



25th Annual KBW Community Bank Investor Conference

July 30-31, 2024

www.bankatcity.com

FORWARD LOOKING STATEMENTS

This Annual Report on Form 10-K contains certain forward-looking statements that are included pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements express only management's beliefs regarding future results or events and are subject to inherent uncertainty, risks and changes in circumstances, many of which are outside of management's control. Uncertainty, risks, changes in circumstances and other factors could cause the Company's actual results to differ materially from those projected in the forward-looking statements. Factors that could cause actual results to differ from those discussed in such forwardlooking statements include, but are not limited to those set forth in the Company's Annual Report on Form 10-K under "ITEM 1A Risk Factors" and the following: (1) general economic conditions, especially in the communities and markets in which we conduct our business; (2) credit risk, including risk that negative credit quality trends may lead to a deterioration of asset quality, risk that our allowance for credit losses may not be sufficient to absorb actual losses in our loan portfolio, and risk from concentrations within our loan portfolio; (3) changes in the real estate market, including the value of collateral securing portions of our loan portfolio; (4) changes in the interest rate environment; (5) operational risk, including cybersecurity risk and risk of fraud, data processing system failures, and network breaches; (6) changes in technology and increased competition, including competition from non-bank financial institutions; (7) changes in consumer preferences, spending and borrowing habits, demand for our products and services, and customers' performance and creditworthiness; (8) difficulty growing loan and deposit balances; (9) our ability to effectively execute our business plan, including with respect to future acquisitions; (10) changes in regulations, laws, taxes, government policies, monetary policies and accounting policies affecting bank holding companies and their subsidiaries; (11) deterioration in the financial condition of the U.S. banking system may impact the valuations of investments the Company has made in the securities of other financial institutions; (12) regulatory enforcement actions and adverse legal actions; (13) difficulty attracting and retaining key employees; and (14) other economic, competitive, technological, operational, governmental, regulatory, and market factors affecting our operations. Forward-looking statements made herein reflect management's expectations as of the date such statements are made. Such information is provided to assist stockholders and potential investors in understanding current and anticipated financial operations of the Company and is included pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances that arise after the date such statements are made.

CITY HOLDING

SNAPSHOT









MARKETS

Stable, slow growing, & less competitive

CUSTOMERS

Robust retail customer base

ASSET QUALITY

Demonstrated strong track record

PERFORMANCE

Long record as a high performer

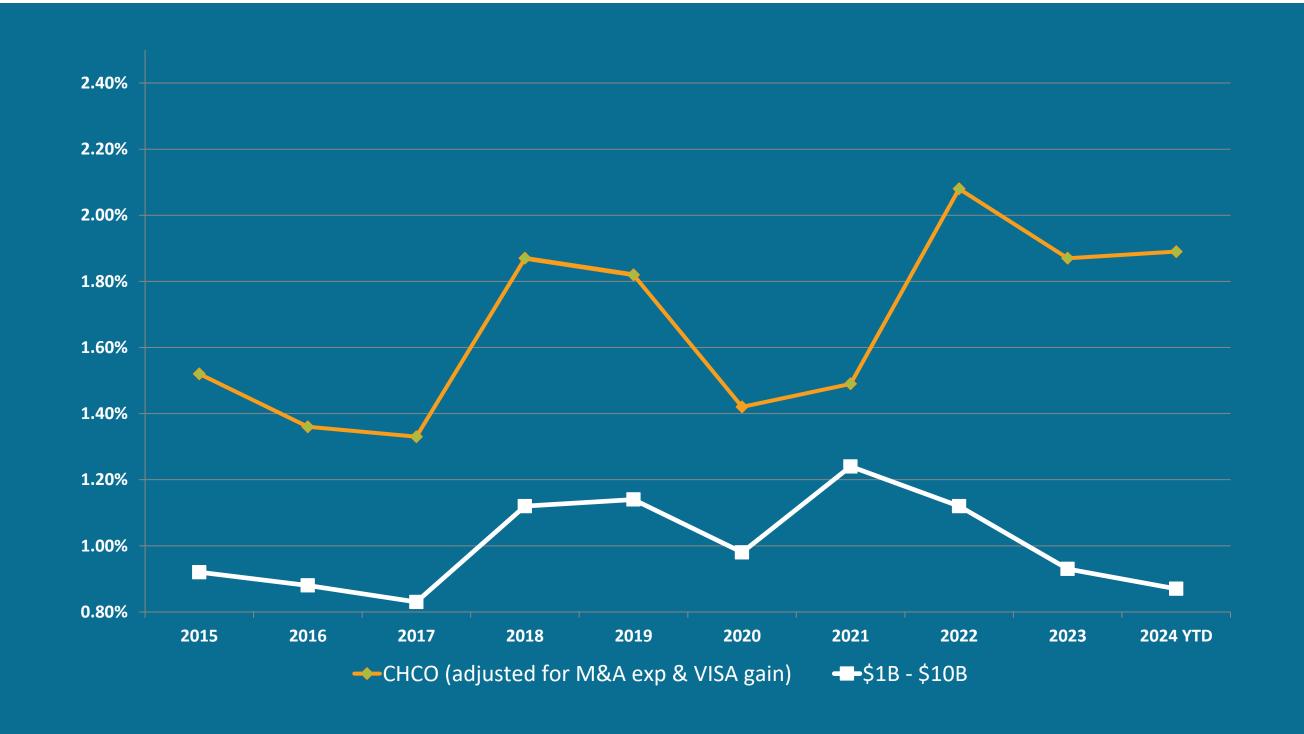
GROWTH

Succeeding in slow-growth markets & expanding into new markets

CHCO A PERENNIAL HIGH-PERFORMING BANK

ROA

Source - S&P Global MI. Peer data as of March 31, 2024.



PERFORMANCE METRICS

	2024 YTD	2023
EPS	\$3.94	\$7.61
ROA	1.89%	1.87%
ROACTE	22.4%	23.8%
NIM	3.91%	4.01%
EFFICIENCY	48.9%	46.0%
TANG. BOOK VALUE	\$35.75	\$34.69
SHARE PRICE @EOP	\$106.25	\$110.26
NPA's/LOANS & OREO	0.25%	0.21%
PAST DUE LOANS	0.26%	0.27%
NCO/LOANS	0.02%	0.01%

ANALYST EXPECTATIONS

	2024 YTD	2024 ANALYST ESTIMATES	2025 ANALYST ESTIMATES
NET INTEREST INCOME	\$109.1MM	\$218MM	\$217.9MM
NIM	3.91%	3.90%	3.79%
PROVISION	\$0.3MM	\$3.5MM	\$7.0MM
NON-INT INCOME	36.9MM	\$73.3MM	\$74.2MM
NON-INT EXPENSE	\$72.7MM	\$144.5MM	\$149.2MM
NET INCOME	\$58.6MM	\$113.7MM	\$106.8MM
DILUTED EPS	\$3.94	\$7.66	\$7.33

