % \$         | 218,569                    | 6.5 %  |
| City National Bank    |    | 492,808           | 14.8 %    | 233,847           | 7.0 %            | 217,144                    | 6.5 %  |
| Tier I Capital        |    |                   |           |                   |                  |                            |        |
| City Holding Company  |    | 563,523           | 16.8 %    | 285,821           | 8.5 %            | 269,008                    | 8.0 %  |
| City National Bank    |    | 492,808           | 14.8 %    | 283,958           | 8.5 %            | 267,254                    | 8.0 %  |
| Total Capital         |    |                   |           |                   |                  |                            |        |
| City Holding Company  |    | 582,816           | 17.3 %    | 353,072           | 10.5 %           | 336,259                    | 10.0 % |
| City National Bank    |    | 512,100           | 15.3 %    | 350,771           | 10.5 %           | 334,068                    | 10.0 % |
| Tier I Leverage Ratio |    |                   |           |                   |                  |                            |        |
| City Holding Company  |    | 563,523           | 10.1 %    | 224,140           | 4.0 %            | 280,175                    | 5.0 %  |
| City National Bank    |    | 492,808           | 8.9 %     | 221,290           | 4.0 %            | 276,613                    | 5.0 %  |
|                       |    |                   |           |                   |                  |                            |        |

|                       | _  | Act               | ual       | Minimum Red<br>II | quired - Basel<br>I | Required to be<br>Well Cap |        |
|-----------------------|----|-------------------|-----------|-------------------|---------------------|----------------------------|--------|
| December 31, 2020     |    | Capital<br>Amount | Ratio     | Capital<br>Amount | Ratio               | Capital<br>Amount          | Ratio  |
| CET I Capital         |    |                   |           |                   |                     |                            |        |
| City Holding Company  | \$ | 557,641           | 16.2 % \$ | 241,221           | 7.0 % \$            | 223,991                    | 6.5 %  |
| City National Bank    |    | 482,754           | 14.1 %    | 239,569           | 7.0 %               | 222,457                    | 6.5 %  |
| Tier I Capital        |    |                   |           |                   |                     |                            |        |
| City Holding Company  |    | 557,641           | 16.2 %    | 292,911           | 8.5 %               | 275,681                    | 8.0 %  |
| City National Bank    |    | 482,754           | 14.1 %    | 290,906           | 8.5 %               | 273,793                    | 8.0 %  |
| Total Capital         |    |                   |           |                   |                     |                            |        |
| City Holding Company  |    | 577,292           | 16.8 %    | 361,831           | 10.5 %              | 344,601                    | 10.0 % |
| City National Bank    |    | 502,405           | 14.7 %    | 359,354           | 10.5 %              | 342,242                    | 10.0 % |
| Tier I Leverage Ratio |    |                   |           |                   |                     |                            |        |
| City Holding Company  |    | 557,641           | 10.2 %    | 218,163           | 4.0 %               | 272,704                    | 5.0 %  |
| City National Bank    |    | 482,754           | 9.0 %     | 215,277           | 4.0 %               | 269,097                    | 5.0 %  |
|                       |    |                   |           |                   |                     |                            |        |

As of March 31, 2021, management believes that City Holding Company and its banking subsidiary, City National, were "well capitalized." City Holding is subject to regulatory capital requirements administered by the Federal Reserve, while City National is subject to regulatory capital requirements administered by the Office of the Comptroller of the Currency ("OCC") and the Federal Deposit Insurance Corporation ("FDIC"). Regulatory agencies can initiate certain mandatory actions if either City Holding or City National fails to meet the minimum capital requirements, as shown above. As of March 31, 2021, management believes that City Holding and City National have met all capital adequacy requirements.