CHALLENGES AND OPPORTUNITIES

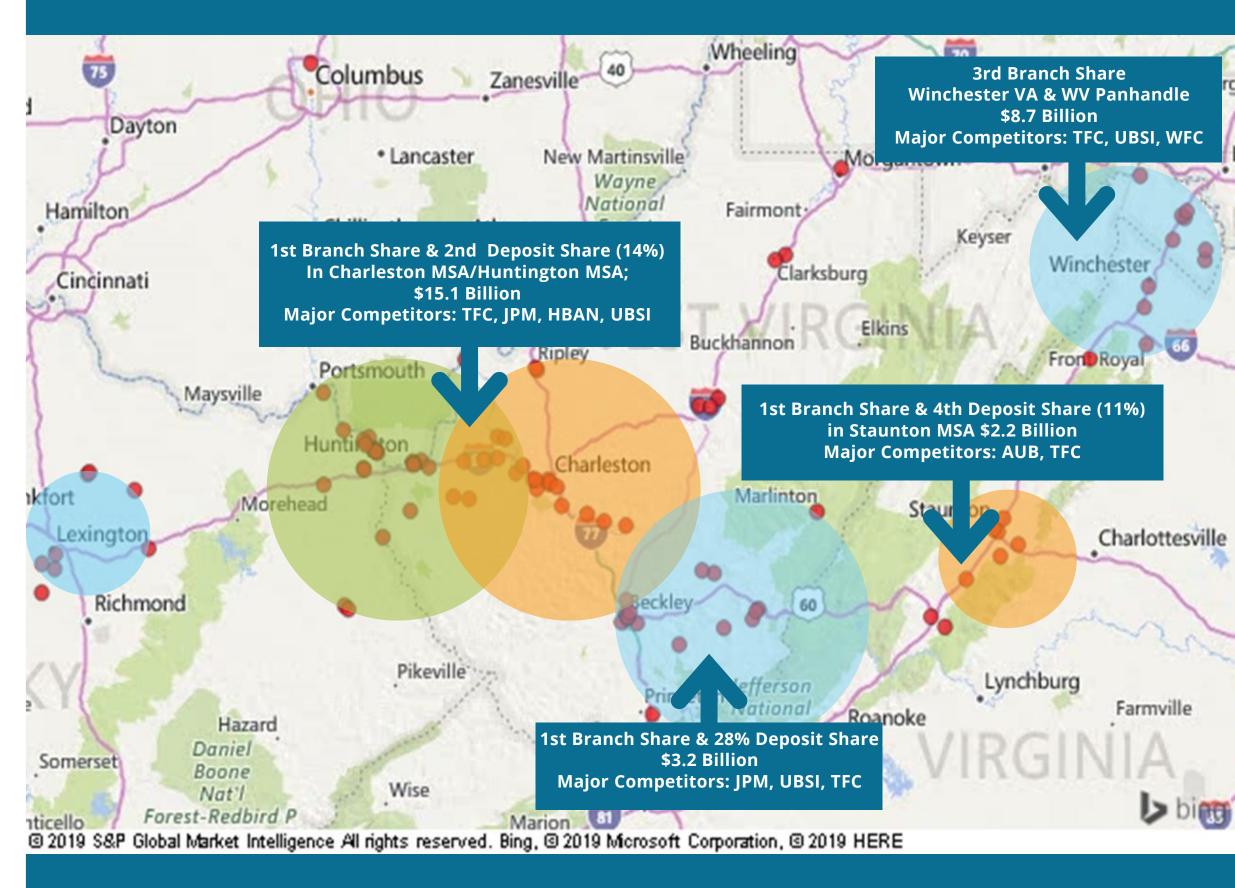
INDUSTRY CHALLENGES

- Deposit repricing and deposit run-off
- Asset quality
- Loan growth (function of Economy and Liquidity)
- Regulatory environment

CHCO OPPORTUNITIES

- City's NIM tends to beat peers in high-rate environments due to deposit franchise
- Reputation for conservative underwriting
- City's profitability allows for strong share buybacks & solid dividends
- Competitor Behavior (driving customers away)
- Acquisition Strategy (shareholder centric)

CITY NATIONAL DEPOSIT MARKETS



Bubbles represent relative size of City's deposits within the region. (10% of all deposits not in a "bubble"). Data: S&P Global MI as of 6/30/23.

DEPOSIT FRANCHISE

MOSTLY IN SLOW-GROWTH WV AND EASTERN KY

Key Deposit Markets	Deposits
West Virginia & Eastern Kentucky - dating to 1870	72%
New Markets	28%

DEPOSIT FRANCHISE

ONE KEY TO CITY'S ENVIABLE SUCCESSS

97 BRANCHES

Among Top 100 Banks

\$50MM*
Average Deposits per Branch

2,100
Average Households per Branch

\$9,275**
Average DDA Balance

\$42,000 Average Business DDA

- For CHCO's self-defined peer group average deposits per branch is \$103 million. CHCO has smaller deposit balances, but more accounts.
- ** National Average of \$13,440 (based upon 2016 Federal Reserve Survey of Consumer Finance inflated 5% to estimate 2023 averages)

EXCEPTIONAL RETAIL STRENGTH

BRANCH DISTRIBUTION

Market	Deposits (\$MM)	Deposit Share	Branches	Branch Share	Household Share
Charleston, WV	\$942	13.2%	13	21.6%	41.6%
Huntington, WV	\$582	13.8%	10	17.9%	30.3%
Ashland, KY	\$560	21.7%	12	25.5%	42.0%
Beckley, WV	\$547	24.7%	9	21.3%	45.9%
Lewisburg, WV	\$350	27.7%	7	28.0%	80.1%
Staunton, VA	\$297	10.5%	8	19.0%	12.5%
Martinsburg, WV	\$355	10.6%	8	16.2%	23.9%

Note: Data as of 12/31/23.

MARKET POSITION: BIGGEST MARKETS STRONG DISTRIBUTION, LARGE SHARE, & HIGH PROFITABILITY

Market	Population	Deposits (\$MM)	Deposit Share	Branches	Branch Share	Branch Rank
Charleston/Huntington/ Ashland MSA	611,000	\$2,155	14%	36	20%	1st
Beckley/Lewisburg WV	162,000	\$893	27%	16	27%	1st
Winchester/ Martinsburg	397,000	\$553	6%	12	12%	3rd
Valley Region	160,000	\$300	10%	8	17%	1st
Lexington, KY Region	430,000	\$620	4%	11	7%	8th

Note: Orange highlight indicates market expansion as a result of acquisitions. Source: S&P Global MI – regions modified slightly to fit City's branch

distribution

MARKET POSITION: NEWER MARKETS

HIGH POPULATION GROWTH & HIGHER INCOMES

Market	Population	Population Projected Change 2020-2025	Median Household Income	Projected Change in HHLD Income 2020-2025
Charleston/Huntington/ Ashland MSA	611,000	(2.3)%	\$46,000	4.5%
Beckley/Lewisburg WV	162,000	(2.9)%	\$42,000	3.8%
Winchester/ Martinsburg	397,000	4.1%	\$68,000	8.6%
Valley Region	160,000	2.6%	\$51,000	8.2%
Lexington, KY Region	430,000	3.7%	\$55,000	9.4%
National Averages		3.3%	\$66,000	9.9%

Note: Orange highlight indicates market expansion as a result of acquisitions.

Source: S&P Global MI

2023 DEBIT CARD REVENUES

	Assets	Debit Card Revenues
Summit	\$4.6 Billion	\$7 Million
City	\$6.2 Billion	\$28 Million
Stockyard	\$8.1 Billion	\$19 Million
Peoples	\$9.2 Billion	\$25 Million
Wesbanco	\$17.7 Billion	\$19 Million

The Data is clear: CHCO has a deeper customer base relative to its size.

STRONG DEPOSIT FRANCHISE MANY SMALL ACCOUNTS

	# of Accounts	\$ in Billions	Avg. Account Size	Avg. # of Accounts/ Branch	Avg. \$/ Branch in Millions
Checking Accounts	248,000	\$2.6	\$10,800	2,550	\$27.3
Savings Accounts	67,300	\$1.2	\$18,500	700	\$12.7
CDs	29,700	\$1.1	\$39,800	300	\$11.7

INTERNAL DDA GROWTH

Year	New DDA Accounts	Net Growth in DDA Accounts	% Increase in DDA Accounts
2020*	30,360	6,740	3.0%
2021	32,800	8,860	3.8%
2022	28,442	4,544	1.9%
2023**	31,745	4,768	1.9%
2024 YTD	16,423	2,849	1.1%

City Household **Growth = 0.7%**

(2023)

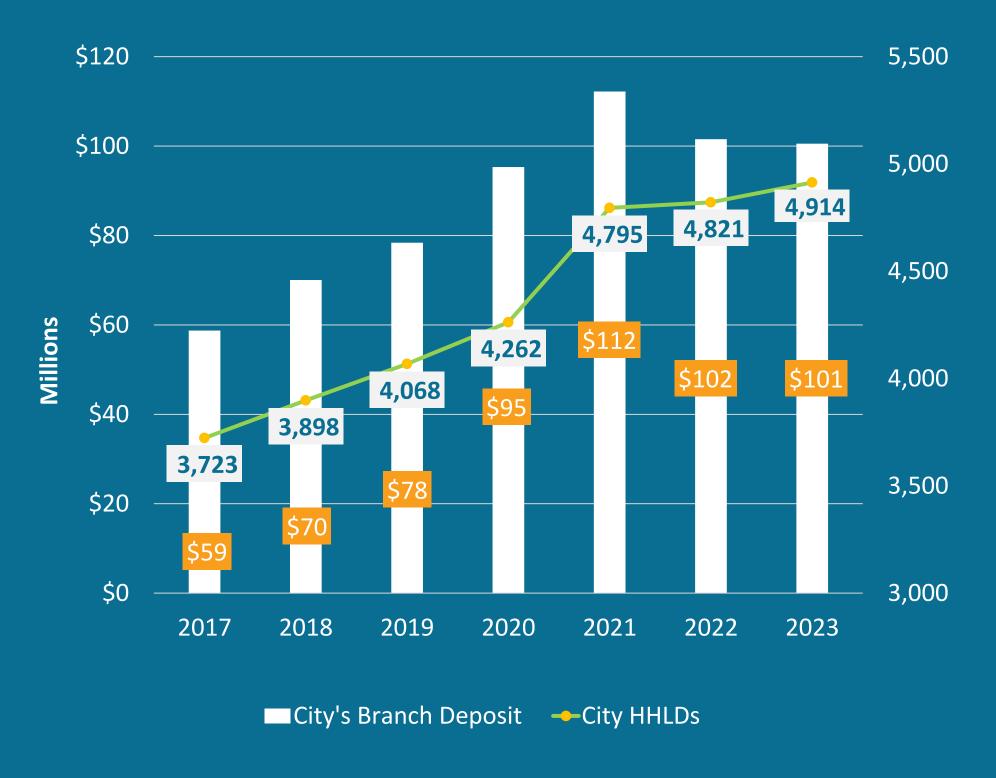
U.S. Population Growth: 0.6%

^{*} Note: City's lobbies were open by appointment only for 6 months in 2020 due to COVID-19
** Amounts exclude accounts added in connection with the acquisitions of Citizens Commerce Bancshares, Inc. (2023)

MARKET DISRUPTIONS

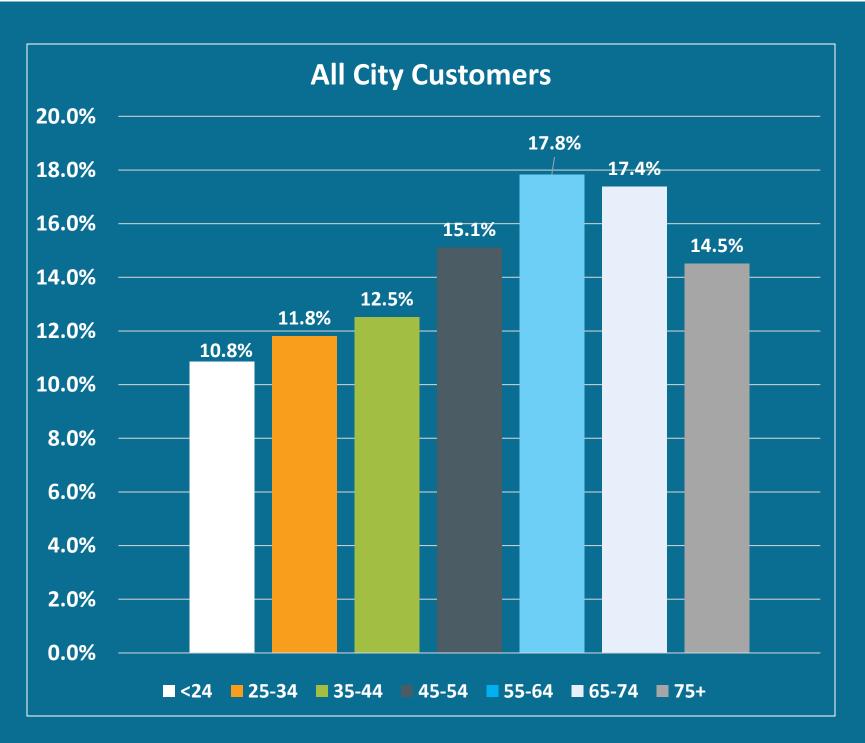
STRONG GROWTH OPPORTUNITIES

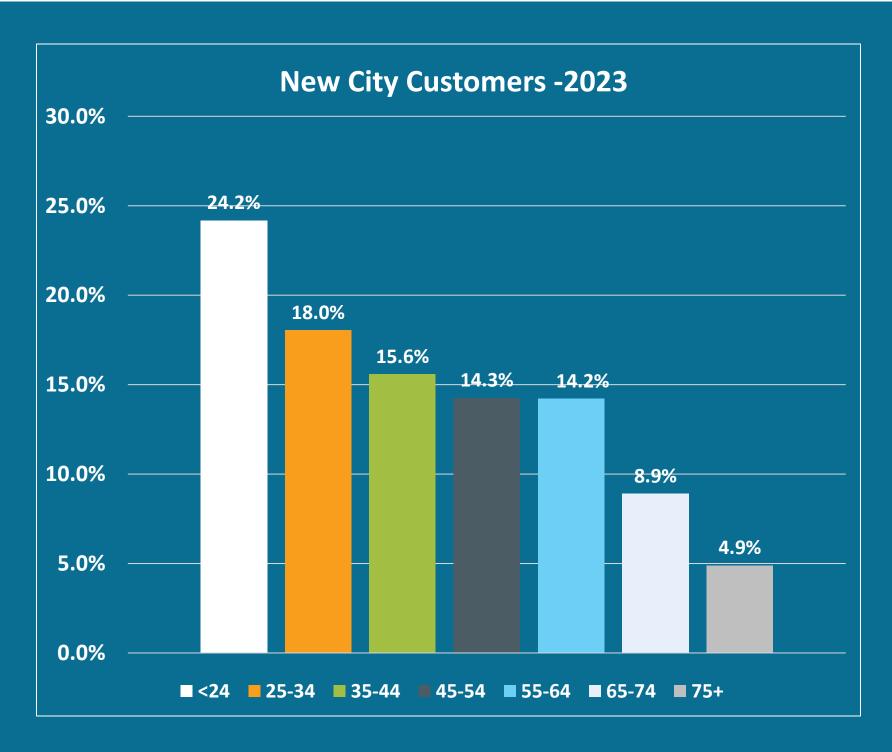
St. Albans, WV



In 2017, there were 4 banks with branches in this market In 2018 one closed In 2020 another closed In 2023 – two banks – City and Truist

AGE DISTRIBUTION OF Customer Base (2023)





City's Technology allows it to open significant numbers of new accounts with younger customers

FEW UNINSURED DEPOSITS

By Deposit Type	End of Period Balance (in 000's)	Uninsured %
Noninterest Bearing Demand Deposits	\$1,383,756	17%
Interest Bearing Deposits		
Demand Deposits	\$1,333,169	13%
Savings Deposits	\$1,233,834	12%
Time Deposits	\$1,145,617	16%
Total Deposits	\$4,934,262	14%

The percentages listed above represent management's best estimate of uninsured deposits as of June 30, 2024 (either with balances above \$250,000 or not collateralized by investment securities).