In November 2019, the federal banking regulators published final rules implementing a simplified measure of capital adequacy for certain banking organizations that have less than \$10 billion in total consolidated assets. Under the final rules, which went into effect on January 1, 2020, depository institutions and depository institution holding companies that have less

than \$10 billion in total consolidated assets and meet other qualifying criteria, including a leverage ratio of greater than 9%, off-balance-sheet exposures of 25% or less of total consolidated assets, are deemed "qualifying community banking organizations" and are eligible to opt into the "community bank leverage ratio framework." A qualifying community banking organization that elects to use the community bank leverage ratio framework and that maintains a leverage ratio of greater than 9% is considered to have satisfied the generally applicable risk-based and leverage capital requirements under the Basel III Rules and, if applicable, is considered to have met the "well capitalized" ratio requirements for purposes of its primary federal regulator's prompt corrective action rules, discussed below. The final rules include a two-quarter grace period during which a qualifying community banking organization that temporarily fails to meet any of the qualifying criteria, including the greater-than-9% leverage capital ratio requirement, is generally still deemed "well capitalized" so long as the banking organization maintains a leverage capital ratio greater than 8%. A banking organization that fails to maintain a leverage capital ratio greater than 8% is not permitted to use the grace period and must comply with the generally applicable requirements under the Basel III Rules and file the appropriate regulatory reports. The Company and its subsidiary bank do not have any immediate plans to elect to use the community bank leverage ratio framework but may make such an election in the future.

# Item 3 - Quantitative and Qualitative Disclosures About Market Risk

The information called for by this item is provided under the caption "Risk Management" under Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### **Item 4 - Controls and Procedures**

Pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, the Company carried out an evaluation, with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined under Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based upon that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company required to be included in the Company's periodic SEC filings. There has been no change in the Company's internal control over financial reporting during the quarter ended March 31, 2021 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Part II - OTHER INFORMATION

#### Item 1. Legal Proceedings

The Company is engaged in various legal actions that it deems to be in the ordinary course of business. As these legal actions are resolved, the Company could realize positive and/or negative impact to its financial performance in the period in which these legal actions are ultimately resolved. There can be no assurance that current actions will have immaterial results, either positive or negative, or that no material actions may be presented in the future.

# Item 1A. Risk Factors

There have been no material changes to the factors disclosed in Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2020.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On February 27, 2019, the Board of Directors of the Company authorized the Company to buy back up to 1,000,000 of its common shares (the "Program") in open market transactions, in block trades or otherwise at prices that are accretive to the earnings per share of continuing shareholders. The Program, which has no time limit on the duration, permits management to commence or suspend purchases at any time or from time-to-time based upon market and business conditions and without prior notice. The following table sets forth information regarding the Company's common stock repurchases transacted during the quarter ended March 31, 2021:

| Period                        | Total Number of<br>Shares Purchased | Average Price<br>Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
|-------------------------------|-------------------------------------|---------------------------------|--|--|
| 1 CHOU                        | Shares I urchaseu                   | Talu per Share                  | or rrograms  | or rrograms  |
| January 1 - January 31, 2021  | 8,100\$                             | 70.34                           | 841,691  | 158,309  |
| February 1 -February 28, 2021 | 32,772                              | 72.29                           | 874,463  | 125,537  |
| March 1 - March 31, 2021      | 34,238                              | 82.45                           | 908,701  | 1,000,000  |

On March 31, 2021, the Board of Directors of the Company authorized the Company to buy back up to 1,000,000 shares of its common stock (approximately 6% of outstanding shares) in open market transactions at prices that are accretive to the earnings per share of continuing shareholders. No time limit was placed on the duration of the share repurchase program. As part of this authorization, the Company terminated its previous repurchase program that was approved in February 2019.

# Item 3. Defaults Upon Senior Securities

None.

# Item 4. Mine Safety Disclosures

None.

#### Item 5. Other Information

None.

# Item 6. Exhibits

The exhibits required to be filed or furnished with this Form 10-Q are attached hereto or incorporated herein by reference as shown in the following "Exhibit Index."