CUSTOMER EXPERIENCE: BEST IN CLASS

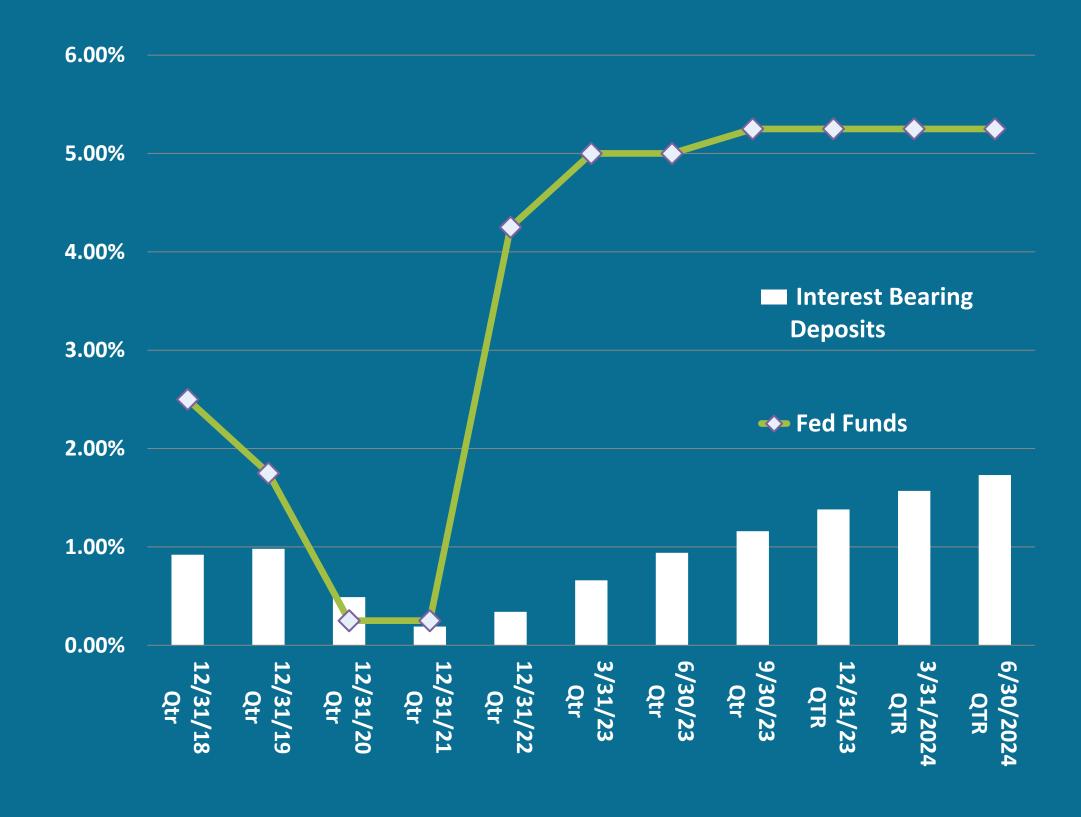


Voted Best in Customer
Satisfaction for
Consumer Banking in the North
Central Region

2018 | 2019 | 2020 | 2022 | 2024

DEPOSIT COSTS

CHCO benefits from many small deposit accounts that aren't rate sensitive



BANKS WITH THE LEAST RATE SENSITIVE DEPOSIT BASE THIS CYCLE

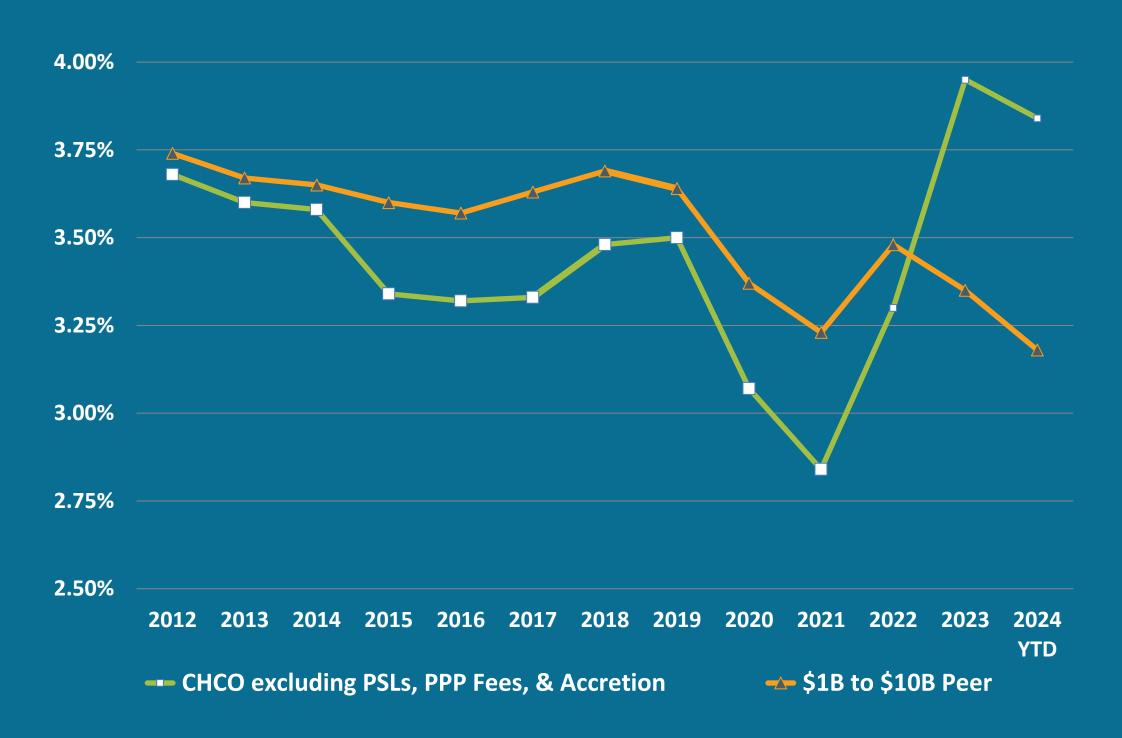
RANKED BY LOWEST CUMULATIVE DEPOSIT BETA

					Q4'23		Chang	Change Q4'23-Q4'21	
Company Name	Ticker	City, State	Total Assets (\$B)	Loan-to- Deposit Ratio (%)	Noninterest Bearing Deposits/ Deposits (%)	Cumulative Deposit Beta (%)	Deposit Growth (%)	Change in noninterest – Bearing Deposit Concentration (pps)	
Westamerica Bancorp	WABC	San Rafael, CA	6.37	15.83	47.61	3.26	(14.64)	(0.24)	
Ameriprise Financial, Inc.	AMP	Minneapolis, MN	175.20	38.10	-	8.82	88.27	(0.02)	
First Community Bankshares, Inc.	FCBC	Bluefield, VA	3.27	94.49	34.23	11.89	(0.26)	3.35	
Capital City Bank Group, Inc	CCBG	Tallahassee, FL	4.30	74.44	39.92	14.57	(0.42)	(5.45)	
Hawaiian Electric Industries, Inc.	HE	Honolulu, HI	17.24	75.57	32.36	16.30	(0.25)	(4.43)	
Bank of Utica	BKUT	Utica, NY	1.29	11.28	6.88	17.45	(20.90)	0.59	
City Holding Company	CHCO	Charleston, WV	6.17	83.62	27.20	18.79	0.18	(0.67)	
Farmers & Merchants Bancorp	FMCB	Lodi, CA	5.31	78.24	31.80	22.62	0.62	(5.95)	
Prosperity Bancshares Inc.	РВ	Houston, TX	38.57	77.77	36.10	23.20	(11.60)	1.09	
The Adirondack Trust Company	ADKT	Saratoga Springs, NY	1.61	68.48	29.83	23.39	(8.57)	(3.52)	
Cashmere Valley Bank	CSHX	Cashmere, WA	2.04	58.77	23.93	23.58	(8.41)	1.59	
OFG Bancorp	OFG	San Juan, PR	11.34	77.49	26.00	23.97	13.45	(3.08)	
Community Bank System Inc.	CBU	Dewitt, NY	15.56	75.07	28.11	24.16	0.13	(2.42)	
International Bancshares Corp.	IBOC	Laredo, TX	15.07	68.15	42.55	24.16	(6.29)	(3.73)	
Bank of Marin Bancorp	BMRC	Novato, CA	3.81	63.01	53.85	24.16	(13.59)	(6.31)	
Median				74.44	31.80	22.62	(0.42)	(2.42)	
All US Banks				66.19	21.77	44.33	(3.57)	(7.36)	

Data Compiled February 20, 2024 . Source: S&P Global MI

CITY'S NIM

Historically, outperforms in high interest rate environments



SIGNIFICANT VARIABLE PRICED ASSETS

HAVE HELPED NIM OUTPERFORM

Roughly 25% of assets reprice with increases in Fed Funds or SOFR.

Commercial Loans and HE Loans generally reprice first of month following a FF rate increase

\$176M Home Equity Loans tied to Prime

> \$1.1B Commercial Loans - Prime

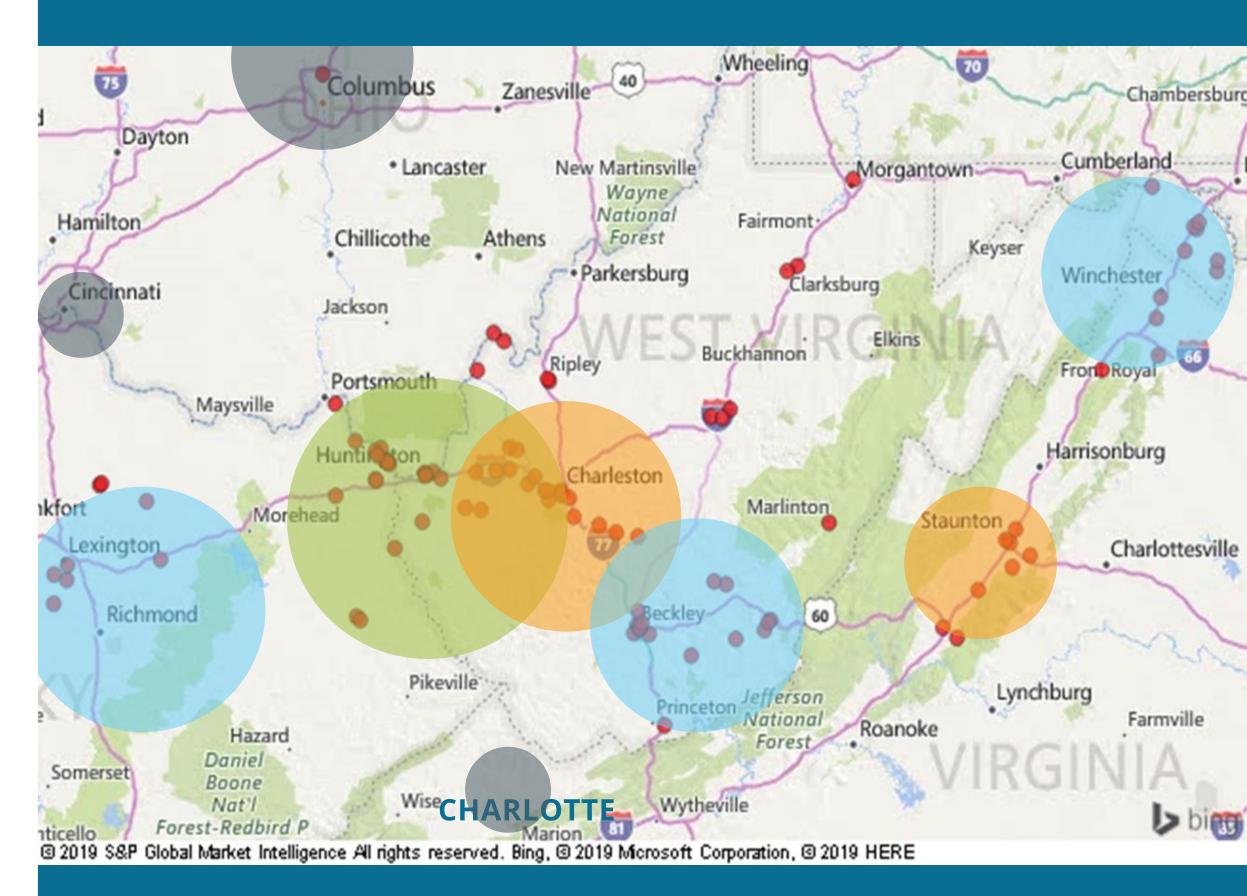
\$55M Variable Rate Investments

\$150M Off-Balance Sheet Hedge

\$76M Cash held at Federal Reserve on 6/30/2024

\$1.6B Total

LOAN MARKETS



Size of bubbles are representative of City's loan distribution

DIVERSIFIED COMMERCIAL LOAN PORTFOLIO

Key Loan Markets	Percent of Commercial Portfolio
West Virginia & Eastern Kentucky - dating to 1870	41%
Virginia/Eastern Panhandle Markets - acquired 2012-2013	14%
Lexington, KY - acquired 2015	26%
Columbus, OH; Cincinnati, OH; & Pittsburgh, PA	19%