# **Exhibit Index**

The following exhibits are filed herewith or are incorporated herein by reference.

| <u>2(a)</u> | <b>Agreement and Plan of Merger,</b> dated July 11, 2018, by and among Poage Bankshares, Inc., Town Square Bank, City Holding Company and City National Bank of West Virginia (attached to, and incorporated by reference from, City Holding Company's Form 8-K dated July 11, 2018, and filed with the Securities and Exchange Commission on July 12, 2018).            |
|-------------|--|
| <u>2(b)</u> | <b>Agreement and Plan of Merger,</b> dated July 11, 2018, by and among Farmers Deposit Bancorp, Inc., Farmers Deposit Bank, City Holding Company and City National Bank of West Virginia (attached to, and incorporated by reference from, City Holding Company's Form 8-K dated July 11, 2018, and filed with the Securities and Exchange Commission on July 12, 2018). |
| 3(a)        | <b>Articles of Incorporation of City Holding Company</b> (attached to, and incorporated by reference from, Amendment No. 1 to City Holding Company's Registration Statement on Form S-4, Registration No. 2-86250, filed November 4, 1983 with the Securities and Exchange Commission).  |
| 3(b)        | <b>Articles of Amendment to the Articles of Incorporation of City Holding Company</b> , dated March 6, 1984 (attached to, and incorporated by reference from, City Holding Company's Form 8-K Report dated March 7, 1984, and filed with the Securities and Exchange Commission on March 22, 1984).  |
| 3(c)        | Articles of Amendment to the Articles of Incorporation of City Holding Company, dated March 4, 1986 (attached to, and incorporated by reference from, City Holding Company's Form 10-K Annual Report for the year ended December 31, 1986, filed March 31, 1987 with the Securities and Exchange Commission).  |
| 3(d)        | Articles of Amendment to the Articles of Incorporation of City Holding Company, dated September 29, 1987 (attached to and incorporated by reference from, City Holding Company's Registration Statement on Form S-4, Registration No. 33-23295, filed with the Securities and Exchange Commission on August 3, 1988).  |
| 3(e)        | Articles of Amendment to the Articles of Incorporation of City Holding Company, dated May 6, 1991 (attached to, and incorporated by reference from, City Holding Company's Form 10-K Annual Report for the year ended December 31, 1991, filed March 17, 1992 with the Securities and Exchange Commission).  |
| 3(f)        | <b>Articles of Amendment to the Articles of Incorporation of City Holding Company</b> , dated May 7, 1991 (attached to, and incorporated by reference from, City Holding Company's Form 10-K Annual Report for the year ended December 31, 1991, filed March 17, 1992 with the Securities and Exchange Commission).  |
| 3(g)        | Articles of Amendment to the Articles of Incorporation of City Holding Company, dated August 1, 1994 (attached to, and incorporated by reference from, City Holding Company's Form 10-Q Quarterly Report for the quarter ended September 30, 1994, filed November 14, 1994 with the Securities and Exchange Commission).   |
| 3(h)        | <b>Articles of Amendment to the Articles of Incorporation of City Holding Company</b> , dated December 9, 1998 (attached to, and incorporated by reference from, City Holding Company's Form 10-K Annual Report for the year ended December 31, 1998, filed March 31, 1999 with the Securities and Exchange Commission).   |
| <u>3(i)</u> | <b>Articles of Amendment to the Articles of Incorporation of City Holding Company</b> , dated June 13, 2001 (attached to, and incorporated by reference from, City Holding Company's Registration Statement on Form 8-A, filed June 22, 2001 with the Securities and Exchange Commission).   |
| <u>3(j)</u> | Articles of Amendment to the Articles of Incorporation of City Holding Company, dated May 10, 2006 (attached to, and incorporated by reference from, City Holding Company's Form 10-Q, Quarterly Report for the quarter ended June 30, 2006, filed August 9, 2006 with the Securities and Exchange Commission).  |
| <u>3(k)</u> | Articles of Amendment to the Articles of Incorporation of City Holding Company, dated April 19, 2017 (attached to, and incorporated by reference from, City Holding Company's Form 10-Q Quarterly Report for the quarter ended March 31, 2017, filed May 5, 2017 with the Securities and Exchange Commission).   |