ASSET QUALITY

AT HISTORIC HIGHS

NON-PERFORMING ASSETS - 25BP Lowest in 20+ years

PAST DUE LOANS - 26BP Lowest in 20+ years

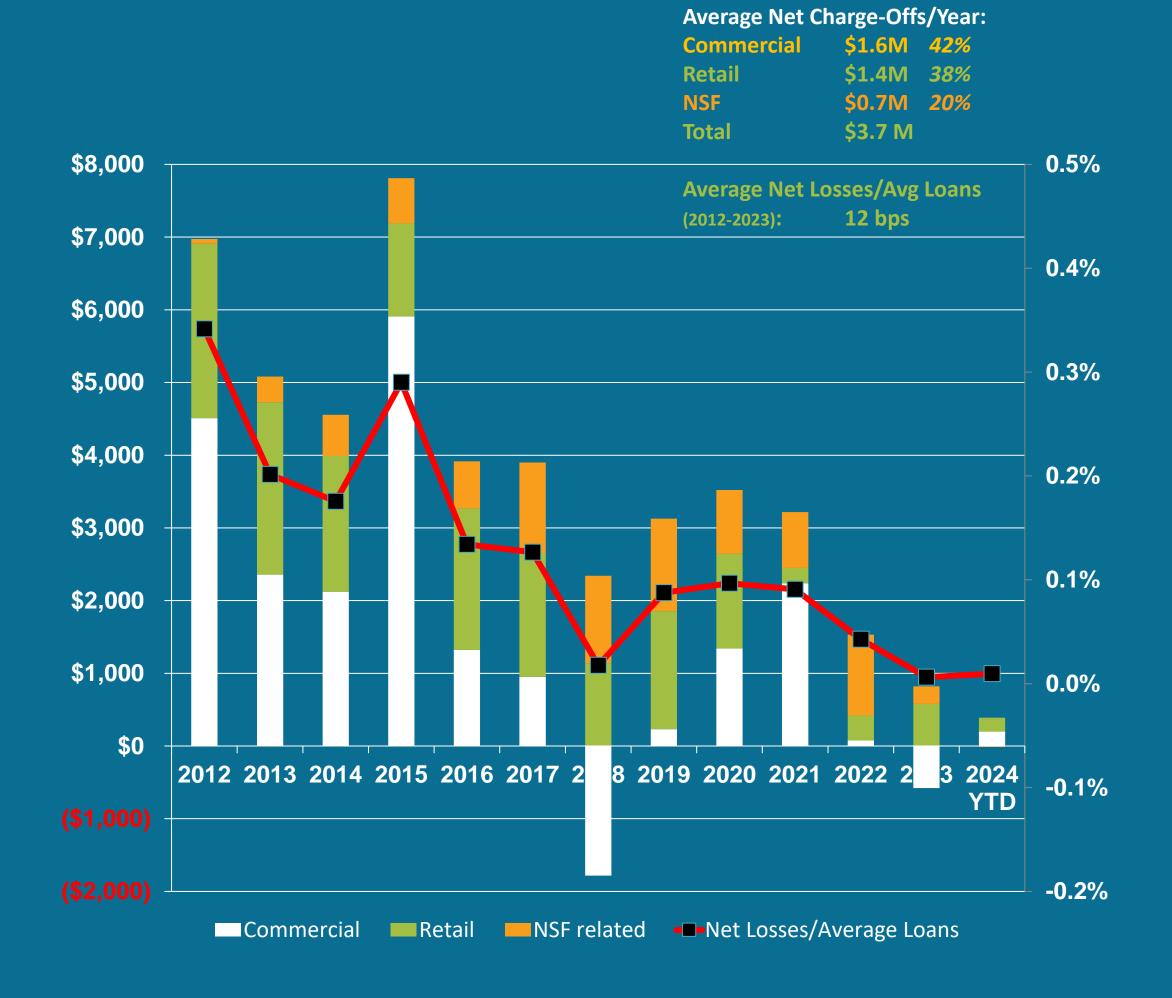
OREO - \$0.6MM Lowest in 15+ years

NET CONSUMER LOAN CHARGE-OFFS Lowest in 15+ years

AVERAGE PROVISION EXPENSE 2005-2023 21BP

NET CHARGE-OFF DETAILS

2012-2024 YTD



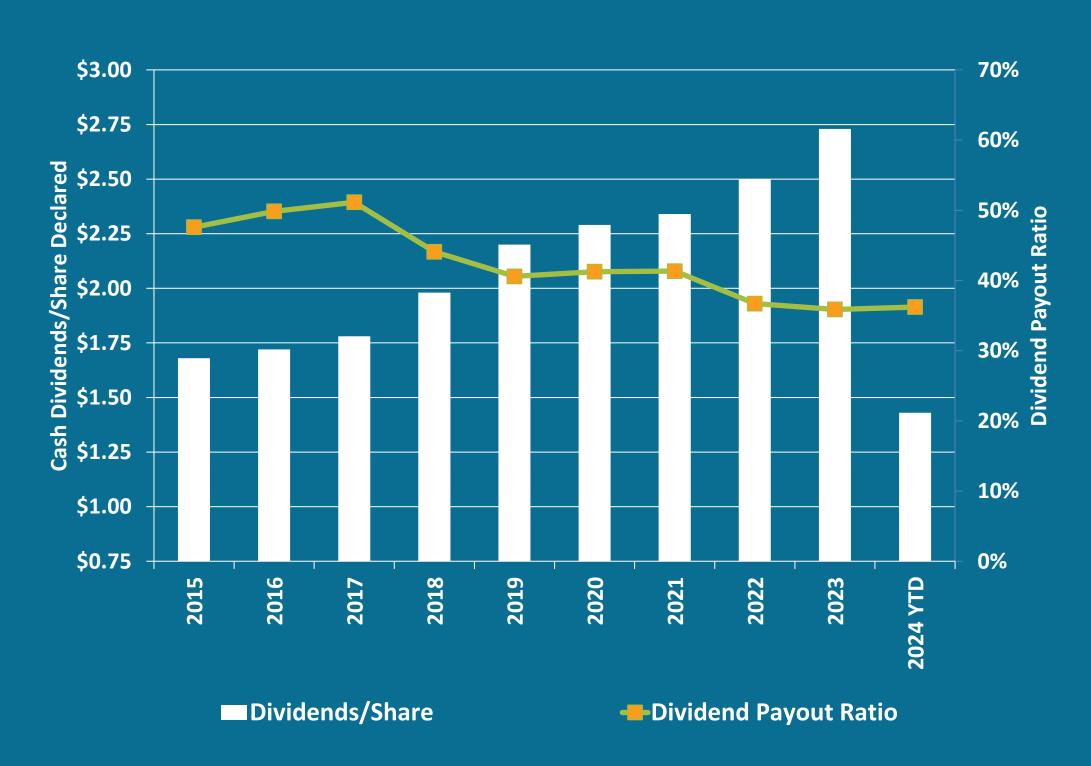
COMMERCIAL SECTORS INFORMATION

As of June 30, 2024								
Commercial Sector	\$ (in thousands)	% of Commercial Loans	Avg DSC	Avg LTV				
Natural Gas Extraction	\$26,230	1.16%	3.71	N/A				
Natural Gas Distribution	12,800	0.57%	5.46	N/A				
Masonry Contractors	49,538	2.19%	1.04	84%				
Sheet Metal Work Manufacturing	31,444	1.39%	1.22	68%				
Beer & Ale Merchant Wholesalers	26,894	1.19%	3.28	N/A				
Gasoline Stations with Convenience Stores	42,330	1.88%	4.76	65%				
Lessors of Residential Buildings & Dwellings	445,176	19.72%	1.89	66%				
1-4 Family	235,032	10.41%	2.97	67%				
Multi-Family	173,574	7.69%	1.84	64%				
Lessors of Nonresidential Buildings	608,933	26.98%	1.70	65%				
Office Buildings	125,922	5.58%	1.64	62%				
Lessors of Mini-Warehouses & Self-Storage Units	50,941	2.26%	1.43	61%				
Assisted Living Facilities	27,184	1.20%	1.38	61%				
Hotels & Motels	401,096	17.77%	1.45	63%				
(in thousands)	Averag	ge Balance	Median	Median Balance				
Commercial Loans		\$449						
Commercial Real Estate Loans		514						

CAPITAL MANAGEMENT

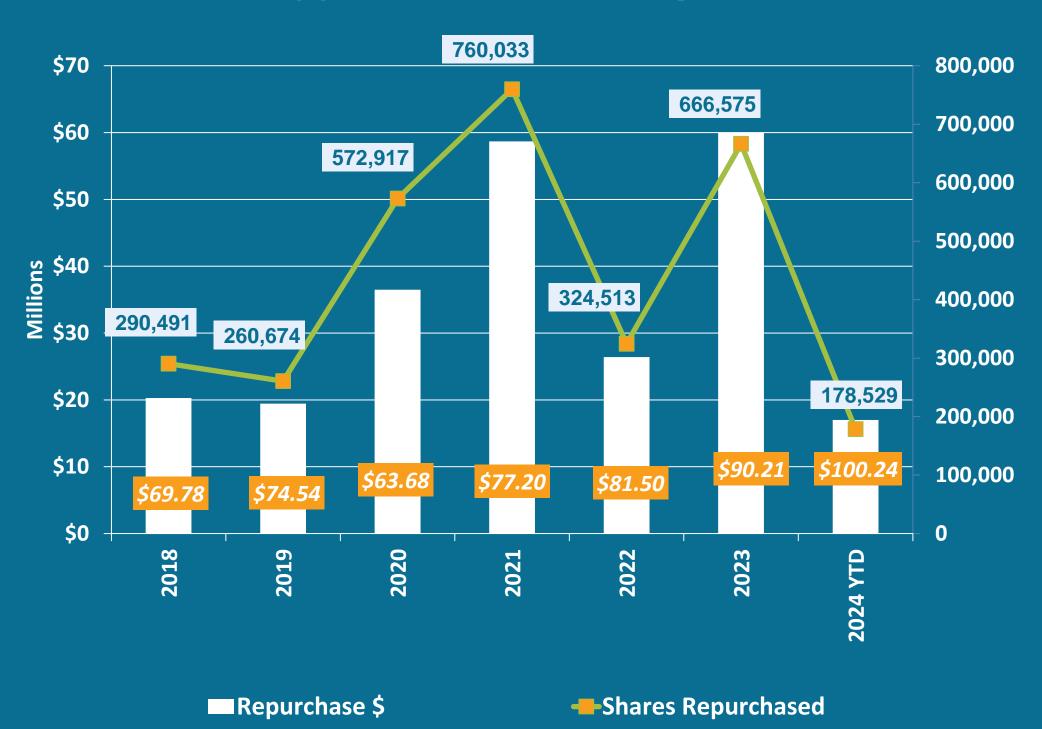
A LONG-TERM CORE COMPETENCY

Cash Dividends/Share Declared & Dividend Payout Ratio



SHARE ACTIVITY

City's strong capital and high profitability have allowed aggressive share repurchases



REPURCHASES MORE THAN OFFSET SHARES ISSUED FOR ACQUISITIONS

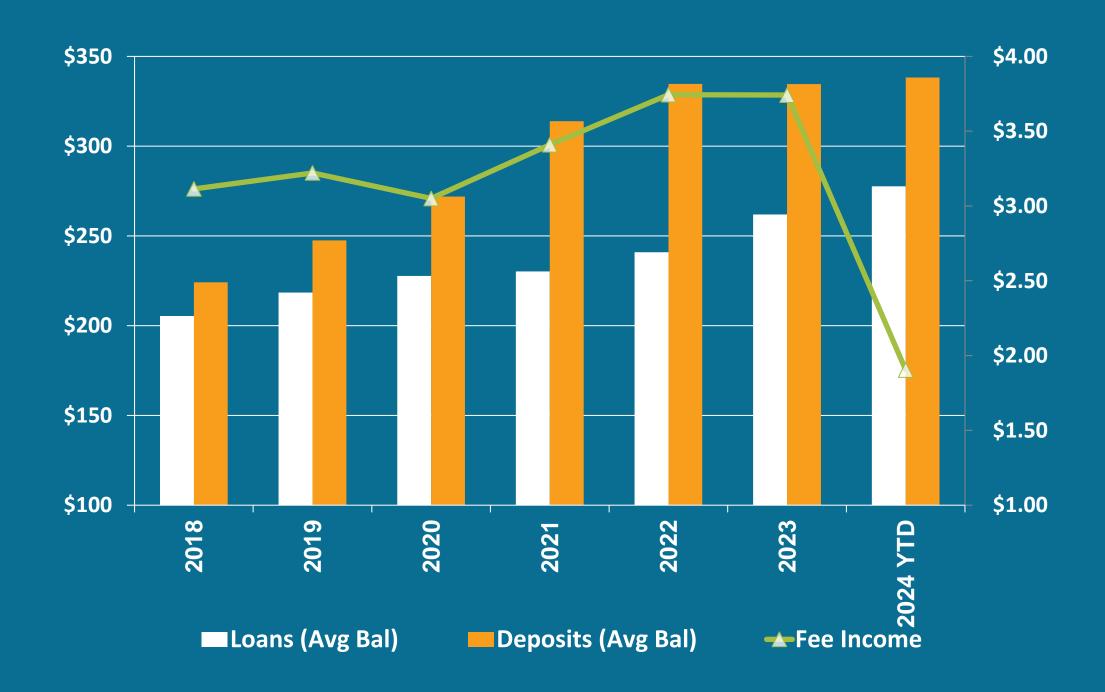
SHARE ACTIVITY (IN THOUSANDS OF SHARES)



2005-2013: 4,950,000 shares issued. Since 2001, shares down 2,000,000; acquired about 32% of outstanding shares



LOANS, DEPOSITS & FEINCOME ON A PER SHARE BASIS



FINANCIAL PERFORMANCE: BEST IN CLASS



TOP 25 BANKS

Rank	Company Name Tid		Ticker State	Total Assets (SMM)	Profitability			Capital Adequacy		Asset Quality		Shareholder Return			
		Ticker			Core ROAA (%)	ROA Rank	Core ROAE (%)	ROE Rank	Tang Common Equity/ Tang Assets (%)	TCE Rank	NPAs ex TDRs / Loans & OREO (%)	NPA Rank	Total Return (%)	TSR Rank	Final Score
1	Farmers & Merchants Bancorp	FMCB	CA	5,327	1.57	30	17.92	27	8.87	66	0.04	18	11.3	46	187
2	John Marshall Bancorp*	JMSB	VA	2,348	1.41	68	15.32	62	9.06	57	-	1	45.8	4	192
3	City Holding Co.	CHCO	WV	5,878	1.74	18	16.76	36	8.02	119	0.17	75	17.2	33	281
4	BCB Bancorp*	BCBP	NJ	3,546	1.66	21	18.81	19	7.48	159	0.17	76	20.6	24	299
5	First Business Financial Services*	FBIZ	WI	2,977	1.46	53	16.14	50	7.99	120	0.15	65	28.2	17	305
6	Bank First Corp.*	BFC	WI	3,660	1.50	44	13.50	113	9.23	51	0.21	102	30.0	13	323
6	Great Southern Bancorp	GSBC	MO	5,681	1.43	63	13.93	93	9.21	52	0.07	28	3.1	87	323
8	Enterprise Financial Services Corp	EFSC	MO	13,054	1.56	31	13.83	98	8.43	90	0.10	47	6.0	66	332
9	Hanmi Financial Corp.	HAFC	CA	7,378	1.44	59	14.85	72	8.48	89	0.16	70	8.4	55	345
10	Preferred Bank	PFBC	CA	6,425	2.08	5	21.31	3	9.80	37	0.54	238	6.5	63	346



Community Banker of the Year: City Holding's Skip Hageboeck

"We have a great franchise. We don't see the need to grow into a bigger bank, unless it is a better bank."