| 3(1)         | <b>Amended and Restated Bylaws of City Holding Company</b> , revised December 18, 2019 (attached to, and incorporated by reference from, City Holding Company's Current Report on Form 8-K filed December 20, 2019 with the Securities and Exchange Commission). |
|--------------|--|
| <u>4(a)</u>  | <b>Rights Agreement dated as of June 13, 2001</b> (attached to, and incorporated by reference from, City Holding Company's Form 8–A, filed June 22, 2001, with the Securities and Exchange Commission).  |
| <u>4(b)</u>  | <b>Amendment No. 1 to the Rights Agreement</b> dated as of November 30, 2005 (attached to, and incorporated by reference from, City Holding Company's Amendment No. 1 on Form 8-A, filed December 21, 2005, with the Securities and Exchange Commission).        |
| <u>31(a)</u> | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 for Charles R. Hageboeck   |
| <u>31(b)</u> | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 for David L. Bumgarner   |
| <u>32(a)</u> | Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 for Charles R. Hageboeck   |
| <u>32(b)</u> | Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 for David L. Bumgarner   |
| 101          | Interactive Data File - The instance document does not appear in the interactive data file because its XBRL tags are embedded within the inline XBRL document.   |
| 101.SCH      | XBRL Taxonomy Extension Schema*  |
| 101.CAL      | XBRL Taxonomy Extension Calculation Linkbase*  |
| 101.DEF      | XBRL Taxonomy Extension Definition Linkbase*   |
| 101.LAB      | XBRL Taxonomy Extension Label Linkbase*  |
| 101.PRE      | XBRL Taxonomy Extension Presentation Linkbase*   |
| 104          | Cover Page Interative Data file (formatted as inline XBRL and contained in Exhibit 101).   |
| . D D 1 406T |  |

<sup>\*</sup>Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# **City Holding Company**

(Registrant)

# /s/ Charles R. Hageboeck

Charles R. Hageboeck President and Chief Executive Officer (Principal Executive Officer)

/s/ David L. Bumgarner

David L. Bumgarner

Executive Vice President, Chief Financial Officer and Principal Accounting Officer (Principal Financial Officer)

Date: May 6, 2021

#### CERTIFICATION

#### I, Charles R. Hageboeck, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended March 31, 2021 of City Holding Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or such persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 6, 2021

/s/ Charles R. Hageboeck

Charles R. Hageboeck President and Chief Executive Officer (Principal Executive Officer)

#### CERTIFICATION

#### I, David L. Bumgarner, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended March 31, 2021 of City Holding Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or such persons performing the equivalent functions)
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 6, 2021

/s/ David L. Bumgarner

David L. Bumgarner

Executive Vice President, Chief Financial Officer and Principal Accounting Officer (Principal Financial Officer)

# **CERTIFICATION PURSUANT TO**

#### 18 U.S.C. SECTION 1350,

# AS ADOPTED PURSUANT TO

# SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of City Holding Company (the "Company") for the period ending March 31, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Charles R. Hageboeck, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Charles R. Hageboeck

Charles R. Hageboeck President and Chief Executive Officer (Principal Executive Officer)

Date: May 6, 2021

This certification is being furnished as required by Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and Section 1350 of Chapter 63 of Title 18 of the United States Code, and shall not be deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that Section. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act.

#### **CERTIFICATION PURSUANT TO**

#### 18 U.S.C. SECTION 1350,

#### AS ADOPTED PURSUANT TO

#### SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of City Holding Company (the "Company") for the period ending March 31, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David L. Bumgarner, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ David L. Bumgarner

David L. Bumgarner Executive Vice President, Chief Financial Officer and Principal Accounting Officer (Principal Financial Officer)

Date: May 6, 2021

This certification is being furnished as required by Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and Section 1350 of Chapter 63 of Title 18 of the United States Code, and shall not be deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that Section. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act.