Charles "Skip" Hageboeck / City Holding Co.

FINANCIAL PERFORMANCE: BEST IN CLASS

Forbes America's Best Banks 2024



CITY NATIONAL BANK

FINANCIAL PERFORMANCE: BEST IN CLASS

Best-performing US community banks of 2023 between \$3B and \$10B in assets

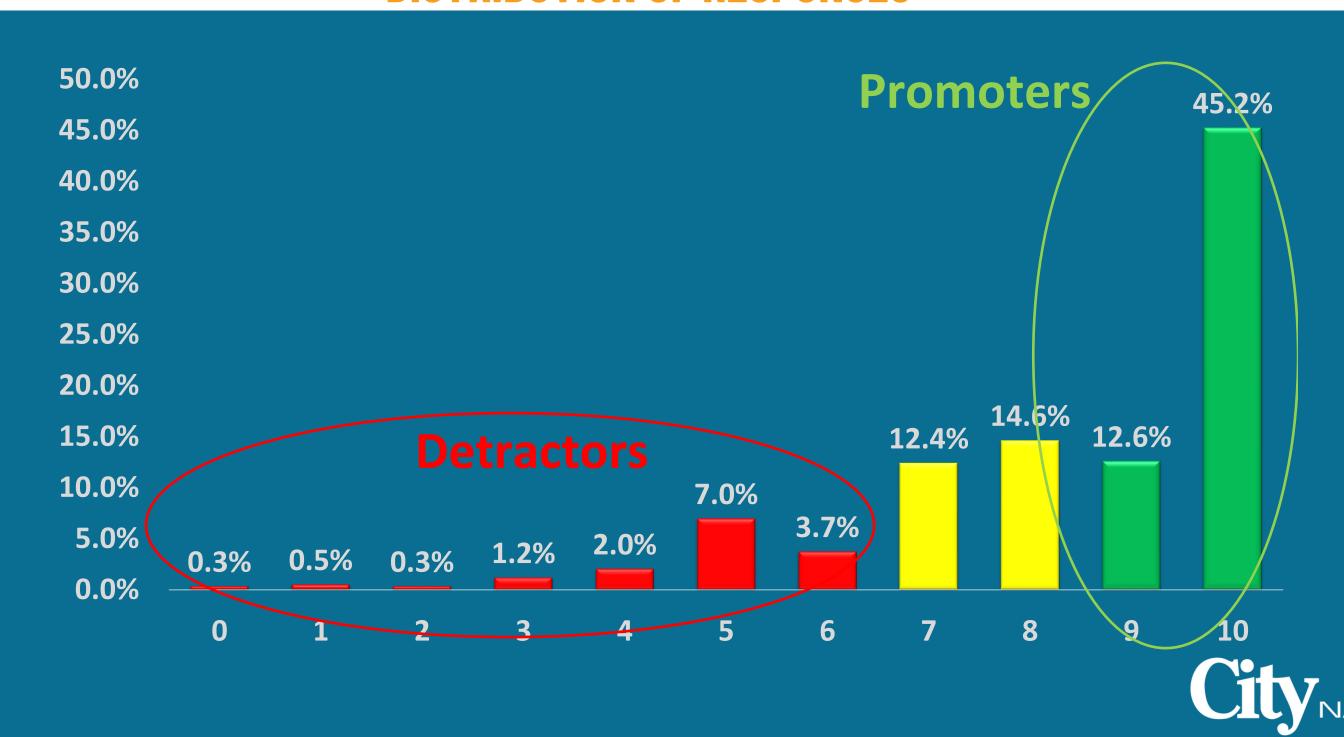
Based on financials for the year ended Dec. 31, 2023

				Ranking medics (76)								
Rank	Company (top-level ticker)	City, state	Total assets (\$M)	ROAA before tax and ex tra¹	Cost of funds	YOY change in operating revenue	NCOs/ avg. loans and leases	NPAs and loans 90+ PD/ total assets	Gross loans and leases + HTM securities/ total deposits	Adj. tangible common equity/ tangible assets ²		
1	Fidelity BancShares (N.C.) Inc.	Fuquay-Varina, NC	3.96	3.58	0.44	14.1	0.07	0.51	72.7	9.56		
2	City Holding Co. (CHCO)	Charleston, WV	6.17	2.35	0.86	15.9	0.01	0.14	83.6	8.81		
3	Bank First Corp. (BFC)	Manitowoc, WI	4.22	2.43	1.42	52.8	0.00	0.22	100.5	11.26		
4	Farmers & Merchants Bancorp (FMCB)	Lodi, CA	5.31	2.20	0.64	13.3	-0.01	0.02	96.0	8.76		
5	Southern BancShares (N.C.) Inc. (SBNC)	Mount Olive, NC	5.00	3.66	1.16	-7.3	-0.01	0.15	75.2	9.20		
6	First Security Bancorp	Searcy, AR	7.86	1.60	1.33	-6.4	0.00	0.07	66.7	19.19		
7	River City Bank (RCBC)	Sacramento, CA	4.93	1.91	1.35	10.6	0.00	0.00	83.3	10.42		
8	First Community Bankshares Inc. (FCBC)	Bluefield, VA	3.27	1.91	0.31	10.4	0.19	0.82	94.5	11.37		
9	Pathward Financial Inc. (CASH)	Sioux Falls, SD	7.93	2.42	0.24	20.2	1.34	0.50	65.3	5.40		
10	HBT Financial Inc. (HBT)	Bloomington, IL	5.07	1.77	0.86	26.4	0.01	0.17	89.2	7.72		

Ranking metrics (%)

CITY'S EMPLOYEE NET PROMOTER SCORE: Best In Class

DISTRIBUTION OF RESPONSES



CITY:

Still a
Community
Bank and
Engaged in our
Communities













ACQUISITION TERRITORY



Small Community Banks will struggle with lower net interest income, asset quality challenges, lack of scale, and limited liquidity for their stock. Underperforming small banks may be interested in joining a stronger partner rather than to continue to perform poorly. City is well positioned to acquire select franchises.

ACQUISITION HISTORY

2005: CLASSIC BANK, ASHLAND KY Approx. 25% Household Share, adjacent mkt

2012: VIRGINIA SAVINGS BANK, WINCHESTER VA 5 Branches in adjacent mkt; Strong Growth for City

2013: COMMUNITY BANK, STAUNTON VA Solid franchise in adjacent mkts; Was a "Problem Bank" and CHCO had significant financial gains from AQ

2015: 3 BRANCHES IN LEXINGTON KY Exceptional commercially focused team with very strong growth in 8 years

2018: TOWN SQUARE, ASHLAND & CENTRAL KY Took Ashland household share to 40%. Meaningfully built-out Central KY market

2018: FARMERS BANK: CENTRAL KY
Extremely profitable small town markets in Central KY; Grew households

2023: CITIZENS COMMERCE: CENTRAL KY
Approx 40% of Woodford Co. households; strong lender and strong deposit franchise

CHCO

REPRESENTS VALUE AND STABILITY

Pricing Metrics*

- 261% Price to Book
- 341% Price to Tangible Book
- 15.9X Price to Projected Earnings**

2.81%
Dividend Yield

37%
Dividend Payout Ratio

8.50%
Tangible Capital/Tangible Assets***

73%
Institutional Ownership

\$7.2 million
Average Daily Volume

Based on average of 5 analysts covering CHCO estimate of \$7.69 for 2024 (as of 7/22/2024) June 30, 2024